A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY ARLINGTON, VIRGINIA 22202

September, 1985

Manufacturers shipped 24,640 mobile/manufactured homes to retail sales locations and permanent sites during September, 1985. This was up 1% from the 24,429 homes shipped in September, 1984.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1984	1985	% CHANGE		1984	1985	% CHANGE
JANUARY	19,981	18,578	-7%	JANUARY	19,981	18,578	-7%
FEBRUARY	22,158	19,655	-11%	JAN-FEB	42,139	38,233	-9%
MARCH	25,502	23,975	-6%	JAN-MAR	67,641	62,208	-8%
APRIL	25,793	26,196	+2%	JAN-APR	93,434	88,404	-5%
MAY	28,934	27,987	-3%	JAN-MAY	122,368	116,391	-5%
JUNE	27,743	25,051	-10%	JAN-JUNE	150,111	141,442	-6%
JULY	24,519	24,274	-1%	JAN-JULY	174,630	165,716	-5%
AUGUST	29,977	27,746	-7%	JAN-AUG	204,607	193,462	-5%
SEPTEMBER	24,346	24,533	+1%	JAN-SEPT	228,953	217,995	-5%
OCTOBER	27,652			JAN-OCT	256,605		
NOVEMBER	21,821			JAN-NOV	278,426		
DECEMBER	16,587			JAN-DEC	295,013		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1984	1985	% CHANGE		1984	1985	% CHANGE
JANUARY	19,790	18,397	-7%	JANUARY	19,790	18,397	-7%
FEBRUARY	22,199	19,669	-11%	JAN-FEB	41,989	38,066	-9%
MARCH	25,585	24,065	-6%	JAN-MAR	67,574	62,131	-8%
APRIL	26,041	26,378	+1%	JAN-APR	93,615	88,509	-5%
MAY	28,943	27,883	-4%	JAN-MAY	122,558	116,392	-5%
JUNE	27,727	25,288	-9%	JAN-JUNE	150,285	141,680	-6%
JULY	24,510	24,135	-2%	JAN-JULY	174,795	165,815	-5%
AUGUST	29,846	27,629	-7%	JAN-AUG	204,641	193,444	-5%
SEPTEMBER	24,429	24,640	+1%	JAN-SEPT	229,070	218,084	-5%
OCTOBER	27,447			JAN-OCT	256,517		
NOVEMBER	21,928			JAN-NOV	278,445		
DECEMBER	16,548			JAN-DEC	294,993		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1984	1985		1984	1985
JANUARY	4.6%	5.0%	JANUARY	926	936
FEBRUARY	4.0%	4.7%	FEBRUARY	885	922
MARCH	3.1%	3.5%	MARCH	802	832
APRIL	2.1%	2.5%	APRIL	554	650
MAY	1.9%	2.7%	MAY	545	754
JUNE	2.0%	2.1%	JUNE	561	517
JULY	2.3%	2.7%	JULY	570	656
AUGUST	2.3%	2.8%	AUGUST	701	773
SEPTEMBER	2.5%	2.7%	SEPTEMBER	618	666
OCTOBER	3.0%		OCTOBER	823	
NOVEMBER	3.3%		NOVEMBER	716	
DECEMBER	4.6%		DECEMBER	755	

MOBIL ANUFACTURED HOME PRODUCTION

	SEPTEMBER			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	1,347	1,380	+2%	11,493	11,492	+0%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	1,347	1,380	+2%	11,493	11,492	+0%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	2,804	3,205	+14%	24,827	25,207	+2%
ILLINOIS *	*	*	---	*	*	---
INDIANA	2,188	2,616	+20%	19,267	20,344	+6%
MICHIGAN *	*	*	---	*	*	---
OHIO	326	329	+1%	2,870	2,680	-7%
WISCONSIN	290	260	-10%	2,690	2,183	-19%
WEST NORTH CENTRAL	1,096	782	-29%	10,329	8,292	-20%
IOWA *	*	*	---	*	*	---
KANSAS	468	333	-29%	4,226	3,590	-15%
MINNESOTA	235	189	-20%	2,274	1,986	-13%
MISSOURI	129	84	-35%	1,150	981	-15%
NEBRASKA	264	176	-33%	2,679	1,735	-35%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	8,516	9,246	+9%	79,737	82,472	+3%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,922	1,880	-2%	17,295	15,863	-8%
GEORGIA	3,990	4,175	+5%	36,961	39,452	+7%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	2,183	2,846	+30%	21,303	23,971	+13%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	421	345	-18%	4,178	3,186	-24%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	7,627	6,776	-11%	71,975	64,205	-11%
ALABAMA	2,003	1,972	-2%	18,054	18,732	+4%
ARKANSAS	257	160	-38%	2,309	1,519	-34%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	209	222	+6%	2,522	1,678	-33%
MISSISSIPPI	651	684	+5%	7,018	6,022	-14%
OKLAHOMA	88	32	-64%	699	394	-44%
TENNESSEE	1,052	1,180	+12%	9,173	9,935	+8%
TEXAS	3,367	2,526	-25%	32,200	25,925	-19%

MOBILE/MANUFACTURED HOME PRODUCTION

	SEPTEMBER			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
MOUNTAIN	859	868	+1%	9,548	7,610	-20%
ARIZONA	410	398	-3%	4,665	3,532	-24%
COLORADO	87	95	+9%	855	748	-13%
IDAHO	362	375	+4%	4,028	3,330	-17%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,583	1,712	+8%	16,423	14,521	-12%
CALIFORNIA	913	1,023	+12%	9,925	8,887	-10%
OREGON	554	522	-6%	5,450	4,535	-17%
WASHINGTON	116	167	+44%	1,048	1,099	+5%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	514	564	+10%	4,621	4,196	-9%
TOTAL PRODUCTION	24,346	24,533	+1%	228,953	217,995	-5%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	SEPTEMBER			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	1,735	2,053	+18%	14,660	15,292	+4%
CONNECTICUT	32	41	+28%	280	281	+0%
MAINE	145	190	+31%	1,176	1,317	+12%
MASSACHUSETTS	98	101	+3%	585	673	+15%
NEW HAMPSHIRE	118	175	+48%	947	1,186	+25%
NEW JERSEY	53	77	+45%	485	626	+29%
NEW YORK	602	826	+37%	5,315	5,734	+8%
PENNSYLVANIA	599	550	-8%	5,260	4,898	-7%
RHODE ISLAND	29	18	-38%	113	130	+15%
VERMONT	59	75	+27%	499	447	-10%

MOBILE/MANUFACTURED HOME SHIPMENTS

	SEPTEMBER			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
EAST NORTH CENTRAL	2,017	2,492	+24%	17,878	19,578	+10%
ILLINOIS	285	304	+7%	2,638	2,495	-5%
INDIANA	449	611	+36%	3,977	4,450	+12%
MICHIGAN	638	800	+25%	4,869	6,190	+27%
OHIO	493	557	+13%	4,333	4,734	+9%
WISCONSIN	152	220	+45%	2,061	1,709	-17%
WEST NORTH CENTRAL	1,103	962	-13%	10,259	9,088	-11%
IOWA	78	59	-24%	765	548	-28%
KANSAS	145	140	-3%	1,847	1,475	-20%
MINNESOTA	171	142	-17%	1,602	1,436	-10%
MISSOURI	511	479	-6%	4,304	4,171	-3%
NEBRASKA	47	38	-19%	574	511	-11%
NORTH DAKOTA	54	38	-30%	503	388	-23%
SOUTH DAKOTA	97	66	-32%	664	559	-16%
SOUTH ATLANTIC	8,299	9,149	+10%	77,554	81,303	+5%
DELAWARE	222	190	-14%	1,837	1,746	-5%
FLORIDA	2,712	2,752	+1%	22,972	24,670	+7%
GEORGIA	1,455	1,601	+10%	13,479	15,484	+15%
MARYLAND	105	106	+1%	1,034	796	-23%
NORTH CAROLINA	1,937	2,426	+25%	18,935	19,941	+5%
SOUTH CAROLINA	1,120	1,241	+11%	11,457	11,329	-1%
VIRGINIA	495	542	+9%	5,234	4,840	-8%
WEST VIRGINIA	253	291	+15%	2,606	2,497	-4%
SOUTH CENTRAL	7,599	6,237	-18%	71,894	59,990	-17%
ALABAMA	966	985	+2%	8,406	9,208	+10%
ARKANSAS	541	529	-2%	5,004	4,595	-8%
KENTUCKY	526	519	-1%	4,511	4,197	-7%
LOUISIANA	824	713	-13%	9,426	6,993	-26%
MISSISSIPPI	555	621	+12%	5,092	4,989	-2%
OKLAHOMA	523	250	-52%	5,007	3,149	-37%
TENNESSEE	597	723	+21%	5,252	6,190	+18%
TEXAS	3,067	1,897	-38%	29,196	20,669	-29%
MOUNTAIN	1,515	1,317	-13%	15,135	12,187	-19%
ARIZONA	490	474	-3%	5,190	4,211	-19%
COLORADO	126	125	-1%	1,269	955	-25%
IDAHO	122	102	-16%	1,460	988	-32%
MONTANA	102	80	-22%	1,024	787	-23%
NEVADA	119	129	+8%	1,254	996	-21%
NEW MEXICO	422	267	-37%	3,668	3,088	-16%
UTAH	83	75	-10%	828	670	-19%
WYOMING	51	65	+27%	442	492	+11%
PACIFIC	1,445	1,647	+14%	15,182	13,737	-10%
CALIFORNIA	719	895	+24%	8,152	7,516	-8%
OREGON	230	222	-3%	2,335	1,813	-22%
WASHINGTON	496	530	+7%	4,695	4,408	-6%

MOBILE/MANUFACTURED HOME SHIPMENTS

	SEPTEMBER 1984	SEPTEMBER 1985	% CHANGE	YEAR-TO-DATE 1984	YEAR-TO-DATE 1985	% CHANGE
ALASKA	15	10	-33%	229	113	-51%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	701	773		6,279	6,795	
GOVT. EXPORT	0	0		0	1	
TOTAL SHIPMENTS	24,429	24,640	+1%	229,070	218,084	-5%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-SEPT SHIPMENTS			JAN-SEPT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	11,851	3,441	15,292	8,791	2,701	11,492
	77%	23%	100%	76%	24%	100%
CONNECTICUT	215	66	281	0	0	0
MAINE *	1,269	48	1,317	*	*	*
MASSACHUSETTS	402	271	673	0	0	0
NEW HAMPSHIRE *	919	267	1,186	*	*	*
NEW JERSEY	305	321	626	0	0	0
NEW YORK *	4,347	1,387	5,734	*	*	*
PENNSYLVANIA	3,902	996	4,898	8,791	2,701	11,492
RHODE ISLAND	100	30	130	0	0	0
VERMONT *	392	55	447	*	*	*
EAST NORTH CENTRAL	14,966	4,612	19,578	19,384	5,823	25,207
	76%	24%	100%	77%	23%	100%
ILLINOIS *	1,925	570	2,495	*	*	*
INDIANA	3,396	1,054	4,450	15,087	5,257	20,344
MICHIGAN *	4,380	1,810	6,190	*	*	*
OHIO	3,697	1,037	4,734	2,350	330	2,680
WISCONSIN	1,568	141	1,709	1,947	236	2,183

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-SEPT SHIPMENTS			JAN-SEPT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	7,114	1,974	9,088	6,273	2,019	8,292
	78%	22%	100%	76%	24%	100%
IOWA *	458	90	548	*	*	*
KANSAS	1,113	362	1,475	3,062	528	3,590
MINNESOTA	1,169	267	1,436	1,603	383	1,986
MISSOURI	3,339	832	4,171	530	451	981
NEBRASKA	364	147	511	1,078	657	1,735
NORTH DAKOTA	268	120	388	0	0	0
SOUTH DAKOTA *	403	156	559	*	*	*
SOUTH ATLANTIC	51,069	30,234	81,303	50,601	31,871	82,472
	63%	37%	100%	61%	39%	100%
DELAWARE	1,377	369	1,746	0	0	0
FLORIDA	11,063	13,607	24,670	6,131	9,732	15,863
GEORGIA	9,091	6,393	15,484	22,403	17,049	39,452
MARYLAND *	632	164	796	*	*	*
NORTH CAROLINA	15,234	4,707	19,941	19,119	4,852	23,971
SOUTH CAROLINA *	7,858	3,471	11,329	*	*	*
VIRGINIA	3,887	953	4,840	2,948	238	3,186
WEST VIRGINIA	1,927	570	2,497	0	0	0
SOUTH CENTRAL	47,717	12,273	59,990	52,606	11,599	64,205
	80%	20%	100%	82%	18%	100%
ALABAMA	7,260	1,948	9,208	16,820	1,912	18,732
ARKANSAS	3,871	724	4,595	1,324	195	1,519
KENTUCKY *	3,251	946	4,197	*	*	*
LOUISIANA	6,558	435	6,993	1,607	71	1,678
MISSISSIPPI	4,446	543	4,989	5,958	64	6,022
OKLAHOMA	2,573	576	3,149	333	61	394
TENNESSEE	4,707	1,483	6,190	7,[illegible]1	2,474	9,935
TEXAS	15,051	5,618	20,669	19,103	6,822	25,925
MOUNTAIN	6,696	5,491	12,187	3,578	4,032	7,610
	55%	45%	100%	47%	53%	100%
ARIZONA	2,329	1,882	4,211	2,037	1,495	3,532
COLORADO	476	479	955	300	448	748
IDAHO	398	590	988	1,241	2,089	3,330
MONTANA *	434	353	787	*	*	*
NEVADA	264	732	996	0	0	0
NEW MEXICO	2,271	817	3,088	0	0	0
UTAH *	300	370	670	*	*	*
WYOMING *	224	268	492	*	*	*
PACIFIC	2,901	10,836	13,737	3,212	11,309	14,521
	21%	79%	100%	22%	78%	100%
CALIFORNIA	1,621	5,895	7,516	2,080	6,807	8,887
OREGON	315	1,498	1,813	936	3,599	4,535
WASHINGTON	965	3,443	4,408	196	903	1,099

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-SEPT SHIPMENTS			JAN-SEPT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	38	75	113	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	142,352 67%	68,936 33%	211,288 100%	144,445 68%	69,354 32%	213,799 100%
GOVT. & EXPORT	1	0	1			
CUMULATIVE BEGINNING INVENTORY	5,172	1,623	6,795			
OTHER (CANADA)				0	0	0
STATES WITH*				2,965	1,231	4,196
TOTAL	147,525 68%	70,559 32	218,084 100%	147,410 68%	70,585 32%	217,995 100%

NOTE: FINAL 1984 PRODUCT MIX FOR TOTAL U.S. WAS 29% AND 71% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS BILE/MANUFACTURED HOMES BY STATE
D FROM HIGHEST TO LOWEST
SEPTEMBER 1985

STATE	TOTAL SHIP- MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
FLORIDA	2,752	11.5%	1	1,196	7.6%	3	1,556	19.0%	1
NORTH CAROLINA	2,426	10.2%	2	1,872	11.9%	1	554	6.8%	5
TEXAS	1,897	7.9%	3	1,238	7.9%	2	659	8.1%	4
GEORGIA	1,601	6.7%	4	930	5.9%	4	671	8.2%	3
SOUTH CAROLINA	1,241	5.2%	5	867	5.5%	5	374	4.6%	7
ALABAMA	985	4.1%	6	773	4.9%	6	212	2.6%	10
CALIFORNIA	895	3.7%	7	204	1.3%	22	691	8.4%	2
NEW YORK	826	3.5%	8	600	3.8%	8	226	2.8%	9
MICHIGAN	800	3.4%	9	533	3.4%	11	267	3.3%	8
TENNESSEE	723	3.0%	10	545	3.5%	10	178	2.2%	13
LOUISIANA	713	3.0%	11	650	4.1%	7	63	0.8%	26
MISSISSIPPI	621	2.6%	12	563	3.6%	9	58	0.7%	27
INDIANA	611	2.6%	13	462	2.9%	12	149	1.8%	14
OHIO	557	2.3%	14	417	2.7%	16	140	1.7%	15
PENNSYLVANIA	550	2.3%	15	418	2.7%	15	132	1.6%	17
VIRGINIA	542	2.3%	16	430	2.7%	14	112	1.4%	18
WASHINGTON	530	2.2%	17	84	0.5%	31	446	5.5%	6
ARKANSAS	529	2.2%	18	434	2.8%	13	95	1.2%	20
KENTUCKY	519	2.2%	19	383	2.4%	17	136	1.7%	16
MISSOURI	479	2.0%	20	369	2.4%	18	110	1.3%	19
ARIZONA	474	2.0%	21	291	1.9%	19	183	2.2%	12
ILLINOIS	304	1.3%	22	232	1.5%	20	72	0.9%	22
WEST VIRGINIA	291	1.2%	23	222	1.4%	21	69	0.8%	24
NEW MEXICO	267	1.1%	24	199	1.3%	24	68	0.8%	25
OKLAHOMA	250	1.0%	25	194	1.2%	25	56	0.7%	28
OREGON	222	0.9%	26	29	0.2%	43	193	2.4%	11
WISCONSIN	220	0.9%	27	201	1.3%	23	19	0.2%	41
DELAWARE	190	0.8%	28	146	0.9%	27	44	0.5%	31
MAINE	190	0.8%	29	181	1.2%	26	9	0.1%	47
NEW HAMPSHIRE	175	0.7%	30	131	0.8%	28	44	0.5%	32
MINNESOTA	142	0.6%	31	113	0.7%	29	29	0.4%	38
KANSAS	140	0.6%	32	104	0.7%	30	36	0.4%	34
NEVADA	129	0.5%	33	38	0.2%	40	91	1.1%	21
COLORADO	125	0.5%	34	71	0.5%	33	54	0.7%	29
MARYLAND	106	0.4%	35	78	0.5%	32	28	0.3%	39
IDAHO	102	0.4%	36	33	0.2%	42	69	0.8%	23
MASSACHUSETTS	101	0.4%	37	65	0.4%	34	36	0.4%	35
MONTANA	80	0.3%	38	40	0.3%	39	40	0.5%	33
NEW JERSEY	77	0.3%	39	41	0.3%	38	36	0.4%	36
UTAH	75	0.3%	40	25	0.2%	46	50	0.6%	30
VERMONT	75	0.3%	41	63	0.4%	35	12	0.1%	45
SOUTH DAKOTA	66	0.3%	42	45	0.3%	37	21	0.3%	40
WYOMING	65	0.3%	43	34	0.2%	41	31	0.4%	37
IOWA	59	0.2%	44	51	0.3%	36	8	0.1%	48
CONNECTICUT	41	0.2%	45	28	0.2%	44	13	0.2%	43
NEBRASKA	38	0.2%	46	23	0.1%	47	15	0.2%	42
NORTH DAKOTA	38	0.2%	47	26	0.2%	45	12	0.1%	44
RHODE ISLAND	18	0.1%	48	15	0.1%	48	3	0.0%	49
ALASKA	10	0.0%	49	1	0.0%	49	9	0.1%	46
	23,867	100.0%		15,688	100.0%		8,179	100.0%	

DOES NOT INCLUDE DESTINA N PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT AD 100% BECAUSE OF ROUNDING

A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

October, 1985

Manufacturers shipped 27,539 mobile/manufactured homes to retail sales locations and permanent sites during October, 1985. This was up 0.3% from the 27,447 homes shipped in October, 1984

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH 1984	EACH MONTH 1985	% CHANGE		CUMULATIVE FOR YEAR 1984	CUMULATIVE FOR YEAR 1985	% CHANGE
JANUARY	19,981	18,578	-7%	JANUARY	19,981	18,578	-7%
FEBRUARY	22,158	19,655	-11%	JAN-FEB	42,139	38,233	-9%
MARCH	25,502	23,975	-6%	JAN-MAR	67,641	62,208	-8%
APRIL	25,793	26,196	+2%	JAN-APR	93,434	88,404	-5%
MAY	28,934	27,987	-3%	JAN-MAY	122,368	116,391	-5%
JUNE	27,743	25,051	-10%	JAN-JUNE	150,111	141,442	-6%
JULY	24,519	24,274	-1%	JAN-JULY	174,630	165,716	-5%
AUGUST	29,977	27,746	-7%	JAN-AUG	204,607	193,462	-5%
SEPTEMBER	24,346	24,533	+1%	JAN-SEPT	228,953	217,995	-5%
OCTOBER	27,652	27,657	+0%	JAN-OCT	256,605	245,652	-4%
NOVEMBER	21,821			JAN-NOV	278,426		
DECEMBER	16,587			JAN-DEC	295,013		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH 1984	EACH MONTH 1985	% CHANGE		CUMULATIVE FOR YEAR 1984	CUMULATIVE FOR YEAR 1985	% CHANGE
JANUARY	19,790	18,397	-7%	JANUARY	19,790	18,397	-7%
FEBRUARY	22,199	19,669	-11%	JAN-FEB	41,989	38,066	-9%
MARCH	25,585	24,065	-6%	JAN-MAR	67,574	62,131	-8%
APRIL	26,041	26,378	+1%	JAN-APR	93,615	88,509	-5%
MAY	28,943	27,883	-4%	JAN-MAY	122,558	116,392	-5%
JUNE	27,727	25,288	-9%	JAN-JUNE	150,285	141,680	-6%
JULY	24,510	24,135	-2%	JAN-JULY	174,795	165,815	-5%
AUGUST	29,846	27,629	-7%	JAN-AUG	204,641	193,444	-5%
SEPTEMBER	24,429	24,640	+1%	JAN-SEPT	229,070	218,084	-5%
OCTOBER	27,447	27,539	+0%	JAN-OCT	256,517	245,623	-4%
NOVEMBER	21,928			JAN-NOV	278,445		
DECEMBER	16,548			JAN-DEC	294,993		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION 1984	AS A PERCENTAGE OF SAME MONTH PRODUCTION 1985		HOMES IN INVENTORY 1984	HOMES IN INVENTORY 1985
JANUARY	4.6%	5.0%	JANUARY	926	936
FEBRUARY	4.0%	4.7%	FEBRUARY	885	922
MARCH	3.1%	3.5%	MARCH	802	832
APRIL	2.1%	2.5%	APRIL	554	650
MAY	1.9%	2.7%	MAY	545	754
JUNE	2.0%	2.1%	JUNE	561	517
JULY	2.3%	2.7%	JULY	570	656
AUGUST	2.3%	2.8%	AUGUST	701	773
SEPTEMBER	2.5%	2.7%	SEPTEMBER	618	666
OCTOBER	3.0%	2.8%	OCTOBER	823	784
NOVEMBER	3.3%		NOVEMBER	716	
DECEMBER	4.6%		DECEMBER	755	

MOBILE/MANUFACTURED HOME PRODUCTION

	OCTOBER			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	1,362	1,594	+17%	12,855	13,086	+2%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	1,362	1,594	+17%	12,855	13,086	+2%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	2,898	3,492	+20%	27,725	28,699	+4%
ILLINOIS *	*	*	---	*	*	---
INDIANA	2,331	2,864	+23%	21,598	23,208	+7%
MICHIGAN *	*	*	---	*	*	---
OHIO	323	340	+5%	3,193	3,020	-5%
WISCONSIN	244	288	+18%	2,934	2,471	-16%
WEST NORTH CENTRAL	1,235	805	-35%	11,564	9,097	-21%
IOWA *	*	*	---	*	*	---
KANSAS	509	377	-26%	4,735	3,967	-16%
MINNESOTA	255	157	-38%	2,529	2,143	-15%
MISSOURI	143	85	-41%	1,293	1,066	-18%
NEBRASKA	328	186	-43%	3,007	1,921	-36%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	10,153	10,805	+6%	89,890	93,277	+4%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	2,340	2,199	-6%	19,635	18,062	-8%
GEORGIA	4,634	4,900	+6%	41,595	44,352	+7%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	2,808	3,324	+18%	24,111	27,295	+13%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	371	382	+3%	4,549	3,568	-22%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	8,607	7,611	-12%	80,582	71,816	-11%
ALABAMA	2,360	2,104	-11%	20,414	20,836	+2%
ARKANSAS	197	135	-31%	2,506	1,654	-34%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	216	244	+13%	2,738	1,922	-30%
MISSISSIPPI	748	743	-1%	7,766	6,765	-13%
OKLAHOMA	88	34	-61%	787	428	-46%
TENNESSEE	1,180	1,412	+20%	10,353	11,347	+10%
TEXAS	3,818	2,939	-23%	36,018	28,864	-20%

MOBILE/MANUFACTURED HOME PRODUCTION

	OCTOBER			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
MOUNTAIN	1,018	862	-15%	10,566	8,472	-20%
ARIZONA	480	399	-17%	5,145	3,931	-24%
COLORADO	103	91	-12%	958	839	-12%
IDAHO	435	372	-14%	4,463	3,702	-17%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,792	1,908	+6%	18,215	16,429	-10%
CALIFORNIA	1,100	1,165	+6%	11,025	10,052	-9%
OREGON	567	562	-1%	6,017	5,097	-15%
WASHINGTON	125	181	+45%	1,173	1,280	+9%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	587	580	-1%	5,208	4,776	-8%
TOTAL PRODUCTION	27,652	27,657	+0%	256,605	245,652	-4%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	OCTOBER			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	1,823	2,226	+22%	16,483	17,518	+6%
CONNECTICUT	41	43	+5%	321	324	+1%
MAINE	125	219	+75%	1,301	1,536	+18%
MASSACHUSETTS	86	109	+27%	671	782	+17%
NEW HAMPSHIRE	140	183	+31%	1,087	1,369	+26%
NEW JERSEY	79	83	+5%	564	709	+26%
NEW YORK	678	738	+9%	5,993	6,472	+8%
PENNSYLVANIA	597	753	+26%	5,857	5,651	-4%
RHODE ISLAND	14	25	+79%	127	155	+22%
VERMONT	63	73	+16%	562	520	-7%

MOBILE/MANUFACTURED HOME SHIPMENTS

	OCTOBER			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
EAST NORTH CENTRAL	2,219	2,772	+25%	20,097	22,350	+11%
ILLINOIS	351	338	-4%	2,989	2,833	-5%
INDIANA	528	571	+8%	4,505	5,021	+11%
MICHIGAN	673	1,026	+52%	5,542	7,216	+30%
OHIO	499	630	+26%	4,832	5,364	+11%
WISCONSIN	168	207	+23%	2,229	1,916	-14%
WEST NORTH CENTRAL	1,326	1,006	-24%	11,585	10,094	-13%
IOWA	84	66	-21%	849	614	-28%
KANSAS	201	152	-24%	2,048	1,627	-21%
MINNESOTA	173	122	-29%	1,775	1,558	-12%
MISSOURI	641	516	-20%	4,945	4,687	-5%
NEBRASKA	76	48	-37%	650	559	-14%
NORTH DAKOTA	65	35	-46%	568	423	-26%
SOUTH DAKOTA	86	67	-22%	750	626	-17%
SOUTH ATLANTIC	9,780	10,639	+9%	87,334	91,942	+5%
DELAWARE	192	225	+17%	2,029	1,971	-3%
FLORIDA	3,031	3,131	+3%	26,003	27,801	+7%
GEORGIA	1,640	1,801	+10%	15,119	17,285	+14%
MARYLAND	125	136	+9%	1,159	932	-20%
NORTH CAROLINA	2,484	2,747	+11%	21,419	22,688	+6%
SOUTH CAROLINA	1,480	1,627	+10%	12,937	12,956	+0%
VIRGINIA	566	673	+19%	5,800	5,513	-5%
WEST VIRGINIA	262	299	+14%	2,868	2,796	-3%
SOUTH CENTRAL	8,301	6,956	-16%	80,195	66,946	-17%
ALABAMA	1,178	1,205	+2%	9,584	10,413	+9%
ARKANSAS	548	503	-8%	5,552	5,098	-8%
KENTUCKY	550	574	+4%	5,061	4,771	-6%
LOUISIANA	816	714	-12%	10,242	7,707	-25%
MISSISSIPPI	611	584	-4%	5,703	5,573	-2%
OKLAHOMA	599	267	-55%	5,606	3,416	-39%
TENNESSEE	657	905	+38%	5,909	7,095	+20%
TEXAS	3,342	2,204	-34%	32,538	22,873	-30%
MOUNTAIN	1,672	1,455	-13%	16,807	13,642	-19%
ARIZONA	588	510	-13%	5,778	4,721	-18%
COLORADO	167	130	-22%	1,436	1,085	-24%
IDAHO	128	94	-27%	1,588	1,082	-32%
MONTANA	102	53	-48%	1,126	840	-25%
NEVADA	128	114	-11%	1,382	1,110	-20%
NEW MEXICO	437	377	-14%	4,105	3,465	-16%
UTAH	77	125	+62%	905	795	-12%
WYOMING	45	52	+16%	487	544	+12%
PACIFIC	1,671	1,796	+7%	16,853	15,533	-8%
CALIFORNIA	876	983	+12%	9,028	8,499	-6%
OREGON	213	233	+9%	2,548	2,046	-20%
WASHINGTON	582	580	+0%	5,277	4,988	-5%

MOBILE/MANUFACTURED HOME SHIPMENTS

	OCTOBER			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
ALASKA	37	7	-81%	266	120	-55%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	618	666		6,897	7,461	
GOVT. EXPORT	0	16		0	17	
TOTAL SHIPMENTS	27,447	27,539	+0%	256,517	245,623	-4%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-OCT SHIPMENTS			JAN-OCT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	13,546	3,972	17,518	9,983	3,103	13,086
	77%	23%	100%	76%	24%	100%
CONNECTICUT	244	80	324	0	0	0
MAINE *	1,480	56	1,536	*	*	*
MASSACHUSETTS	470	312	782	0	0	0
NEW HAMPSHIRE *	1,045	324	1,369	*	*	*
NEW JERSEY	348	361	709	0	0	0
NEW YORK *	4,902	1,570	6,472	*	*	*
PENNSYLVANIA	4,486	1,165	5,651	9,983	3,103	13,086
RHODE ISLAND	115	40	155	0	0	0
VERMONT *	456	64	520	*	*	*
EAST NORTH CENTRAL	17,042	5,308	22,350	21,987	6,712	28,699
	76%	24%	100%	77%	23%	100%
ILLINOIS *	2,187	646	2,833	*	*	*
INDIANA	3,812	1,209	5,021	17,160	6,048	23,208
MICHIGAN *	5,099	2,117	7,216	*	*	*
OHIO	4,188	1,176	5,364	2,627	393	3,020
WISCONSIN	1,756	160	1,916	2,200	271	2,471

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-OCT SHIPMENTS			JAN-OCT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	7,891	2,203	10,094	6,861	2,236	9,097
	78%	22%	100%	75%	25%	100%
IOWA *	511	103	614	*	*	*
KANSAS	1,232	395	1,627	3,377	590	3,967
MINNESOTA	1,256	302	1,558	1,722	421	2,143
MISSOURI	3,753	934	4,687	566	500	1,066
NEBRASKA	393	166	559	1,196	725	1,921
NORTH DAKOTA	293	130	423	0	0	0
SOUTH DAKOTA *	453	173	626	*	*	*
SOUTH ATLANTIC	57,613	34,329	91,942	57,177	36,100	93,277
	63%	37%	100%	61%	39%	100%
DELAWARE	1,554	417	1,971	0	0	0
FLORIDA	12,362	15,439	27,801	6,921	11,141	18,062
GEORGIA	10,130	7,155	17,285	25,270	19,082	44,352
MARYLAND *	731	201	932	*	*	*
NORTH CAROLINA	17,263	5,425	22,688	21,689	5,606	27,295
SOUTH CAROLINA *	8,992	3,964	12,956	*	*	*
VIRGINIA	4,429	1,084	5,513	3,297	271	3,568
WEST VIRGINIA	2,152	644	2,796	0	0	0
SOUTH CENTRAL	52,928	14,018	66,946	58,480	13,336	71,816
	79%	21%	100%	81%	19%	100%
ALABAMA	8,203	2,210	10,413	18,586	2,250	20,836
ARKANSAS	4,277	821	5,098	1,441	213	1,654
KENTUCKY *	3,705	1,066	4,771	*	*	*
LOUISIANA	7,200	507	7,707	1,849	73	1,922
MISSISSIPPI	4,963	610	5,573	6,670	95	6,765
OKLAHOMA	2,770	646	3,416	364	64	428
TENNESSEE	5,391	1,704	7,095	8,552	2,795	11,347
TEXAS	16,419	6,454	22,873	21,018	7,846	28,864
MOUNTAIN	7,419	6,223	13,642	3,921	4,551	8,472
	54%	46%	100%	46%	54%	100%
ARIZONA	2,584	2,137	4,721	2,237	1,694	3,931
COLORADO	530	555	1,085	329	510	839
IDAHO	417	665	1,082	1,355	2,347	3,702
MONTANA *	451	389	840	*	*	*
NEVADA	299	811	1,110	0	0	0
NEW MEXICO	2,541	924	3,465	0	0	0
UTAH *	353	442	795	*	*	*
WYOMING *	244	300	544	*	*	*
PACIFIC	3,348	12,185	15,533	3,702	12,727	16,429
	22%	78%	100%	23%	77%	100%
CALIFORNIA	1,943	6,556	8,499	2,471	7,581	10,052
OREGON	349	1,697	2,046	996	4,101	5,097
WASHINGTON	1,056	3,932	4,988	235	1,045	1,280

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-OCT SHIPMENTS			JAN-OCT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	39	81	120	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	159,826 67%	78,319 33%	238,145 100%	162,111 67%	78,765 33%	240,876 100%
GOVT. & EXPORT	11	6	17			
CUMULATIVE BEGINNING INVENTORY	5,647	1,814	7,461			
OTHER (CANADA)				0	0	0
STATES WITH*				3,356	1,420	4,776
TOTAL	165,484 67%	80,139 33%	245,623 100%	165,467 67%	80,185 33%	245,652 100%

NOTE: FINAL 1984 PRODUCT MIX FOR TOTAL U.S. WAS 29% AND 71% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
OCTOBER 1985

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
FLORIDA	3,131	11.7%	1	1,299	7.4%	3	1,832	19.5%	1
NORTH CAROLINA	2,747	10.2%	2	2,029	11.6%	1	718	7.7%	4
TEXAS	2,204	8.2%	3	1,368	7.8%	2	836	8.9%	2
GEORGIA	1,801	6.7%	4	1,039	5.9%	5	762	8.1%	3
SOUTH CAROLINA	1,627	6.1%	5	1,134	6.5%	4	493	5.3%	6
ALABAMA	1,205	4.5%	6	943	5.4%	6	262	2.8%	9
MICHIGAN	1,026	3.8%	7	719	4.1%	7	307	3.3%	8
CALIFORNIA	983	3.7%	8	322	1.8%	19	661	7.0%	5
TENNESSEE	905	3.4%	9	684	3.9%	8	221	2.4%	11
PENNSYLVANIA	753	2.8%	10	584	3.3%	10	169	1.8%	14
NEW YORK	738	2.7%	11	555	3.2%	11	183	2.0%	13
LOUISIANA	714	2.7%	12	642	3.7%	9	72	0.8%	27
VIRGINIA	673	2.5%	13	542	3.1%	12	131	1.4%	17
OHIO	630	2.3%	14	491	2.8%	14	139	1.5%	16
MISSISSIPPI	584	2.2%	15	517	3.0%	13	67	0.7%	30
WASHINGTON	580	2.2%	16	91	0.5%	31	489	5.2%	7
KENTUCKY	574	2.1%	17	454	2.6%	15	120	1.3%	18
INDIANA	571	2.1%	18	416	2.4%	16	155	1.7%	15
MISSOURI	516	1.9%	19	414	2.4%	17	102	1.1%	20
ARIZONA	510	1.9%	20	255	1.5%	22	255	2.7%	10
ARKANSAS	503	1.9%	21	406	2.3%	18	97	1.0%	21
NEW MEXICO	377	1.4%	22	270	1.5%	20	107	1.1%	19
ILLINOIS	338	1.3%	23	262	1.5%	21	76	0.8%	24
WEST VIRGINIA	299	1.1%	24	225	1.3%	23	74	0.8%	26
OKLAHOMA	267	1.0%	25	197	1.1%	25	70	0.7%	29
OREGON	233	0.9%	26	34	0.2%	41	199	2.1%	12
DELAWARE	225	0.8%	27	177	1.0%	27	48	0.5%	32
MAINE	219	0.8%	28	211	1.2%	24	8	0.1%	48
WISCONSIN	207	0.8%	29	188	1.1%	26	19	0.2%	41
NEW HAMPSHIRE	183	0.7%	30	126	0.7%	28	57	0.6%	31
KANSAS	152	0.6%	31	119	0.7%	29	33	0.4%	38
MARYLAND	136	0.5%	32	99	0.6%	30	37	0.4%	35
COLORADO	130	0.5%	33	54	0.3%	35	76	0.8%	23
UTAH	125	0.5%	34	53	0.3%	37	72	0.8%	28
MINNESOTA	122	0.5%	35	87	0.5%	32	35	0.4%	37
NEVADA	114	0.4%	36	35	0.2%	40	79	0.8%	22
MASSACHUSETTS	109	0.4%	37	68	0.4%	33	41	0.4%	33
IDAHO	94	0.4%	38	19	0.1%	46	75	0.8%	25
NEW JERSEY	83	0.3%	39	43	0.2%	39	40	0.4%	34
VERMONT	73	0.3%	40	64	0.4%	34	9	0.1%	47
SOUTH DAKOTA	67	0.2%	41	50	0.3%	38	17	0.2%	42
IOWA	66	0.2%	42	53	0.3%	36	13	0.1%	44
MONTANA	53	0.2%	43	17	0.1%	47	36	0.4%	36
WYOMING	52	0.2%	44	20	0.1%	45	32	0.3%	39
NEBRASKA	48	0.2%	45	29	0.2%	43	19	0.2%	40
CONNECTICUT	43	0.2%	46	29	0.2%	42	14	0.1%	43
NORTH DAKOTA	35	0.1%	47	25	0.1%	44	10	0.1%	45
RHODE ISLAND	25	0.1%	48	15	0.1%	48	10	0.1%	46
ALASKA	7	0.0%	49	1	0.0%	49	6	0.1%	49
	26,857	100.0%		17,474	100.0%		9,383	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY ARLINGTON, VIRGINIA 22202

November, 1985

Manufacturers shipped 20,956 mobile/manufactured homes to retail sales locations and permanent sites during November, 1985. This was down 4% from the 21,928 homes shipped in November, 1984.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1984	1985	% CHANGE		1984	1985	% CHANGE
JANUARY	19,981	18,578	-7%	JANUARY	19,981	18,578	-7%
FEBRUARY	22,158	19,655	-11%	JAN-FEB	42,139	38,233	-9%
MARCH	25,502	23,975	-6%	JAN-MAR	67,641	62,208	-8%
APRIL	25,793	26,196	+2%	JAN-APR	93,434	88,404	-5%
MAY	28,934	27,987	-3%	JAN-MAY	122,368	116,391	-5%
JUNE	27,743	25,051	-10%	JAN-JUNE	150,111	141,442	-6%
JULY	24,519	24,274	-1%	JAN-JULY	174,630	165,716	-5%
AUGUST	29,977	27,746	-7%	JAN-AUG	204,607	193,462	-5%
SEPTEMBER	24,346	24,533	+1%	JAN-SEPT	228,953	217,995	-5%
OCTOBER	27,652	27,657	+0%	JAN-OCT	256,605	245,652	-4%
NOVEMBER	21,821	20,927	-4%	JAN-NOV	278,426	266,579	-4%
DECEMBER	16,587			JAN-DEC	295,013		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1984	1985	% CHANGE		1984	1985	% CHANGE
JANUARY	19,790	18,397	-7%	JANUARY	19,790	18,397	-7%
FEBRUARY	22,199	19,669	-11%	JAN-FEB	41,989	38,066	-9%
MARCH	25,585	24,065	-6%	JAN-MAR	67,574	62,131	-8%
APRIL	26,041	26,378	+1%	JAN-APR	93,615	88,509	-5%
MAY	28,943	27,883	-4%	JAN-MAY	122,558	116,392	-5%
JUNE	27,727	25,288	-9%	JAN-JUNE	150,285	141,680	-6%
JULY	24,510	24,135	-2%	JAN-JULY	174,795	165,815	-5%
AUGUST	29,846	27,629	-7%	JAN-AUG	204,641	193,444	-5%
SEPTEMBER	24,429	24,640	+1%	JAN-SEPT	229,070	218,084	-5%
OCTOBER	27,447	27,539	+0%	JAN-OCT	256,517	245,623	-4%
NOVEMBER	21,928	20,956	-4%	JAN-NOV	278,445	266,579	-4%
DECEMBER	16,548			JAN-DEC	294,993		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1984	1985		1984	1985
JANUARY	4.6%	5.0%	JANUARY	926	936
FEBRUARY	4.0%	4.7%	FEBRUARY	885	922
MARCH	3.1%	3.5%	MARCH	802	832
APRIL	2.1%	2.5%	APRIL	554	650
MAY	1.9%	2.7%	MAY	545	754
JUNE	2.0%	2.1%	JUNE	561	517
JULY	2.3%	2.7%	JULY	570	656
AUGUST	2.3%	2.8%	AUGUST	701	773
SEPTEMBER	2.5%	2.7%	SEPTEMBER	618	666
OCTOBER	3.0%	2.8%	OCTOBER	823	784
NOVEMBER	3.3%	3.6%	NOVEMBER	716	755
DECEMBER	4.6%		DECEMBER	755	

MOBILE/MANUFACTURED HOME PRODUCTION

	NOVEMBER 1984	NOVEMBER 1985	% CHANGE	YEAR-TO-DATE 1984	YEAR-TO-DATE 1985	% CHANGE
NORTHEAST	864	1,183	+37%	13,719	14,269	+4%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	864	1,183	+37%	13,719	14,269	+4%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	1,957	2,133	+9%	29,682	30,832	+4%
ILLINOIS *	*	*	---	*	*	---
INDIANA	1,627	1,831	+13%	23,225	25,039	+8%
MICHIGAN *	*	*	---	*	*	---
OHIO	185	168	-9%	3,378	3,188	-6%
WISCONSIN	145	134	-8%	3,079	2,605	-15%
WEST NORTH CENTRAL	842	556	-34%	12,406	9,653	-22%
IOWA *	*	*	---	*	*	---
KANSAS	367	261	-29%	5,102	4,228	-17%
MINNESOTA	131	92	-30%	2,660	2,235	-16%
MISSOURI	111	55	-50%	1,404	1,121	-20%
NEBRASKA	233	148	-36%	3,240	2,069	-36%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	8,449	8,656	+2%	98,339	101,933	+4%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,915	1,907	+0%	21,550	19,969	-7%
GEORGIA	3,975	3,659	-8%	45,570	48,011	+5%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	2,272	2,763	+22%	26,383	30,058	+14%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	287	327	+14%	4,836	3,895	-19%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	7,000	5,857	-16%	87,582	77,673	-11%
ALABAMA	1,928	1,570	-19%	22,342	22,406	+0%
ARKANSAS	191	81	-58%	2,697	1,735	-36%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	119	189	+59%	2,857	2,111	-26%
MISSISSIPPI	538	618	+15%	8,304	7,383	-11%
OKLAHOMA	66	21	-68%	853	449	-47%
TENNESSEE	942	1,118	+19%	11,295	12,465	+10%
TEXAS	3,216	2,260	-30%	39,234	31,124	-21%

MOBILE/MANUFACTURED HOME PRODUCTION

	NOVEMBER			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
MOUNTAIN	840	679	-19%	11,406	9,151	-20%
ARIZONA	418	355	-15%	5,563	4,286	-23%
COLORADO	71	61	-14%	1,029	900	-13%
IDAHO	351	263	-25%	4,814	3,965	-18%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,470	1,435	-2%	19,685	17,864	-9%
CALIFORNIA	935	936	+0%	11,960	10,988	-8%
OREGON	448	373	-17%	6,465	5,470	-15%
WASHINGTON	87	126	+45%	1,260	1,406	+12%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	399	428	+7%	5,607	5,204	-7%
TOTAL PRODUCTION	21,821	20,927	-4%	278,426	266,579	-4%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	NOVEMBER			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	1,146	1,588	+39%	17,629	19,106	+8%
CONNECTICUT	36	37	+3%	357	361	+1%
MAINE	83	130	+57%	1,384	1,666	+20%
MASSACHUSETTS	46	88	+91%	717	870	+21%
NEW HAMPSHIRE	89	153	+72%	1,176	1,522	+29%
NEW JERSEY	51	79	+55%	615	788	+28%
NEW YORK	397	543	+37%	6,390	7,015	+10%
PENNSYLVANIA	410	490	+20%	6,267	6,141	-2%
RHODE ISLAND	10	18	+80%	137	173	+26%
VERMONT	24	50	NM	586	570	-3%

MOBILE/MANUFACTURED HOME SHIPMENTS

	NOVEMBER			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
EAST NORTH CENTRAL	1,532	1,655	+8%	21,629	24,005	+11%
ILLINOIS	225	219	-3%	3,214	3,052	-5%
INDIANA	357	366	+3%	4,862	5,387	+11%
MICHIGAN	473	562	+19%	6,015	7,778	+29%
OHIO	397	405	+2%	5,229	5,769	+10%
WISCONSIN	80	103	+29%	2,309	2,019	-13%
WEST NORTH CENTRAL	771	674	-13%	12,356	10,768	-13%
IOWA	49	40	-18%	898	654	-27%
KANSAS	158	107	-32%	2,206	1,734	-21%
MINNESOTA	104	69	-34%	1,879	1,627	-13%
MISSOURI	337	381	+13%	5,282	5,068	-4%
NEBRASKA	44	29	-34%	694	588	-15%
NORTH DAKOTA	34	12	-65%	602	435	-28%
SOUTH DAKOTA	45	36	-20%	795	662	-17%
SOUTH ATLANTIC	8,024	8,529	+6%	95,358	100,471	+5%
DELAWARE	115	171	+49%	2,144	2,142	+0%
FLORIDA	2,635	2,718	+3%	28,638	30,519	+7%
GEORGIA	1,551	1,410	-9%	16,670	18,695	+12%
MARYLAND	71	114	+61%	1,230	1,046	-15%
NORTH CAROLINA	1,876	2,220	+18%	23,295	24,908	+7%
SOUTH CAROLINA	1,190	1,074	-10%	14,127	14,030	-1%
VIRGINIA	416	570	+37%	6,216	6,083	-2%
WEST VIRGINIA	170	252	+48%	3,038	3,048	+0%
SOUTH CENTRAL	6,827	5,223	-23%	87,022	72,169	-17%
ALABAMA	995	922	-7%	10,579	11,335	+7%
ARKANSAS	458	380	-17%	6,010	5,478	-9%
KENTUCKY	439	358	-18%	5,500	5,129	-7%
LOUISIANA	673	545	-19%	10,915	8,252	-24%
MISSISSIPPI	401	470	+17%	6,104	6,043	-1%
OKLAHOMA	431	193	-55%	6,037	3,609	-40%
TENNESSEE	574	654	+14%	6,483	7,749	+20%
TEXAS	2,856	1,701	-40%	35,394	24,574	-31%
MOUNTAIN	1,360	1,150	-15%	18,167	14,792	-19%
ARIZONA	502	431	-14%	6,280	5,152	-18%
COLORADO	126	74	-41%	1,562	1,159	-26%
IDAHO	95	71	-25%	1,683	1,153	-31%
MONTANA	69	46	-33%	1,195	886	-26%
NEVADA	83	91	+10%	1,465	1,201	-18%
NEW MEXICO	383	327	-15%	4,488	3,792	-16%
UTAH	64	73	+14%	969	868	-10%
WYOMING	38	37	-3%	525	581	+11%
PACIFIC	1,432	1,302	-9%	18,285	16,835	-8%
CALIFORNIA	797	778	-2%	9,825	9,277	-6%
OREGON	183	175	-4%	2,731	2,221	-19%
WASHINGTON	452	349	-23%	5,729	5,337	-7%

MOBILE/MANUFACTURED HOME SHIPMENTS

	NOVEMBER 1984	NOVEMBER 1985	% CHANGE	YEAR-TO-DATE 1984	YEAR-TO-DATE 1985	% CHANGE
ALASKA	13	18	+38%	279	138	-51%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	823	784		7,720	8,245	
GOVT. EXPORT	0	33		0	50	
TOTAL SHIPMENTS	21,928	20,956	-4%	278,445	266,579	-4%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-NOV SHIPMENTS SINGLE-SECTION	JAN-NOV SHIPMENTS MULTI-SECTION	JAN-NOV SHIPMENTS TOTAL SHIPMENTS	JAN-NOV PRODUCTION SINGLE-SECTION	JAN-NOV PRODUCTION MULTI-SECTION	JAN-NOV PRODUCTION TOTAL PRODUCTION
NORTHEAST	14,726	4,380	19,106	10,837	3,432	14,269
	77%	23%	100%	76%	24%	100%
CONNECTICUT	273	88	361	0	0	0
MAINE *	1,608	58	1,666	*	*	*
MASSACHUSETTS	527	343	870	0	0	0
NEW HAMPSHIRE *	1,156	366	1,522	*	*	*
NEW JERSEY	393	395	788	0	0	0
NEW YORK *	5,293	1,722	7,015	*	*	*
PENNSYLVANIA	4,853	1,288	6,141	10,837	3,432	14,269
RHODE ISLAND	127	46	173	0	0	0
VERMONT *	496	74	570	*	*	*
EAST NORTH CENTRAL	18,233	5,772	24,005	23,528	7,304	30,832
	76%	24%	100%	76%	24%	100%
ILLINOIS *	2,348	704	3,052	*	*	*
INDIANA	4,088	1,299	5,387	18,434	6,605	25,039
MICHIGAN *	5,456	2,322	7,778	*	*	*
OHIO	4,492	1,277	5,769	2,774	414	3,188
WISCONSIN	1,849	170	2,019	2,320	285	2,605

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-NOV SHIPMENTS			JAN-NOV PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	8,405	2,363	10,768	7,270	2,383	9,653
	78%	22%	100%	75%	25%	100%
IOWA *	542	112	654	*	*	*
KANSAS	1,306	428	1,734	3,590	638	4,228
MINNESOTA	1,313	314	1,627	1,802	433	2,235
MISSOURI	4,058	1,010	5,068	591	530	1,121
NEBRASKA	411	177	588	1,287	782	2,069
NORTH DAKOTA	300	135	435	0	0	0
SOUTH DAKOTA *	475	187	662	*	*	*
SOUTH ATLANTIC	62,851	37,620	100,471	62.461	39,472	101,933
	63%	37%	100%	61%	39%	100%
DELAWARE	1,683	459	2,142	0	0	0
FLORIDA	13,518	17,001	30,519	7,613	12,356	19,969
GEORGIA	10,927	7,768	18,695	27,379	20,632	48,011
MARYLAND *	824	222	1,046	*	*	*
NORTH CAROLINA	18,937	5,971	24,908	23,877	6,181	30,058
SOUTH CAROLINA *	9,718	4,312	14,030	*	*	*
VIRGINIA	4,896	1,187	6,083	3,592	303	3,895
WEST VIRGINIA	2,348	700	3,048	0	0	0
SOUTH CENTRAL	56,808	15,361	72,169	62,978	14,695	77,673
	79%	21%	100%	81%	19%	100%
ALABAMA	8,905	2,430	11,335	19,908	2,498	22,406
ARKANSAS	4,599	879	5,478	1,508	227	1,735
KENTUCKY *	3,980	1,149	5,129	*	*	*
LOUISIANA	7,693	559	8,252	2,038	73	2,111
MISSISSIPPI	5,361	682	6,043	7,268	115	7,383
OKLAHOMA	2,921	688	3,609	377	72	449
TENNESSEE	5,870	1,879	7,749	9,396	3,069	12,465
TEXAS	17,479	7,095	24,574	22,483	8,641	31,124
MOUNTAIN	8,052	6,740	14,792	4,224	4,927	9,151
	54%	46%	100%	46%	54%	100%
ARIZONA	2,840	2,312	5,152	2,451	1,835	4,286
COLORADO	562	597	1,159	347	553	900
IDAHO	434	719	1,153	1,426	2,539	3,965
MONTANA *	475	411	886	*	*	*
NEVADA	319	882	1,201	0	0	0
NEW MEXICO	2,785	1,007	3,792	0	0	0
UTAH *	377	491	868	*	*	*
WYOMING *	260	321	581	*	*	*
PACIFIC	3,638	13,197	16,835	4,048	13,816	17,864
	22%	78%	100%	23%	77%	100%
CALIFORNIA	2,127	7,150	9,277	2,724	8,264	10,988
OREGON	376	1,845	2,221	1,045	4,425	5,470
WASHINGTON	1,135	4,202	5,337	279	1,127	1,406

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-NOV SHIPMENTS			JAN-NOV PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	40	98	138	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	172,753 67%	85,531 33%	258,284 100%	175,346 67%	86,029 33%	261,375 100%
GOVT. & EXPORT	37	13	50			
CUMULATIVE BEGINNING INVENTORY	6,220	2,025	8,245			
OTHER (CANADA)				0	0	0
STATES WITH*				3,643	1,561	5,204
TOTAL	179,010 67%	87,569 33%	266,579 100%	178,989 67%	87,590 33%	266,579 100%

NOTE: FINAL 1984 PRODUCT MIX FOR TOTAL U.S. WAS 29% AND 71% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
NOVEMBER 1985

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
FLORIDA	2,718	13.5%	1	1,156	8.9%	2	1,562	21.7%	1
NORTH CAROLINA	2,220	11.0%	2	1,674	12.9%	1	546	7.6%	5
TEXAS	1,701	8.4%	3	1,060	8.2%	3	641	8.9%	2
GEORGIA	1,410	7.0%	4	797	6.2%	4	613	8.5%	3
SOUTH CAROLINA	1,074	5.3%	5	726	5.6%	5	348	4.8%	6
ALABAMA	922	4.6%	6	702	5.4%	6	220	3.1%	8
CALIFORNIA	778	3.9%	7	184	1.4%	22	594	8.2%	4
TENNESSEE	654	3.2%	8	479	3.7%	8	175	2.4%	11
VIRGINIA	570	2.8%	9	467	3.6%	9	103	1.4%	15
MICHIGAN	562	2.8%	10	357	2.8%	13	205	2.8%	9
LOUISIANA	545	2.7%	11	493	3.8%	7	52	0.7%	27
NEW YORK	543	2.7%	12	391	3.0%	11	152	2.1%	12
PENNSYLVANIA	490	2.4%	13	367	2.8%	12	123	1.7%	14
MISSISSIPPI	470	2.3%	14	398	3.1%	10	72	1.0%	21
ARIZONA	431	2.1%	15	256	2.0%	19	175	2.4%	10
OHIO	405	2.0%	16	304	2.4%	16	101	1.4%	16
MISSOURI	381	1.9%	17	305	2.4%	15	76	1.1%	20
ARKANSAS	380	1.9%	18	322	2.5%	14	58	0.8%	23
INDIANA	366	1.8%	19	276	2.1%	17	90	1.2%	17
KENTUCKY	358	1.8%	20	275	2.1%	18	83	1.2%	18
WASHINGTON	349	1.7%	21	79	0.6%	30	270	3.7%	7
NEW MEXICO	327	1.6%	22	244	1.9%	20	83	1.2%	19
WEST VIRGINIA	252	1.3%	23	196	1.5%	21	56	0.8%	25
ILLINOIS	219	1.1%	24	161	1.2%	23	58	0.8%	24
OKLAHOMA	193	1.0%	25	151	1.2%	24	42	0.6%	32
OREGON	175	0.9%	26	27	0.2%	39	148	2.1%	13
DELAWARE	171	0.8%	27	129	1.0%	25	42	0.6%	30
NEW HAMPSHIRE	153	0.8%	28	111	0.9%	27	42	0.6%	31
MAINE	130	0.6%	29	128	1.0%	26	2	0.0%	49
MARYLAND	114	0.6%	30	93	0.7%	28	21	0.3%	37
KANSAS	107	0.5%	31	74	0.6%	31	33	0.5%	34
WISCONSIN	103	0.5%	32	93	0.7%	29	10	0.1%	44
NEVADA	91	0.5%	33	20	0.2%	43	71	1.0%	22
MASSACHUSETTS	88	0.4%	34	57	0.4%	32	31	0.4%	35
NEW JERSEY	79	0.4%	35	45	0.3%	34	34	0.5%	33
COLORADO	74	0.4%	36	32	0.2%	36	42	0.6%	29
UTAH	73	0.4%	37	24	0.2%	41	49	0.7%	28
IDAHO	71	0.4%	38	17	0.1%	45	54	0.7%	26
MINNESOTA	69	0.3%	39	57	0.4%	33	12	0.2%	41
VERMONT	50	0.2%	40	40	0.3%	35	10	0.1%	43
MONTANA	46	0.2%	41	24	0.2%	40	22	0.3%	36
IOWA	40	0.2%	42	31	0.2%	37	9	0.1%	45
CONNECTICUT	37	0.2%	43	29	0.2%	38	8	0.1%	46
WYOMING	37	0.2%	44	16	0.1%	46	21	0.3%	38
SOUTH DAKOTA	36	0.2%	45	22	0.2%	42	14	0.2%	40
NEBRASKA	29	0.1%	46	18	0.1%	44	11	0.2%	42
ALASKA	18	0.1%	47	1	0.0%	49	17	0.2%	39
RHODE ISLAND	18	0.1%	48	12	0.1%	47	6	0.1%	47
NORTH DAKOTA	12	0.1%	49	7	0.1%	48	5	0.1%	48
	20,139	100.0%		12,927	100.0%		7,212	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)

PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

MANUFACTURED HOUSING INSTITUTE
1745 Jefferson Davis Highway
Suite #511
Arlington, VA 22202

NOVEMBER, 1985

Congressional Information Ser.
SRI Department
4520 East West Highway
Bethesda, MD 20814

2/10/86 A16325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

December, 1985

Manufacturers shipped 16,910 mobile/manufactured homes to retail sales locations and permanent sites during December, 1985. This was up 2% from the 16,548 homes shipped in December, 1984.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1984	1985	% CHANGE		1984	1985	% CHANGE
JANUARY	19,981	18,578	-7%	JANUARY	19,981	18,578	-7%
FEBRUARY	22,158	19,655	-11%	JAN-FEB	42,139	38,233	-9%
MARCH	25,502	23,975	-6%	JAN-MAR	67,641	62,208	-8%
APRIL	25,793	26,196	+2%	JAN-APR	93,434	88,404	-5%
MAY	28,934	27,987	-3%	JAN-MAY	122,368	116,391	-5%
JUNE	27,743	25,051	-10%	JAN-JUNE	150,111	141,442	-6%
JULY	24,519	24,274	-1%	JAN-JULY	174,630	165,716	-5%
AUGUST	29,977	27,746	-7%	JAN-AUG	204,607	193,462	-5%
SEPTEMBER	24,346	24,533	+1%	JAN-SEPT	228,953	217,995	-5%
OCTOBER	27,652	27,657	+0%	JAN-OCT	256,605	245,652	-4%
NOVEMBER	21,821	20,927	-4%	JAN-NOV	278,426	266,579	-4%
DECEMBER	16,587	16,930	+2%	JAN-DEC	295,013	283,509	-4%

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1984	1985	% CHANGE		1984	1985	% CHANGE
JANUARY	19,790	18,397	-7%	JANUARY	19,790	18,397	-7%
FEBRUARY	22,199	19,669	-11%	JAN-FEB	41,989	38,066	-9%
MARCH	25,585	24,065	-6%	JAN-MAR	67,574	62,131	-8%
APRIL	26,041	26,378	+1%	JAN-APR	93,615	88,509	-5%
MAY	28,943	27,883	-4%	JAN-MAY	122,558	116,392	-5%
JUNE	27,727	25,288	-9%	JAN-JUNE	150,285	141,680	-6%
JULY	24,510	24,135	-2%	JAN-JULY	174,795	165,815	-5%
AUGUST	29,846	27,629	-7%	JAN-AUG	204,641	193,444	-5%
SEPTEMBER	24,429	24,640	+1%	JAN-SEPT	229,070	218,084	-5%
OCTOBER	27,447	27,539	+0%	JAN-OCT	256,517	245,623	-4%
NOVEMBER	21,928	20,956	-4%	JAN-NOV	278,445	266,579	-4%
DECEMBER	16,548	16,910	+2%	JAN-DEC	294,993	283,489	-4%

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1984	1985		1984	1985
JANUARY	4.6%	5.0%	JANUARY	926	936
FEBRUARY	4.0%	4.7%	FEBRUARY	885	922
MARCH	3.1%	3.5%	MARCH	802	832
APRIL	2.1%	2.5%	APRIL	554	650
MAY	1.9%	2.7%	MAY	545	754
JUNE	2.0%	2.1%	JUNE	561	517
JULY	2.3%	2.7%	JULY	570	656
AUGUST	2.3%	2.8%	AUGUST	701	773
SEPTEMBER	2.5%	2.7%	SEPTEMBER	618	666
OCTOBER	3.0%	2.8%	OCTOBER	823	784
NOVEMBER	3.3%	3.6%	NOVEMBER	716	755
DECEMBER	4.6%	4.6%	DECEMBER	755	775

MOBILE/MANUFACTURED HOME PRODUCTION

	DECEMBER			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	677	690	+2%	14,396	14,959	+4%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	677	690	+2%	14,396	14,959	+4%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	1,398	1,608	+15%	31,080	32,440	+4%
ILLINOIS *	*	*	---	*	*	---
INDIANA	1,145	1,376	+20%	24,370	26,415	+8%
MICHIGAN *	*	*	---	*	*	---
OHIO	126	136	+8%	3,504	3,324	-5%
WISCONSIN	127	96	-24%	3,206	2,701	-16%
WEST NORTH CENTRAL	623	359	-42%	13,029	10,012	-23%
IOWA *	*	*	---	*	*	---
KANSAS	288	125	-57%	5,390	4,353	-19%
MINNESOTA	95	71	-25%	2,755	2,306	-16%
MISSOURI	97	56	-42%	1,501	1,177	-22%
NEBRASKA	143	107	-25%	3,383	2,176	-36%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	6,743	7,618	+13%	105,082	109,551	+4%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,610	1,799	+12%	23,160	21,768	-6%
GEORGIA	3,090	3,285	+6%	48,660	51,296	+5%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	1,814	2,231	+23%	28,197	32,289	+15%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	229	303	+32%	5,065	4,198	-17%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	5,129	4,491	-12%	92,711	82,164	-11%
ALABAMA	1,281	1,159	-10%	23,623	23,565	+0%
ARKANSAS	157	73	-54%	2,854	1,808	-37%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	82	136	+66%	2,939	2,247	-24%
MISSISSIPPI	457	470	+3%	8,761	7,853	-10%
OKLAHOMA	43	26	-40%	896	475	-47%
TENNESSEE	716	870	+22%	12,011	13,335	+11%
TEXAS	2,393	1,757	-27%	41,627	32,881	-21%

MOBILE/MANUFACTURED HOME PRODUCTION

	DECEMBER			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
MOUNTAIN	639	552	-14%	12,045	9,703	-19%
ARIZONA	374	320	-14%	5,937	4,606	-22%
COLORADO	46	50	+9%	1,075	950	-12%
IDAHO	219	182	-17%	5,033	4,147	-18%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,130	1,274	+13%	20,815	19,138	-8%
CALIFORNIA	723	872	+21%	12,683	11,860	-6%
OREGON	353	300	-15%	6,818	5,770	-15%
WASHINGTON	54	102	+89%	1,314	1,508	+15%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	248	338	+36%	5,855	5,542	-5%
TOTAL PRODUCTION	16,587	16,930	+2%	295,013	283,509	-4%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	DECEMBER			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	754	971	+29%	18,383	20,077	+9%
CONNECTICUT	16	29	+81%	373	390	+5%
MAINE	60	84	+40%	1,444	1,750	+21%
MASSACHUSETTS	53	59	+11%	770	929	+21%
NEW HAMPSHIRE	54	100	+85%	1,230	1,622	+32%
NEW JERSEY	47	46	-2%	662	834	+26%
NEW YORK	246	290	+18%	6,636	7,305	+10%
PENNSYLVANIA	256	326	+27%	6,523	6,467	-1%
RHODE ISLAND	10	9	-10%	147	182	+24%
VERMONT	12	28	NM	598	598	+0%

MOBILE/MANUFACTURED HOME SHIPMENTS

	DECEMBER			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
EAST NORTH CENTRAL	1,032	1,223	+19%	22,661	25,228	+11%
ILLINOIS	143	148	+3%	3,357	3,200	-5%
INDIANA	258	254	-2%	5,120	5,641	+10%
MICHIGAN	331	412	+24%	6,346	8,190	+29%
OHIO	215	323	+50%	5,444	6,092	+12%
WISCONSIN	85	86	+1%	2,394	2,105	-12%
WEST NORTH CENTRAL	597	432	-28%	12,953	11,200	-14%
IOWA	46	14	-70%	944	668	-29%
KANSAS	119	70	-41%	2,325	1,804	-22%
MINNESOTA	65	44	-32%	1,944	1,671	-14%
MISSOURI	297	250	-16%	5,579	5,318	-5%
NEBRASKA	23	23	+0%	717	611	-15%
NORTH DAKOTA	19	7	-63%	621	442	-29%
SOUTH DAKOTA	28	24	-14%	823	686	-17%
SOUTH ATLANTIC	6,464	7,274	+13%	101,822	107,745	+6%
DELAWARE	143	155	+8%	2,287	2,297	+0%
FLORIDA	2,352	2,571	+9%	30,990	33,090	+7%
GEORGIA	1,209	1,161	-4%	17,879	19,856	+11%
MARYLAND	60	91	+52%	1,290	1,137	-12%
NORTH CAROLINA	1,342	1,816	+35%	24,637	26,724	+8%
SOUTH CAROLINA	947	822	-13%	15,074	14,852	-1%
VIRGINIA	299	431	+44%	6,515	6,514	+0%
WEST VIRGINIA	112	227	NM	3,150	3,275	+4%
SOUTH CENTRAL	4,884	4,133	-15%	91,906	76,302	-17%
ALABAMA	739	714	-3%	11,318	12,049	+6%
ARKANSAS	285	281	-1%	6,295	5,759	-9%
KENTUCKY	250	291	+16%	5,750	5,420	-6%
LOUISIANA	517	480	-7%	11,432	8,732	-24%
MISSISSIPPI	300	379	+26%	6,404	6,422	+0%
OKLAHOMA	374	164	-56%	6,411	3,773	-41%
TENNESSEE	351	598	+70%	6,834	8,347	+22%
TEXAS	2,068	1,226	-41%	37,462	25,800	-31%
MOUNTAIN	1,059	925	-13%	19,226	15,717	-18%
ARIZONA	414	413	+0%	6,694	5,565	-17%
COLORADO	72	51	-29%	1,634	1,210	-26%
IDAHO	64	47	-27%	1,747	1,200	-31%
MONTANA	56	37	-34%	1,251	923	-26%
NEVADA	67	70	+4%	1,532	1,271	-17%
NEW MEXICO	292	241	-17%	4,780	4,033	-16%
UTAH	56	52	-7%	1,025	920	-10%
WYOMING	38	14	-63%	563	595	+6%
PACIFIC	1,034	1,170	+13%	19,319	18,005	-7%
CALIFORNIA	600	761	+27%	10,425	10,038	-4%
OREGON	149	149	+0%	2,880	2,370	-18%
WASHINGTON	285	260	-9%	6,014	5,597	-7%

	DECEMBER 1984	1985	% CHANGE	YEAR-TO-DATE 1984	1985	% CHANGE
ALASKA	7	2	-71%	286	140	-51%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	716	755		8,436	9,000	
GOVT. EXPORT	1	25		1	75	
TOTAL SHIPMENTS	16,548	16,910	+2%	294,993	283,489	-4%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-DEC SHIPMENTS SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	JAN-DEC PRODUCTION SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	15,463	4,614	20,077	11,344	3,615	14,959
	77%	23%	100%	76%	24%	100%
CONNECTICUT	299	91	390	0	0	0
MAINE *	1,686	64	1,750	*	*	*
MASSACHUSETTS	563	366	929	0	0	0
NEW HAMPSHIRE *	1,234	388	1,622	*	*	*
NEW JERSEY	417	417	834	0	0	0
NEW YORK *	5,509	1,796	7,305	*	*	*
PENNSYLVANIA	5,101	1,366	6,467	11,344	3,615	14,959
RHODE ISLAND	135	47	182	0	0	0
VERMONT *	519	79	598	*	*	*
EAST NORTH CENTRAL	19,129	6,099	25,228	24,695	7,745	32,440
	76%	24%	100%	76%	24%	100%
ILLINOIS *	2,460	740	3,200	*	*	*
INDIANA	4,264	1,377	5,641	19,398	7,017	26,415
MICHIGAN *	5,737	2,453	8,190	*	*	*
OHIO	4,742	1,350	6,092	2,891	433	3,324
WISCONSIN	1,926	179	2,105	2,406	295	2,701

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-DEC SHIPMENTS			JAN-DEC PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	8,750	2,450	11,200	7,540	2,472	10,012
	78%	22%	100%	75%	25%	100%
IOWA *	555	113	668	*	*	*
KANSAS	1,363	441	1,804	3,698	655	4,353
MINNESOTA	1,351	320	1,671	1,863	443	2,306
MISSOURI	4,261	1,057	5,318	624	553	1,177
NEBRASKA	426	185	611	1,355	821	2,176
NORTH DAKOTA	306	136	442	0	0	0
SOUTH DAKOTA *	488	198	686	*	*	*
SOUTH ATLANTIC	67,240	40,505	107,745	67,040	42,511	109,551
	62%	38%	100%	61%	39%	100%
DELAWARE	1,811	486	2,297	0	0	0
FLORIDA	14,655	18,435	33,090	8,296	13,472	21,768
GEORGIA	11,623	8,233	19,856	29,292	22,004	51,296
MARYLAND *	895	242	1,137	*	*	*
NORTH CAROLINA	20,262	6,462	26,724	25,586	6,703	32,289
SOUTH CAROLINA *	10,232	4,620	14,852	*	*	*
VIRGINIA	5,228	1,286	6,514	3,866	332	4,198
WEST VIRGINIA	2,534	741	3,275	0	0	0
SOUTH CENTRAL	59,900	16,402	76,302	66,469	15,695	82,164
	79%	21%	100%	81%	19%	100%
ALABAMA	9,463	2,586	12,049	20,899	2,666	23,565
ARKANSAS	4,825	934	5,759	1,570	238	1,808
KENTUCKY *	4,198	1,222	5,420	*	*	*
LOUISIANA	8,108	624	8,732	2,172	75	2,247
MISSISSIPPI	5,684	738	6,422	7,717	136	7,853
OKLAHOMA	3,047	726	3,773	397	78	475
TENNESSEE	6,308	2,039	8,347	10,063	3,272	13,335
TEXAS	18,267	7,533	25,800	23,651	9,230	32,881
MOUNTAIN	8,537	7,180	15,717	4,478	5,225	9,703
	54%	46%	100%	46%	54%	100%
ARIZONA	3,073	2,492	5,565	2,635	1,971	4,606
COLORADO	580	630	1,210	363	587	950
IDAHO	448	752	1,200	1,480	2,667	4,147
MONTANA *	491	432	923	*	*	*
NEVADA	338	933	1,271	0	0	0
NEW MEXICO	2,952	1,081	4,033	0	0	0
UTAH *	391	529	920	*	*	*
WYOMING *	264	331	595	*	*	*
PACIFIC	3,872	14,133	18,005	4,329	14,809	19,138
	22%	78%	100%	23%	77%	100%
CALIFORNIA	2,310	7,728	10,038	2,962	8,898	11,860
OREGON	393	1,977	2,370	1,069	4,701	5,770
WASHINGTON	1,169	4,428	5,597	298	1,210	1,508

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-DEC SHIPMENTS			JAN-DEC PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	40	100	140	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	182,931 67%	91,483 33%	274,414 100%	185,895 67%	92,072 33%	277,967 100%
GOVT. & EXPORT	58	17	75			
CUMULATIVE BEGINNING INVENTORY	6,789	2,211	9,000			
OTHER (CANADA)				0	0	0
STATES WITH*				3,876	1,666	5,542
TOTAL	189,778 67%	93,711 33%	283,489 100%	189,771 67%	93,738 33%	283,509 100%

NOTE: FINAL 1984 PRODUCT MIX FOR TOTAL U.S. WAS 27% AND 73% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
DECEMBER 1985

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
FLORIDA	2,571	15.9%	1	1,137	11.2%	2	1,434	24.1%	1
NORTH CAROLINA	1,816	11.3%	2	1,325	13.0%	1	491	8.2%	3
TEXAS	1,226	7.6%	3	788	7.7%	3	438	7.4%	5
GEORGIA	1,161	7.2%	4	696	6.8%	4	465	7.8%	4
SOUTH CAROLINA	822	5.1%	5	514	5.1%	6	308	5.2%	6
CALIFORNIA	761	4.7%	6	183	1.8%	20	578	9.7%	2
ALABAMA	714	4.4%	7	558	5.5%	5	156	2.6%	10
TENNESSEE	598	3.7%	8	438	4.3%	7	160	2.7%	9
LOUISIANA	480	3.0%	9	415	4.1%	8	65	1.1%	20
VIRGINIA	431	2.7%	10	332	3.3%	9	99	1.7%	13
ARIZONA	413	2.6%	11	233	2.3%	14	180	3.0%	8
MICHIGAN	412	2.6%	12	281	2.8%	11	131	2.2%	12
MISSISSIPPI	379	2.3%	13	323	3.2%	10	56	0.9%	21
PENNSYLVANIA	326	2.0%	14	248	2.4%	13	78	1.3%	15
OHIO	323	2.0%	15	250	2.5%	12	73	1.2%	19
KENTUCKY	291	1.8%	16	218	2.1%	16	73	1.2%	18
NEW YORK	290	1.8%	17	216	2.1%	17	74	1.2%	17
ARKANSAS	281	1.7%	18	226	2.2%	15	55	0.9%	22
WASHINGTON	260	1.6%	19	34	0.3%	33	226	3.8%	7
INDIANA	254	1.6%	20	176	1.7%	21	78	1.3%	14
MISSOURI	250	1.5%	21	203	2.0%	18	47	0.8%	24
NEW MEXICO	241	1.5%	22	167	1.6%	22	74	1.2%	16
WEST VIRGINIA	227	1.4%	23	186	1.8%	19	41	0.7%	25
OKLAHOMA	164	1.0%	24	126	1.2%	24	38	0.6%	26
DELAWARE	155	1.0%	25	128	1.3%	23	27	0.5%	31
OREGON	149	0.9%	26	17	0.2%	39	132	2.2%	11
ILLINOIS	148	0.9%	27	112	1.1%	25	36	0.6%	28
NEW HAMPSHIRE	100	0.6%	28	78	0.8%	27	22	0.4%	33
MARYLAND	91	0.6%	29	71	0.7%	29	20	0.3%	36
WISCONSIN	86	0.5%	30	77	0.8%	28	9	0.2%	40
MAINE	84	0.5%	31	78	0.8%	26	6	0.1%	42
KANSAS	70	0.4%	32	57	0.6%	30	13	0.2%	37
NEVADA	70	0.4%	33	19	0.2%	37	51	0.9%	23
MASSACHUSETTS	59	0.4%	34	36	0.4%	32	23	0.4%	32
UTAH	52	0.3%	35	14	0.1%	43	38	0.6%	27
COLORADO	51	0.3%	36	18	0.2%	38	33	0.6%	29
IDAHO	47	0.3%	37	14	0.1%	42	33	0.6%	30
NEW JERSEY	46	0.3%	38	24	0.2%	35	22	0.4%	34
MINNESOTA	44	0.3%	39	38	0.4%	31	6	0.1%	43
MONTANA	37	0.2%	40	16	0.2%	40	21	0.4%	35
CONNECTICUT	29	0.2%	41	26	0.3%	34	3	0.1%	45
VERMONT	28	0.2%	42	23	0.2%	36	5	0.1%	44
SOUTH DAKOTA	24	0.1%	43	13	0.1%	45	11	0.2%	38
NEBRASKA	23	0.1%	44	15	0.1%	41	8	0.1%	41
IOWA	14	0.1%	45	13	0.1%	44	1	0.0%	47
WYOMING	14	0.1%	46	4	0.0%	48	10	0.2%	39
RHODE ISLAND	9	0.1%	47	8	0.1%	46	1	0.0%	49
NORTH DAKOTA	7	0.0%	48	6	0.1%	47	1	0.0%	48
ALASKA	2	0.0%	49	0	0.0%	49	2	0.0%	46
	16,130	100.0%		10,178	100.0%		5,952	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

MANUFACTURED HOUSING INSTITUTE
1745 Jefferson Davis Highway
Suite #511
Arlington, VA 22202

DECEMBER, 1985

A6325-1

Manufacturing
REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

January, 1986

Manufacturers shipped 18,809 mobile/manufactured homes to retail sales locations and permanent sites during January, 1986. This was up 2% from the 18,397 homes shipped in January, 1985.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1985	1986	% CHANGE		1985	1986	% CHANGE
JANUARY	18,578	18,863	+2%	JANUARY	18,578	18,863	+2%
FEBRUARY	19,655			JAN-FEB	38,233		
MARCH	23,975			JAN-MAR	62,208		
APRIL	26,196			JAN-APR	88,404		
MAY	27,987			JAN-MAY	116,391		
JUNE	25,051			JAN-JUNE	141,442		
JULY	24,274			JAN-JULY	165,716		
AUGUST	27,746			JAN-AUG	193,462		
SEPTEMBER	24,533			JAN-SEPT	217,995		
OCTOBER	27,657			JAN-OCT	245,652		
NOVEMBER	20,927			JAN-NOV	266,579		
DECEMBER	16,930			JAN-DEC	283,509		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1985	1986	% CHANGE		1985	1986	% CHANGE
JANUARY	18,397	18,809	+2%	JANUARY	18,397	18,809	+2%
FEBRUARY	19,669			JAN-FEB	38,066		
MARCH	24,065			JAN-MAR	62,131		
APRIL	26,378			JAN-APR	88,509		
MAY	27,883			JAN-MAY	116,392		
JUNE	25,288			JAN-JUNE	141,680		
JULY	24,135			JAN-JULY	165,815		
AUGUST	27,629			JAN-AUG	193,444		
SEPTEMBER	24,640			JAN-SEPT	218,084		
OCTOBER	27,539			JAN-OCT	245,623		
NOVEMBER	20,956			JAN-NOV	266,579		
DECEMBER	16,910			JAN-DEC	283,489		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1985	1986		1985	1986
JANUARY	5.0%	4.4%	JANUARY	936	829
FEBRUARY	4.7%		FEBRUARY	922	
MARCH	3.5%		MARCH	832	
APRIL	2.5%		APRIL	650	
MAY	2.7%		MAY	754	
JUNE	2.1%		JUNE	517	
JULY	2.7%		JULY	656	
AUGUST	2.8%		AUGUST	773	
SEPTEMBER	2.7%		SEPTEMBER	666	
OCTOBER	2.8%		OCTOBER	784	
NOVEMBER	3.6%		NOVEMBER	755	
DECEMBER	4.6%		DECEMBER	775	

MOBILE/MANUFACTURED HOME PRODUCTION

	JANUARY			YEAR-TO-DATE		
	1985	1986	% CHANGE	1985	1986	% CHANGE
NORTHEAST	644	878	+36%	644	878	+36%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	644	878	+36%	644	878	+36%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	1,326	1,768	+33%	1,326	1,768	+33%
ILLINOIS *	*	*	---	*	*	---
INDIANA	1,139	1,518	+33%	1,139	1,518	+33%
MICHIGAN *	*	*	---	*	*	---
OHIO	107	115	+7%	107	115	+7%
WISCONSIN	80	135	+69%	80	135	+69%
WEST NORTH CENTRAL	577	450	-22%	577	450	-22%
IOWA *	*	*	---	*	*	---
KANSAS	237	199	-16%	237	199	-16%
MINNESOTA	108	53	-51%	108	53	-51%
MISSOURI	57	49	-14%	57	49	-14%
NEBRASKA	175	149	-15%	175	149	-15%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	7,899	8,313	+5%	7,899	8,313	+5%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,777	1,860	+5%	1,777	1,860	+5%
GEORGIA	3,650	3,612	-1%	3,650	3,612	-1%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	2,196	2,494	+14%	2,196	2,494	+14%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	276	347	+26%	276	347	+26%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	5,683	4,877	-14%	5,683	4,877	-14%
ALABAMA	1,460	1,066	-27%	1,460	1,066	-27%
ARKANSAS	138	76	-45%	138	76	-45%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	136	209	+54%	136	209	+54%
MISSISSIPPI	494	567	+15%	494	567	+15%
OKLAHOMA	50	25	-50%	50	25	-50%
TENNESSEE	704	958	+36%	704	958	+36%
TEXAS	2,701	1,976	-27%	2,701	1,976	-27%

MOBILE/MANUFACTURED HOME PRODUCTION

	JANUARY 1985	JANUARY 1986	% CHANGE	YEAR-TO-DATE 1985	YEAR-TO-DATE 1986	% CHANGE
MOUNTAIN	794	679	-14%	794	679	-14%
ARIZONA	449	391	-13%	449	391	-13%
COLORADO	54	48	-11%	54	48	-11%
IDAHO	291	240	-18%	291	240	-18%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,378	1,576	+14%	1,378	1,576	+14%
CALIFORNIA	925	1,046	+13%	925	1,046	+13%
OREGON	382	388	+2%	382	388	+2%
WASHINGTON	71	142	+100%	71	142	+100%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	277	322	+16%	277	322	+16%
TOTAL PRODUCTION	18,578	18,863	+2%	18,578	18,863	+2%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	JANUARY 1985	JANUARY 1986	% CHANGE	YEAR-TO-DATE 1985	YEAR-TO-DATE 1986	% CHANGE
NORTHEAST	759	1,063	+40%	759	1,063	+40%
CONNECTICUT	17	27	+59%	17	27	+59%
MAINE	36	70	+94%	36	70	+94%
MASSACHUSETTS	44	37	-16%	44	37	-16%
NEW HAMPSHIRE	50	68	+36%	50	68	+36%
NEW JERSEY	42	71	+69%	42	71	+69%
NEW YORK	245	364	+49%	245	364	+49%
PENNSYLVANIA	311	381	+23%	311	381	+23%
RHODE ISLAND	3	8	NM	3	8	NM
VERMONT	11	37	NM	11	37	NM

MOBILE/MANUFACTURED HOME SHIPMENTS

	JANUARY			YEAR-TO-DATE		
	1985	1986	% CHANGE	1985	1986	% CHANGE
EAST NORTH CENTRAL	1,020	1,294	+27%	1,020	1,294	+27%
ILLINOIS	129	169	+31%	129	169	+31%
INDIANA	227	242	+7%	227	242	+7%
MICHIGAN	322	489	+52%	322	489	+52%
OHIO	284	328	+15%	284	328	+15%
WISCONSIN	58	66	+14%	58	66	+14%
WEST NORTH CENTRAL	504	595	+18%	504	595	+18%
IOWA	20	44	NM	20	44	NM
KANSAS	119	119	+0%	119	119	+0%
MINNESOTA	63	59	-6%	63	59	-6%
MISSOURI	226	313	+38%	226	313	+38%
NEBRASKA	29	29	+0%	29	29	+0%
NORTH DAKOTA	22	10	-55%	22	10	-55%
SOUTH DAKOTA	25	21	-16%	25	21	-16%
SOUTH ATLANTIC	7,603	8,013	+5%	7,603	8,013	+5%
DELAWARE	140	184	+31%	140	184	+31%
FLORIDA	2,604	2,440	-6%	2,604	2,440	-6%
GEORGIA	1,539	1,617	+5%	1,539	1,617	+5%
MARYLAND	49	101	NM	49	101	NM
NORTH CAROLINA	1,742	1,968	+13%	1,742	1,968	+13%
SOUTH CAROLINA	1,035	1,063	+3%	1,035	1,063	+3%
VIRGINIA	370	450	+22%	370	450	+22%
WEST VIRGINIA	124	190	+53%	124	190	+53%
SOUTH CENTRAL	5,257	4,426	-16%	5,257	4,426	-16%
ALABAMA	728	722	-1%	728	722	-1%
ARKANSAS	277	344	+24%	277	344	+24%
KENTUCKY	235	308	+31%	235	308	+31%
LOUISIANA	624	466	-25%	624	466	-25%
MISSISSIPPI	277	455	+64%	277	455	+64%
OKLAHOMA	366	151	-59%	366	151	-59%
TENNESSEE	393	560	+42%	393	560	+42%
TEXAS	2,357	1,420	-40%	2,357	1,420	-40%
MOUNTAIN	1,238	1,166	-6%	1,238	1,166	-6%
ARIZONA	527	555	+5%	527	555	+5%
COLORADO	64	79	+23%	64	79	+23%
IDAHO	108	39	-64%	108	39	-64%
MONTANA	59	36	-39%	59	36	-39%
NEVADA	93	103	+11%	93	103	+11%
NEW MEXICO	279	261	-6%	279	261	-6%
UTAH	61	61	+0%	61	61	+0%
WYOMING	47	32	-32%	47	32	-32%
PACIFIC	1,258	1,456	+16%	1,258	1,456	+16%
CALIFORNIA	760	882	+16%	760	882	+16%
OREGON	157	182	+16%	157	182	+16%
WASHINGTON	341	392	+15%	341	392	+15%

MOBILE/MANUFACTURED HOME SHIPMENTS

	JANUARY			YEAR-TO-DATE		
	1985	1986	% CHANGE	1985	1986	% CHANGE
ALASKA	3	16	NM	3	16	NM
HAWAII	0	1	NM	0	1	NM
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	755	775		755	775	
GOVT. EXPORT	0	4		0	4	
TOTAL SHIPMENTS	18,397	18,809	+2%	18,397	18,809	+2%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE
1986 PRODUCT MIX

	JAN-JAN SHIPMENTS			JAN-JAN PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	827	236	1,063	672	206	878
	78%	22%	100%	77%	23%	100%
CONNECTICUT	20	7	27	0	0	0
MAINE *	65	5	70	*	*	*
MASSACHUSETTS	19	18	37	0	0	0
NEW HAMPSHIRE *	58	10	68	*	*	*
NEW JERSEY	29	42	71	0	0	0
NEW YORK *	290	74	364	*	*	*
PENNSYLVANIA	303	78	381	672	206	878
RHODE ISLAND	7	1	8	0	0	0
VERMONT *	36	1	37	*	*	*
EAST NORTH CENTRAL	991	303	1,294	1,371	397	1,768
	77%	23%	100%	78%	22%	100%
ILLINOIS *	128	41	169	*	*	*
INDIANA	196	46	242	1,151	367	1,518
MICHIGAN *	347	142	489	*	*	*
OHIO	258	70	328	100	15	115
WISCONSIN	62	4	66	120	15	135

YEAR-TO-DATE
1986 PRODUCT MIX

	JAN-JAN SHIPMENTS			JAN-JAN PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	474	121	595	340	110	450
	80%	20%	100%	76%	24%	100%
IOWA *	41	3	44	*	*	*
KANSAS	90	29	119	167	32	199
MINNESOTA	47	12	59	46	7	53
MISSOURI	255	58	313	30	19	49
NEBRASKA	22	7	29	97	52	149
NORTH DAKOTA	4	6	10	0	0	0
SOUTH DAKOTA *	15	6	21	*	*	*
SOUTH ATLANTIC	4,864	3,149	8,013	5,056	3,257	8,313
	61%	39%	100%	61%	39%	100%
DELAWARE	156	28	184	0	0	0
FLORIDA	1,032	1,408	2,440	690	1,170	1,860
GEORGIA	933	684	1,617	2,082	1,530	3,612
MARYLAND *	74	27	101	*	*	*
NORTH CAROLINA	1,461	507	1,968	1,969	525	2,494
SOUTH CAROLINA *	716	347	1,063	*	*	*
VIRGINIA	351	99	450	315	32	347
WEST VIRGINIA	141	49	190	0	0	0
SOUTH CENTRAL	3,366	1,060	4,426	3,758	1,119	4,877
	76%	24%	100%	77%	23%	100%
ALABAMA	583	139	722	923	143	1,066
ARKANSAS	271	73	344	62	14	76
KENTUCKY *	232	76	308	*	*	*
LOUISIANA	432	34	466	209	0	209
MISSISSIPPI	401	54	455	551	16	567
OKLAHOMA	121	30	151	12	13	25
TENNESSEE	407	153	560	674	284	958
TEXAS	919	501	1,420	1,327	649	1,976
MOUNTAIN	626	540	1,166	326	353	679
	54%	46%	100%	48%	52%	100%
ARIZONA	316	239	555	225	166	391
COLORADO	35	44	79	18	30	48
IDAHO	12	27	39	83	157	240
MONTANA *	16	20	36	*	*	*
NEVADA	33	70	103	0	0	0
NEW MEXICO	180	81	261	0	0	0
UTAH *	25	36	61	*	*	*
WYOMING *	9	23	32	*	*	*
PACIFIC	309	1,147	1,456	351	1,225	1,576
	21%	79%	100%	22%	78%	100%
CALIFORNIA	182	700	882	242	804	1,046
OREGON	26	156	182	46	342	388
WASHINGTON	101	291	392	63	79	142

YEAR-TO-DATE
1986 PRODUCT MIX

	JAN-JAN SHIPMENTS			JAN-JAN PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	1	15	16	*	*	*
HAWAII	1	0	1	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	11,459 64%	6,571 36%	18,030 100%	11,874 64%	6,667 36%	18,541 100%
GOVT. & EXPORT	3	1	4			
CUMULATIVE BEGINNING INVENTORY	583	192	775			
OTHER (CANADA)				0	0	0
STATES WITH*				214	108	322
TOTAL	12,045 64%	6,764 36%	18,809 100%	12,088 64%	6,775 36%	18,863 100%

NOTE: FINAL 1985 PRODUCT MIX FOR TOTAL U.S. WAS 33% AND 67% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
JANUARY 1986

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
FLORIDA	2,440	13.5%	1	1,032	9.0%	2	1,408	21.4%	1
NORTH CAROLINA	1,968	10.9%	2	1,461	12.7%	1	507	7.7%	4
GEORGIA	1,617	9.0%	3	933	8.1%	3	684	10.4%	3
TEXAS	1,420	7.9%	4	919	8.0%	4	501	7.6%	5
SOUTH CAROLINA	1,063	5.9%	5	716	6.2%	5	347	5.3%	6
CALIFORNIA	882	4.9%	6	182	1.6%	20	700	10.7%	2
ALABAMA	722	4.0%	7	583	5.1%	6	139	2.1%	12
TENNESSEE	560	3.1%	8	407	3.6%	8	153	2.3%	10
ARIZONA	555	3.1%	9	316	2.8%	12	239	3.6%	8
MICHIGAN	489	2.7%	10	347	3.0%	11	142	2.2%	11
LOUISIANA	466	2.6%	11	432	3.8%	7	34	0.5%	29
MISSISSIPPI	455	2.5%	12	401	3.5%	9	54	0.8%	22
VIRGINIA	450	2.5%	13	351	3.1%	10	99	1.5%	13
WASHINGTON	392	2.2%	14	101	0.9%	26	291	4.4%	7
PENNSYLVANIA	381	2.1%	15	303	2.6%	13	78	1.2%	15
NEW YORK	364	2.0%	16	290	2.5%	14	74	1.1%	17
ARKANSAS	344	1.9%	17	271	2.4%	15	73	1.1%	18
OHIO	328	1.8%	18	258	2.3%	16	70	1.1%	20
MISSOURI	313	1.7%	19	255	2.2%	17	58	0.9%	21
KENTUCKY	308	1.7%	20	232	2.0%	18	76	1.2%	16
NEW MEXICO	261	1.4%	21	180	1.6%	21	81	1.2%	14
INDIANA	242	1.3%	22	196	1.7%	19	46	0.7%	24
WEST VIRGINIA	190	1.1%	23	141	1.2%	23	49	0.7%	23
DELAWARE	184	1.0%	24	156	1.4%	22	28	0.4%	32
OREGON	182	1.0%	25	26	0.2%	38	156	2.4%	9
ILLINOIS	169	0.9%	26	128	1.1%	24	41	0.6%	27
OKLAHOMA	151	0.8%	27	121	1.1%	25	30	0.5%	30
KANSAS	119	0.7%	28	90	0.8%	27	29	0.4%	31
NEVADA	103	0.6%	29	33	0.3%	36	70	1.1%	19
MARYLAND	101	0.6%	30	74	0.6%	28	27	0.4%	34
COLORADO	79	0.4%	31	35	0.3%	35	44	0.7%	25
NEW JERSEY	71	0.4%	32	29	0.3%	37	42	0.6%	26
MAINE	70	0.4%	33	65	0.6%	29	5	0.1%	45
NEW HAMPSHIRE	68	0.4%	34	58	0.5%	31	10	0.2%	40
WISCONSIN	66	0.4%	35	62	0.5%	30	4	0.1%	46
UTAH	61	0.3%	36	25	0.2%	39	36	0.5%	28
MINNESOTA	59	0.3%	37	47	0.4%	32	12	0.2%	39
IOWA	44	0.2%	38	41	0.4%	33	3	0.0%	47
IDAHO	39	0.2%	39	12	0.1%	45	27	0.4%	33
MASSACHUSETTS	37	0.2%	40	19	0.2%	42	18	0.3%	37
VERMONT	37	0.2%	41	36	0.3%	34	1	0.0%	49
MONTANA	36	0.2%	42	16	0.1%	43	20	0.3%	36
WYOMING	32	0.2%	43	9	0.1%	46	23	0.4%	35
NEBRASKA	29	0.2%	44	22	0.2%	40	7	0.1%	42
CONNECTICUT	27	0.1%	45	20	0.2%	41	7	0.1%	41
SOUTH DAKOTA	21	0.1%	46	15	0.1%	44	6	0.1%	44
ALASKA	16	0.1%	47	1	0.0%	49	15	0.2%	38
NORTH DAKOTA	10	0.1%	48	4	0.0%	48	6	0.1%	43
RHODE ISLAND	8	0.0%	49	7	0.1%	47	1	0.0%	48
	18,030	100.0%		11,459	100.0%		6,571	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

MANUFACTURED HOUSING INSTITUTE
1745 Jefferson Davis Highway
Suite #511
Arlington, VA 22202

JANUARY, 1986

A6325-1

Manufacturing REPORT

mhi
Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

February, 1986

Manufacturers shipped 18,623 mobile/manufactured homes to retail sales locations and permanent sites during February, 1986. This was down 5 % from the 19,669 homes shipped in February, 1985.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1985	1986	% CHANGE		1985	1986	% CHANGE
JANUARY	18,578	18,863	+2%	JANUARY	18,578	18,863	+2%
FEBRUARY	19,655	18,703	-5%	JAN-FEB	38,233	37,566	-2%
MARCH	23,975			JAN-MAR	62,208		
APRIL	26,196			JAN-APR	88,404		
MAY	27,987			JAN-MAY	116,391		
JUNE	25,051			JAN-JUNE	141,442		
JULY	24,274			JAN-JULY	165,716		
AUGUST	27,746			JAN-AUG	193,462		
SEPTEMBER	24,533			JAN-SEPT	217,995		
OCTOBER	27,657			JAN-OCT	245,652		
NOVEMBER	20,927			JAN-NOV	266,579		
DECEMBER	16,930			JAN-DEC	283,509		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1985	1986	% CHANGE		1985	1986	% CHANGE
JANUARY	18,397	18,809	+2%	JANUARY	18,397	18,809	+2%
FEBRUARY	19,669	18,623	-5%	JAN-FEB	38,066	37,432	-2%
MARCH	24,065			JAN-MAR	62,131		
APRIL	26,378			JAN-APR	88,509		
MAY	27,883			JAN-MAY	116,392		
JUNE	25,288			JAN-JUNE	141,680		
JULY	24,135			JAN-JULY	165,815		
AUGUST	27,629			JAN-AUG	193,444		
SEPTEMBER	24,640			JAN-SEPT	218,084		
OCTOBER	27,539			JAN-OCT	245,623		
NOVEMBER	20,956			JAN-NOV	266,579		
DECEMBER	16,910			JAN-DEC	283,489		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1985	1986		1985	1986
JANUARY	5.0%	4.4%	JANUARY	936	829
FEBRUARY	4.7%	4.9%	FEBRUARY	922	909
MARCH	3.5%		MARCH	832	
APRIL	2.5%		APRIL	650	
MAY	2.7%		MAY	754	
JUNE	2.1%		JUNE	517	
JULY	2.7%		JULY	656	
AUGUST	2.8%		AUGUST	773	
SEPTEMBER	2.7%		SEPTEMBER	666	
OCTOBER	2.8%		OCTOBER	784	
NOVEMBER	3.6%		NOVEMBER	755	
DECEMBER	4.6%		DECEMBER	775	

MOBILE/MANUFACTURED HOME PRODUCTION

	FEBRUARY			YEAR-TO-DATE		
	1985	1986	% CHANGE	1985	1986	% CHANGE
NORTHEAST	850	886	+4%	1,494	1,764	+18%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	850	886	+4%	1,494	1,764	+18%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	1,641	2,059	+25%	2,967	3,827	+29%
ILLINOIS *	*	*	---	*	*	---
INDIANA	1,342	1,705	+27%	2,481	3,223	+30%
MICHIGAN *	*	*	---	*	*	---
OHIO	178	196	+10%	285	311	+9%
WISCONSIN	121	158	+31%	201	293	+46%
WEST NORTH CENTRAL	845	540	-36%	1,422	990	-30%
IOWA *	*	*	---	*	*	---
KANSAS	379	239	-37%	616	438	-29%
MINNESOTA	195	73	-63%	303	126	-58%
MISSOURI	102	71	-30%	159	120	-25%
NEBRASKA	169	157	-7%	344	306	-11%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	7,891	7,520	-5%	15,790	15,833	+0%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,584	1,557	-2%	3,361	3,417	+2%
GEORGIA	3,802	3,336	-12%	7,452	6,948	-7%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	2,238	2,326	+4%	4,434	4,820	+9%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	267	301	+13%	543	648	+19%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	6,006	5,236	-13%	11,689	10,113	-13%
ALABAMA	1,573	1,346	-14%	3,033	2,412	-20%
ARKANSAS	141	90	-36%	279	166	-41%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	106	195	+84%	242	404	+67%
MISSISSIPPI	529	601	+14%	1,023	1,168	+14%
OKLAHOMA	42	29	-31%	92	54	-41%
TENNESSEE	798	1,059	+33%	1,502	2,017	+34%
TEXAS	2,817	1,916	-32%	5,518	3,892	-29%

MOBILE/MANUFACTURED HOME PRODUCTION

		FEBRUARY			YEAR-TO-DATE	
	1985	1986	% CHANGE	1985	1986	% CHANGE
MOUNTAIN	720	695	-3%	1,514	1,374	-9%
ARIZONA	386	372	-4%	835	763	-9%
COLORADO	72	63	-12%	126	111	-12%
IDAHO	262	260	-1%	553	500	-10%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,420	1,392	-2%	2,798	2,968	+6%
CALIFORNIA	922	902	-2%	1,847	1,948	+5%
OREGON	418	356	-15%	800	744	-7%
WASHINGTON	80	134	+68%	151	276	+83%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	282	375	+33%	559	697	+25%
TOTAL PRODUCTION	19,655	18,703	-5%	38,233	37,566	-2%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

		FEBRUARY			YEAR-TO-DATE	
	1985	1986	% CHANGE	1985	1986	% CHANGE
NORTHEAST	880	1,181	+34%	1,639	2,244	+37%
CONNECTICUT	18	33	+83%	35	60	+71%
MAINE	69	113	+64%	105	183	+74%
MASSACHUSETTS	32	42	+31%	76	79	+4%
NEW HAMPSHIRE	47	69	+47%	97	137	+41%
NEW JERSEY	34	56	+65%	76	127	+67%
NEW YORK	347	365	+5%	592	729	+23%
PENNSYLVANIA	303	458	+51%	614	839	+37%
RHODE ISLAND	12	15	+25%	15	23	+53%
VERMONT	18	30	+67%	29	67	NM

MOBILE/MANUFACTURED HOME SHIPMENTS

	FEBRUARY			YEAR-TO-DATE		
	1985	1986	% CHANGE	1985	1986	% CHANGE
EAST NORTH CENTRAL	1,279	1,533	+20%	2,299	2,827	+23%
ILLINOIS	223	213	-4%	352	382	+9%
INDIANA	231	325	+41%	458	567	+24%
MICHIGAN	381	496	+30%	703	985	+40%
OHIO	337	377	+12%	621	705	+14%
WISCONSIN	107	122	+14%	165	188	+14%
WEST NORTH CENTRAL	742	744	+0%	1,246	1,339	+7%
IOWA	25	48	+92%	45	92	NM
KANSAS	168	153	-9%	287	272	-5%
MINNESOTA	110	62	-44%	173	121	-30%
MISSOURI	310	401	+29%	536	714	+33%
NEBRASKA	37	39	+5%	66	68	+3%
NORTH DAKOTA	40	8	-80%	62	18	-71%
SOUTH DAKOTA	52	33	-37%	77	54	-30%
SOUTH ATLANTIC	7,784	7,308	-6%	15,387	15,321	+0%
DELAWARE	234	183	-22%	374	367	-2%
FLORIDA	2,593	2,080	-20%	5,197	4,520	-13%
GEORGIA	1,537	1,482	-4%	3,076	3,099	+1%
MARYLAND	50	105	NM	99	206	NM
NORTH CAROLINA	1,743	1,814	+4%	3,485	3,782	+9%
SOUTH CAROLINA	1,101	1,067	-3%	2,136	2,130	+0%
VIRGINIA	381	361	-5%	751	811	+8%
WEST VIRGINIA	145	216	+49%	269	406	+51%
SOUTH CENTRAL	5,515	4,620	-16%	10,772	9,046	-16%
ALABAMA	798	874	+10%	1,526	1,596	+5%
ARKANSAS	306	401	+31%	583	745	+28%
KENTUCKY	278	338	+22%	513	646	+26%
LOUISIANA	608	463	-24%	1,232	929	-25%
MISSISSIPPI	356	421	+18%	633	876	+38%
OKLAHOMA	373	203	-46%	739	354	-52%
TENNESSEE	409	522	+28%	802	1,082	+35%
TEXAS	2,387	1,398	-41%	4,744	2,818	-41%
MOUNTAIN	1,234	1,106	-10%	2,472	2,272	-8%
ARIZONA	468	476	+2%	995	1,031	+4%
COLORADO	92	67	-27%	156	146	-6%
IDAHO	75	51	-32%	183	90	-51%
MONTANA	52	43	-17%	111	79	-29%
NEVADA	122	116	-5%	215	219	+2%
NEW MEXICO	314	271	-14%	593	532	-10%
UTAH	58	54	-7%	119	115	-3%
WYOMING	53	28	-47%	100	60	-40%
PACIFIC	1,286	1,299	+1%	2,544	2,755	+8%
CALIFORNIA	744	742	+0%	1,504	1,624	+8%
OREGON	159	183	+15%	316	365	+16%
WASHINGTON	383	374	-2%	724	766	+6%

MOBILE/MANUFACTURED HOME SHIPMENTS

	FEBRUARY			YEAR-TO-DATE		
	1985	1986	% CHANGE	1985	1986	% CHANGE
ALASKA	13	3	-77%	16	19	+19%
HAWAII	0	0	0%	0	1	NM
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	936	829		1,691	1,604	
GOVT. EXPORT	0	0		0	4	
TOTAL SHIPMENTS	19,669	18,623	-5%	38,066	37,432	-2%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE
1986 PRODUCT MIX

	JAN-FEB SHIPMENTS			JAN-FEB PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	1,786	458	2,244	1,383	381	1,764
	80%	20%	100%	78%	22%	100%
CONNECTICUT	50	10	60	0	0	0
MAINE *	175	8	183	*	*	*
MASSACHUSETTS	41	38	79	0	0	0
NEW HAMPSHIRE *	117	20	137	*	*	*
NEW JERSEY	58	69	127	0	0	0
NEW YORK *	579	150	729	*	*	*
PENNSYLVANIA	691	148	839	1,383	381	1,764
RHODE ISLAND	14	9	23	0	0	0
VERMONT *	61	6	67	*	*	*
EAST NORTH CENTRAL	2,191	636	2,827	2,977	850	3,827
	78%	22%	100%	78%	22%	100%
ILLINOIS *	301	81	382	*	*	*
INDIANA	460	107	567	2,443	780	3,223
MICHIGAN *	708	277	985	*	*	*
OHIO	550	155	705	269	42	311
WISCONSIN	172	16	188	265	28	293

YEAR-TO-DATE
1986 PRODUCT MIX

	JAN-FEB SHIPMENTS			JAN-FEB PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	1,050	289	1,339	734	256	990
	78%	22%	100%	74%	26%	100%
IOWA *	85	7	92	*	*	*
KANSAS	202	70	272	367	71	438
MINNESOTA	100	21	121	105	21	126
MISSOURI	572	142	714	66	54	120
NEBRASKA	49	19	68	196	110	306
NORTH DAKOTA	11	7	18	0	0	0
SOUTH DAKOTA *	31	23	54	*	*	*
SOUTH ATLANTIC	9,330	5,991	15,321	9,715	6,118	15,833
	61%	39%	100%	61%	39%	100%
DELAWARE	305	62	367	0	0	0
FLORIDA	1,905	2,615	4,520	1,267	2,150	3,417
GEORGIA	1,783	1,316	3,099	4,028	2,920	6,948
MARYLAND *	160	46	206	*	*	*
NORTH CAROLINA	2,814	968	3,782	3,832	988	4,820
SOUTH CAROLINA *	1,425	705	2,130	*	*	*
VIRGINIA	631	180	811	588	60	648
WEST VIRGINIA	307	99	406	0	0	0
SOUTH CENTRAL	6,878	2,168	9,046	7,837	2,276	10,113
	76%	24%	100%	77%	23%	100%
ALABAMA	1,278	318	1,596	2,081	331	2,412
ARKANSAS	592	153	745	133	33	166
KENTUCKY *	501	145	646	*	*	*
LOUISIANA	860	69	929	404	0	404
MISSISSIPPI	773	103	876	1,127	41	1,168
OKLAHOMA	274	80	354	29	25	54
TENNESSEE	785	297	1,082	1,459	558	2,017
TEXAS	1,815	1,003	2,818	2,604	1,288	3,892
MOUNTAIN	1,256	1,016	2,272	673	701	1,374
	55%	45%	100%	49%	51%	100%
ARIZONA	616	415	1,031	464	299	763
COLORADO	55	91	146	30	81	111
IDAHO	28	62	90	179	321	500
MONTANA *	43	36	79	*	*	*
NEVADA	66	153	219	0	0	0
NEW MEXICO	377	155	532	0	0	0
UTAH *	53	62	115	*	*	*
WYOMING *	18	42	60	*	*	*
PACIFIC	564	2,191	2,755	638	2,330	2,968
	20%	80%	100%	21%	79%	100%
CALIFORNIA	311	1,313	1,624	429	1,519	1,948
OREGON	58	307	365	88	656	744
WASHINGTON	195	571	766	121	155	276

YEAR-TO-DATE
1986 PRODUCT MIX

	JAN-FEB SHIPMENTS SINGLE-SECTION	JAN-FEB SHIPMENTS MULTI-SECTION	TOTAL SHIPMENTS	JAN-FEB PRODUCTION SINGLE-SECTION	JAN-FEB PRODUCTION MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	1	18	19	*	*	*
HAWAII	1	0	1	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	23,057 64%	12,767 36%	35,824 100%	23,957 65%	12,912 35%	36,869 100%
GOVT. & EXPORT	3	1	4			
CUMULATIVE BEGINNING INVENTORY	1,209	395	1,604			
OTHER (CANADA)				0	0	0
STATES WITH*				486	211	697
TOTAL	24,269 65%	13,163 35%	37,432 100%	24,443 65%	13,123 35%	37,566 100%

NOTE: FINAL 1985 PRODUCT MIX FOR TOTAL U.S. WAS 33% AND 67% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
FEBRUARY 1986

STATE	TOTAL SHIP- MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
FLORIDA	2,080	11.7%	1	873	7.5%	3	1,207	19.5%	1
NORTH CAROLINA	1,814	10.2%	2	1,353	11.7%	1	461	7.4%	5
GEORGIA	1,482	8.3%	3	850	7.3%	4	632	10.2%	2
TEXAS	1,398	7.9%	4	896	7.7%	2	502	8.1%	4
SOUTH CAROLINA	1,067	6.0%	5	709	6.1%	5	358	5.8%	6
ALABAMA	874	4.9%	6	695	6.0%	6	179	2.9%	8
CALIFORNIA	742	4.2%	7	129	1.1%	25	613	9.9%	3
TENNESSEE	522	2.9%	8	378	3.3%	9	144	2.3%	11
MICHIGAN	496	2.8%	9	361	3.1%	11	135	2.2%	12
ARIZONA	476	2.7%	10	300	2.6%	14	176	2.8%	9
LOUISIANA	463	2.6%	11	428	3.7%	7	35	0.6%	30
PENNSYLVANIA	458	2.6%	12	388	3.3%	8	70	1.1%	20
MISSISSIPPI	421	2.4%	13	372	3.2%	10	49	0.8%	25
ARKANSAS	401	2.3%	14	321	2.8%	12	80	1.3%	17
MISSOURI	401	2.3%	15	317	2.7%	13	84	1.4%	14
OHIO	377	2.1%	16	292	2.5%	15	85	1.4%	13
WASHINGTON	374	2.1%	17	94	0.8%	29	280	4.5%	7
NEW YORK	365	2.1%	18	289	2.5%	16	76	1.2%	18
VIRGINIA	361	2.0%	19	280	2.4%	17	81	1.3%	16
KENTUCKY	338	1.9%	20	269	2.3%	18	69	1.1%	21
INDIANA	325	1.8%	21	264	2.3%	19	61	1.0%	22
NEW MEXICO	271	1.5%	22	197	1.7%	20	74	1.2%	19
WEST VIRGINIA	216	1.2%	23	166	1.4%	22	50	0.8%	24
ILLINOIS	213	1.2%	24	173	1.5%	21	40	0.6%	28
OKLAHOMA	203	1.1%	25	153	1.3%	23	50	0.8%	23
DELAWARE	183	1.0%	26	149	1.3%	24	34	0.5%	31
OREGON	183	1.0%	27	32	0.3%	35	151	2.4%	10
KANSAS	153	0.9%	28	112	1.0%	26	41	0.7%	27
WISCONSIN	122	0.7%	29	110	0.9%	28	12	0.2%	40
NEVADA	116	0.7%	30	33	0.3%	34	83	1.3%	15
MAINE	113	0.6%	31	110	0.9%	27	3	0.0%	48
MARYLAND	105	0.6%	32	86	0.7%	30	19	0.3%	35
NEW HAMPSHIRE	69	0.4%	33	59	0.5%	31	10	0.2%	41
COLORADO	67	0.4%	34	20	0.2%	43	47	0.8%	26
MINNESOTA	62	0.3%	35	53	0.5%	32	9	0.1%	42
NEW JERSEY	56	0.3%	36	29	0.3%	37	27	0.4%	32
UTAH	54	0.3%	37	28	0.2%	38	26	0.4%	33
IDAHO	51	0.3%	38	16	0.1%	44	35	0.6%	29
IOWA	48	0.3%	39	44	0.4%	33	4	0.1%	45
MONTANA	43	0.2%	40	27	0.2%	39	16	0.3%	38
MASSACHUSETTS	42	0.2%	41	22	0.2%	42	20	0.3%	34
NEBRASKA	39	0.2%	42	27	0.2%	40	12	0.2%	39
CONNECTICUT	33	0.2%	43	30	0.3%	36	3	0.0%	47
SOUTH DAKOTA	33	0.2%	44	16	0.1%	45	17	0.3%	37
VERMONT	30	0.2%	45	25	0.2%	41	5	0.1%	44
WYOMING	28	0.2%	46	9	0.1%	46	19	0.3%	36
RHODE ISLAND	15	0.1%	47	7	0.1%	48	8	0.1%	43
NORTH DAKOTA	8	0.0%	48	7	0.1%	47	1	0.0%	49
ALASKA	3	0.0%	49	0	0.0%	49	3	0.0%	46
	17,794	100.0%		11,598	100.0%		6,196	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

MANUFACTURED HOUSING INSTITUTE
1745 Jefferson Davis Highway
Suite #511
Arlington, VA 22202

FEBRUARY, 1986

Congressional Information Ser.
SRI Department
4520 East West Highway
Bethesda, MD 20814

A6325-1

Manufacturing REPORT

mhi

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

March, 1986

Manufacturers shipped 20,457 mobile/manufactured homes to retail sales locations and permanent sites during March, 1986. This was down 15% from the 24,065 homes shipped in March, 1985.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1985	1986	% CHANGE		1985	1986	% CHANGE
JANUARY	18,578	18,863	+2%	JANUARY	18,578	18,863	+2%
FEBRUARY	19,655	18,703	-5%	JAN-FEB	38,233	37,566	-2%
MARCH	23,975	20,473	-15%	JAN-MAR	62,208	58,039	-7%
APRIL	26,196			JAN-APR	88,404		
MAY	27,987			JAN-MAY	116,391		
JUNE	25,051			JAN-JUNE	141,442		
JULY	24,274			JAN-JULY	165,716		
AUGUST	27,746			JAN-AUG	193,462		
SEPTEMBER	24,533			JAN-SEPT	217,995		
OCTOBER	27,657			JAN-OCT	245,652		
NOVEMBER	20,927			JAN-NOV	266,579		
DECEMBER	16,930			JAN-DEC	283,509		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1985	1986	% CHANGE		1985	1986	% CHANGE
JANUARY	18,397	18,809	+2%	JANUARY	18,397	18,809	+2%
FEBRUARY	19,669	18,623	-5%	JAN-FEB	38,066	37,432	-2%
MARCH	24,065	20,457	-15%	JAN-MAR	62,131	57,889	-7%
APRIL	26,378			JAN-APR	88,509		
MAY	27,883			JAN-MAY	116,392		
JUNE	25,288			JAN-JUNE	141,680		
JULY	24,135			JAN-JULY	165,815		
AUGUST	27,629			JAN-AUG	193,444		
SEPTEMBER	24,640			JAN-SEPT	218,084		
OCTOBER	27,539			JAN-OCT	245,623		
NOVEMBER	20,956			JAN-NOV	266,579		
DECEMBER	16,910			JAN-DEC	283,489		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1985	1986		1985	1986
JANUARY	5.0%	4.4%	JANUARY	936	829
FEBRUARY	4.7%	4.9%	FEBRUARY	922	909
MARCH	3.5%	4.5%	MARCH	832	925
APRIL	2.5%		APRIL	650	
MAY	2.7%		MAY	754	
JUNE	2.1%		JUNE	517	
JULY	2.7%		JULY	656	
AUGUST	2.8%		AUGUST	773	
SEPTEMBER	2.7%		SEPTEMBER	666	
OCTOBER	2.8%		OCTOBER	784	
NOVEMBER	3.6%		NOVEMBER	755	
DECEMBER	4.6%		DECEMBER	775	

MOBILE/MANUFACTURED HOME PRODUCTION

	MARCH 1985	MARCH 1986	% CHANGE	YEAR-TO-DATE 1985	YEAR-TO-DATE 1986	% CHANGE
NORTHEAST	1,164	1,134	-3%	2,658	2,898	+9%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	1,164	1,134	-3%	2,658	2,898	+9%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	2,546	2,549	+0%	5,513	6,376	+16%
ILLINOIS *	*	*	---	*	*	---
INDIANA	2,037	2,084	+2%	4,518	5,307	+17%
MICHIGAN *	*	*	---	*	*	---
OHIO	287	267	-7%	572	578	+1%
WISCONSIN	222	198	-11%	423	491	+16%
WEST NORTH CENTRAL	1,026	630	-39%	2,448	1,620	-34%
IOWA *	*	*	---	*	*	---
KANSAS	430	260	-40%	1,046	698	-33%
MINNESOTA	240	103	-57%	543	229	-58%
MISSOURI	144	90	-37%	303	210	-31%
NEBRASKA	212	177	-17%	556	483	-13%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	8,890	7,939	-11%	24,680	23,772	-4%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,719	1,513	-12%	5,080	4,930	-3%
GEORGIA	4,294	3,406	-21%	11,746	10,354	-12%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	2,557	2,695	+5%	6,991	7,515	+7%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	320	325	+2%	863	973	+13%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	7,516	5,475	-27%	19,205	15,588	-19%
ALABAMA	2,190	1,449	-34%	5,223	3,861	-26%
ARKANSAS	242	108	-55%	521	274	-47%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	134	235	+75%	376	639	+70%
MISSISSIPPI	719	614	-15%	1,742	1,782	+2%
OKLAHOMA	44	16	-64%	136	70	-49%
TENNESSEE	1,048	1,077	+3%	2,550	3,094	+21%
TEXAS	3,139	1,976	-37%	8,657	5,868	-32%

MOBILE/MANUFACTURED HOME PRODUCTION

	MARCH			YEAR-TO-DATE		
	1985	1986	% CHANGE	1985	1986	% CHANGE
MOUNTAIN	804	777	-3%	2,318	2,151	-7%
ARIZONA	356	413	+16%	1,191	1,176	-1%
COLORADO	87	64	-26%	213	175	-18%
IDAHO	361	300	-17%	914	800	-12%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,585	1,584	+0%	4,383	4,552	+4%
CALIFORNIA	953	1,029	+8%	2,800	2,977	+6%
OREGON	518	422	-19%	1,318	1,166	-12%
WASHINGTON	114	133	+17%	265	409	+54%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	444	385	-13%	1,003	1,082	+8%
TOTAL PRODUCTION	23,975	20,473	-15%	62,208	58,039	-7%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	MARCH			YEAR-TO-DATE		
	1985	1986	% CHANGE	1985	1986	% CHANGE
NORTHEAST	1,415	1,431	+1%	3,054	3,675	+20%
CONNECTICUT	21	39	+86%	56	99	+77%
MAINE	104	131	+26%	209	314	+50%
MASSACHUSETTS	60	59	-2%	136	138	+1%
NEW HAMPSHIRE	95	103	+8%	192	240	+25%
NEW JERSEY	56	69	+23%	132	196	+48%
NEW YORK	499	475	-5%	1,091	1,204	+10%
PENNSYLVANIA	515	499	-3%	1,129	1,338	+19%
RHODE ISLAND	14	17	+21%	29	40	+38%
VERMONT	51	39	-24%	80	106	+33%

MOBILE/MANUFACTURED HOME SHIPMENTS

		MARCH			YEAR-TO-DATE	
	1985	1986	% CHANGE	1985	1986	% CHANGE
EAST NORTH CENTRAL	1,838	1,943	+6%	4,137	4,770	+15%
ILLINOIS	222	228	+3%	574	610	+6%
INDIANA	491	500	+2%	949	1,067	+12%
MICHIGAN	514	532	+4%	1,217	1,517	+25%
OHIO	440	554	+26%	1,061	1,259	+19%
WISCONSIN	171	129	-25%	336	317	-6%
WEST NORTH CENTRAL	1,001	831	-17%	2,247	2,170	-3%
IOWA	59	63	+7%	104	155	+49%
KANSAS	176	158	-10%	463	430	-7%
MINNESOTA	142	100	-30%	315	221	-30%
MISSOURI	453	428	-6%	989	1,142	+15%
NEBRASKA	75	39	-48%	141	107	-24%
NORTH DAKOTA	50	15	-70%	112	33	-71%
SOUTH DAKOTA	46	28	-39%	123	82	-33%
SOUTH ATLANTIC	8,987	7,766	-14%	24,374	23,087	-5%
DELAWARE	226	258	+14%	600	625	+4%
FLORIDA	2,738	1,989	-27%	7,935	6,509	-18%
GEORGIA	1,764	1,562	-11%	4,840	4,661	-4%
MARYLAND	94	111	+18%	193	317	+64%
NORTH CAROLINA	2,027	2,049	+1%	5,512	5,831	+6%
SOUTH CAROLINA	1,274	1,067	-16%	3,410	3,197	-6%
VIRGINIA	553	469	-15%	1,304	1,280	-2%
WEST VIRGINIA	311	261	-16%	580	667	+15%
SOUTH CENTRAL	7,038	4,876	-31%	17,810	13,922	-22%
ALABAMA	1,007	869	-14%	2,533	2,465	-3%
ARKANSAS	536	411	-23%	1,119	1,156	+3%
KENTUCKY	499	429	-14%	1,012	1,075	+6%
LOUISIANA	824	491	-40%	2,056	1,420	-31%
MISSISSIPPI	531	483	-9%	1,164	1,359	+17%
OKLAHOMA	391	231	-41%	1,130	585	-48%
TENNESSEE	658	613	-7%	1,460	1,695	+16%
TEXAS	2,592	1,349	-48%	7,336	4,167	-43%
MOUNTAIN	1,372	1,228	-10%	3,844	3,500	-9%
ARIZONA	432	526	+22%	1,427	1,557	+9%
COLORADO	109	67	-39%	265	213	-20%
IDAHO	104	77	-26%	287	167	-42%
MONTANA	85	50	-41%	196	129	-34%
NEVADA	111	112	+1%	326	331	+2%
NEW MEXICO	385	280	-27%	978	812	-17%
UTAH	79	93	+18%	198	208	+5%
WYOMING	67	23	-66%	167	83	-50%
PACIFIC	1,476	1,470	+0%	4,020	4,225	+5%
CALIFORNIA	790	867	+10%	2,294	2,491	+9%
OREGON	158	174	+10%	474	539	+14%
WASHINGTON	528	429	-19%	1,252	1,195	-5%

MOBILE/MANUFACTURED HOME SHIPMENTS

	MARCH 1985	MARCH 1986	% CHANGE	YEAR-TO-DATE 1985	YEAR-TO-DATE 1986	% CHANGE
ALASKA	16	1	-94%	32	20	-37%
HAWAII	0	0	0%	0	1	NM
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	922	909		2,613	2,513	
GOVT. EXPORT	0	2		0	6	
TOTAL SHIPMENTS	24,065	20,457	-15%	62,131	57,889	-7%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE
1986 PRODUCT MIX

	JAN-MAR SHIPMENTS SINGLE-SECTION	JAN-MAR SHIPMENTS MULTI-SECTION	JAN-MAR SHIPMENTS TOTAL SHIPMENTS	JAN-MAR PRODUCTION SINGLE-SECTION	JAN-MAR PRODUCTION MULTI-SECTION	JAN-MAR PRODUCTION TOTAL PRODUCTION
NORTHEAST	2,823	852	3,675	2,187	711	2,898
	77%	23%	100%	75%	25%	100%
CONNECTICUT	81	18	99	0	0	0
MAINE *	299	15	314	*	*	*
MASSACHUSETTS	70	68	138	0	0	0
NEW HAMPSHIRE *	194	46	240	*	*	*
NEW JERSEY	96	100	196	0	0	0
NEW YORK *	917	287	1,204	*	*	*
PENNSYLVANIA	1,044	294	1,338	2,187	711	2,898
RHODE ISLAND	26	14	40	0	0	0
VERMONT *	96	10	106	*	*	*
EAST NORTH CENTRAL	3,654	1,116	4,770	4,915	1,461	6,376
	77%	23%	100%	77%	23%	100%
ILLINOIS *	467	143	610	*	*	*
INDIANA	834	233	1,067	3,969	1,338	5,307
MICHIGAN *	1,081	436	1,517	*	*	*
OHIO	981	278	1,259	496	82	578
WISCONSIN	291	26	317	450	41	491

YEAR-TO-DATE
1986 PRODUCT MIX

	JAN-MAR SHIPMENTS			JAN-MAR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	1,667	503	2,170	1,176	444	1,620
	77%	23%	100%	73%	27%	100%
IOWA *	136	19	155	*	*	*
KANSAS	313	117	430	581	117	698
MINNESOTA	188	33	221	191	38	229
MISSOURI	886	256	1,142	107	103	210
NEBRASKA	71	36	107	297	186	483
NORTH DAKOTA	23	10	33	0	0	0
SOUTH DAKOTA *	50	32	82	*	*	*
SOUTH ATLANTIC	14,123	8,964	23,087	14,587	9,185	23,772
	61%	39%	100%	61%	39%	100%
DELAWARE	511	114	625	0	0	0
FLORIDA	2,682	3,827	6,509	1,811	3,119	4,930
GEORGIA	2,723	1,938	4,661	5,924	4,430	10,354
MARYLAND *	248	69	317	*	*	*
NORTH CAROLINA	4,296	1,535	5,831	5,980	1,535	7,515
SOUTH CAROLINA *	2,154	1,043	3,197	*	*	*
VIRGINIA	1,007	273	1,280	872	101	973
WEST VIRGINIA	502	165	667	0	0	0
SOUTH CENTRAL	10,517	3,405	13,922	11,997	3,591	15,588
	76%	24%	100%	77%	23%	100%
ALABAMA	1,947	518	2,465	3,279	582	3,861
ARKANSAS	925	231	1,156	233	41	274
KENTUCKY *	819	256	1,075	*	*	*
LOUISIANA	1,307	113	1,420	639	0	639
MISSISSIPPI	1,190	169	1,359	1,717	65	1,782
OKLAHOMA	449	136	585	30	40	70
TENNESSEE	1,215	480	1,695	2,214	880	3,094
TEXAS	2,665	1,502	4,167	3,885	1,983	5,868
MOUNTAIN	1,869	1,631	3,500	1,011	1,140	2,151
	53%	47%	100%	47%	53%	100%
ARIZONA	904	653	1,557	701	475	1,176
COLORADO	91	122	213	51	124	175
IDAHO	51	116	167	259	541	800
MONTANA *	68	61	129	*	*	*
NEVADA	88	243	331	0	0	0
NEW MEXICO	555	257	812	0	0	0
UTAH *	90	118	208	*	*	*
WYOMING *	22	61	83	*	*	*
PACIFIC	829	3,396	4,225	931	3,621	4,552
	20%	80%	100%	20%	80%	100%
CALIFORNIA	475	2,016	2,491	634	2,343	2,977
OREGON	74	465	539	126	1,040	1,166
WASHINGTON	280	915	1,195	171	238	409

YEAR-TO-DATE
1986 PRODUCT MIX

	JAN-MAR SHIPMENTS			JAN-MAR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	1	19	20	*	*	*
HAWAII	1	0	1	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	35,484 64%	19,886 36%	55,370 100%	36,804 65%	20,153 35%	56,957 100%
GOVT. & EXPORT	5	1	6			
CUMULATIVE BEGINNING INVENTORY	1,966	547	2,513			
OTHER (CANADA)				0	0	0
STATES WITH*				749	333	1,082
TOTAL	37,455 65%	20,434 35%	57,889 100%	37,553 65%	20,486 35%	58,039 100%

NOTE: FINAL 1985 PRODUCT MIX FOR TOTAL U.S. WAS 33% AND 67% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
MARCH 1986

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
NORTH CAROLINA	2,049	10.5%	1	1,482	11.9%	1	567	8.0%	4
FLORIDA	1,989	10.2%	2	777	6.3%	4	1,212	17.0%	1
GEORGIA	1,562	8.0%	3	940	7.6%	2	622	8.7%	3
TEXAS	1,349	6.9%	4	850	6.8%	3	499	7.0%	5
SOUTH CAROLINA	1,067	5.5%	5	729	5.9%	5	338	4.7%	7
ALABAMA	869	4.4%	6	669	5.4%	6	200	2.8%	9
CALIFORNIA	867	4.4%	7	164	1.3%	25	703	9.9%	2
TENNESSEE	613	3.1%	8	430	3.5%	9	183	2.6%	10
OHIO	554	2.8%	9	431	3.5%	8	123	1.7%	16
MICHIGAN	532	2.7%	10	373	3.0%	13	159	2.2%	11
ARIZONA	526	2.7%	11	288	2.3%	19	238	3.3%	8
INDIANA	500	2.6%	12	374	3.0%	12	126	1.8%	15
PENNSYLVANIA	499	2.6%	13	353	2.8%	14	146	2.1%	13
LOUISIANA	491	2.5%	14	447	3.6%	7	44	0.6%	31
MISSISSIPPI	483	2.5%	15	417	3.4%	10	66	0.9%	23
NEW YORK	475	2.4%	16	338	2.7%	15	137	1.9%	14
VIRGINIA	469	2.4%	17	376	3.0%	11	93	1.3%	20
KENTUCKY	429	2.2%	18	318	2.6%	17	111	1.6%	18
WASHINGTON	429	2.2%	19	85	0.7%	31	344	4.8%	6
MISSOURI	428	2.2%	20	314	2.5%	18	114	1.6%	17
ARKANSAS	411	2.1%	21	333	2.7%	16	78	1.1%	22
NEW MEXICO	280	1.4%	22	178	1.4%	22	102	1.4%	19
WEST VIRGINIA	261	1.3%	23	195	1.6%	21	66	0.9%	24
DELAWARE	258	1.3%	24	206	1.7%	20	52	0.7%	29
OKLAHOMA	231	1.2%	25	175	1.4%	23	56	0.8%	26
ILLINOIS	228	1.2%	26	166	1.3%	24	62	0.9%	25
OREGON	174	0.9%	27	16	0.1%	45	158	2.2%	12
KANSAS	158	0.8%	28	111	0.9%	28	47	0.7%	30
MAINE	131	0.7%	29	124	1.0%	26	7	0.1%	45
WISCONSIN	129	0.7%	30	119	1.0%	27	10	0.1%	42
NEVADA	112	0.6%	31	22	0.2%	43	90	1.3%	21
MARYLAND	111	0.6%	32	88	0.7%	29	23	0.3%	37
NEW HAMPSHIRE	103	0.5%	33	77	0.6%	32	26	0.4%	35
MINNESOTA	100	0.5%	34	88	0.7%	30	12	0.2%	41
UTAH	93	0.5%	35	37	0.3%	35	56	0.8%	27
IDAHO	77	0.4%	36	23	0.2%	41	54	0.8%	28
NEW JERSEY	69	0.4%	37	38	0.3%	34	31	0.4%	33
COLORADO	67	0.3%	38	36	0.3%	36	31	0.4%	32
IOWA	63	0.3%	39	51	0.4%	33	12	0.2%	40
MASSACHUSETTS	59	0.3%	40	29	0.2%	39	30	0.4%	34
MONTANA	50	0.3%	41	25	0.2%	40	25	0.4%	36
CONNECTICUT	39	0.2%	42	31	0.2%	38	8	0.1%	44
NEBRASKA	39	0.2%	43	22	0.2%	42	17	0.2%	39
VERMONT	39	0.2%	44	35	0.3%	37	4	0.1%	47
SOUTH DAKOTA	28	0.1%	45	19	0.2%	44	9	0.1%	43
WYOMING	23	0.1%	46	4	0.0%	48	19	0.3%	38
RHODE ISLAND	17	0.1%	47	12	0.1%	47	5	0.1%	46
NORTH DAKOTA	15	0.1%	48	12	0.1%	46	3	0.0%	48
ALASKA	1	0.0%	49	0	0.0%	49	1	0.0%	49
	19,546	100.0%		12,427	100.0%		7,119	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Mar 1986

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	6,509	11.8%	1	2,682	7.6%	3	3,827	19.2%	1
North Carolina	5,831	10.5%	2	4,296	12.1%	1	1,535	7.7%	4
Georgia	4,661	8.4%	3	2,723	7.7%	2	1,938	9.7%	3
Texas	4,167	7.5%	4	2,665	7.5%	4	1,502	7.6%	5
South Carolina	3,197	5.8%	5	2,154	6.1%	5	1,043	5.2%	6
California	2,491	4.5%	6	475	1.3%	23	2,016	10.1%	2
Alabama	2,465	4.5%	7	1,947	5.5%	6	518	2.6%	9
Tennessee	1,695	3.1%	8	1,215	3.4%	8	480	2.4%	10
Arizona	1,557	2.8%	9	904	2.5%	16	653	3.3%	8
Michigan	1,517	2.7%	10	1,081	3.0%	10	436	2.2%	12
Louisiana	1,420	2.6%	11	1,307	3.7%	7	113	0.6%	32
Mississippi	1,359	2.5%	12	1,190	3.4%	9	169	0.8%	23
Pennsylvania	1,338	2.4%	13	1,044	2.9%	11	294	1.5%	13
Virginia	1,280	2.3%	14	1,007	2.8%	12	273	1.4%	16
Ohio	1,259	2.3%	15	981	2.8%	13	278	1.4%	15
New York	1,204	2.2%	16	917	2.6%	15	287	1.4%	14
Washington	1,195	2.2%	17	280	0.8%	29	915	4.6%	7
Arkansas	1,156	2.1%	18	925	2.6%	14	231	1.2%	22
Missouri	1,142	2.1%	19	886	2.5%	17	256	1.3%	18
Kentucky	1,075	1.9%	20	819	2.3%	19	256	1.3%	19
Indiana	1,067	1.9%	21	834	2.4%	18	233	1.2%	21
New Mexico	812	1.5%	22	555	1.6%	20	257	1.3%	17
West Virginia	667	1.2%	23	502	1.4%	22	165	0.8%	24
Delaware	625	1.1%	24	511	1.4%	21	114	0.6%	31
Illinois	610	1.1%	25	467	1.3%	24	143	0.7%	25
Oklahoma	585	1.1%	26	449	1.3%	25	136	0.7%	26
Oregon	539	1.0%	27	74	0.2%	40	465	2.3%	11
Kansas	430	0.8%	28	313	0.9%	26	117	0.6%	29
Nevada	331	0.6%	29	88	0.2%	38	243	1.2%	20
Maryland	317	0.6%	30	248	0.7%	30	69	0.3%	34
Wisconsin	317	0.6%	31	291	0.8%	28	26	0.1%	42
Maine	314	0.6%	32	299	0.8%	27	15	0.1%	46
New Hampshire	240	0.4%	33	194	0.5%	31	46	0.2%	38
Minnesota	221	0.4%	34	188	0.5%	32	33	0.2%	40
Colorado	213	0.4%	35	91	0.3%	36	122	0.6%	27
Utah	208	0.4%	36	90	0.3%	37	118	0.6%	28
New Jersey	196	0.4%	37	96	0.3%	34	100	0.5%	33
Idaho	167	0.3%	38	51	0.1%	44	116	0.6%	30
Iowa	155	0.3%	39	136	0.4%	33	19	0.1%	43
Massachusetts	138	0.2%	40	70	0.2%	42	68	0.3%	35
Montana	129	0.2%	41	68	0.2%	43	61	0.3%	36
Nebraska	107	0.2%	42	71	0.2%	41	36	0.2%	39
Vermont	106	0.2%	43	96	0.3%	35	10	0.1%	48
Connecticut	99	0.2%	44	81	0.2%	39	18	0.1%	45
Wyoming	83	0.1%	45	22	0.1%	48	61	0.3%	37
South Dakota	82	0.1%	46	50	0.1%	45	32	0.2%	41
Rhode Island	40	0.1%	47	26	0.1%	46	14	0.1%	47
North Dakota	33	0.1%	48	23	0.1%	47	10	0.1%	49
Alaska	20	0.0%	49	1	0.0%	49	19	0.1%	44
Hawaii	1	0.0%	50	1	0.0%	50	0	0.0%	50
	55,370	100.3%		35,484	100.0%		19,886	100.0%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

MANUFACTURED HOUSING INSTITUTE
1745 Jefferson Davis Highway
Suite #511
Arlington, VA 22202

MARCH, 1986

Congressional Information Ser.
SRI Department
4520 East West Highway
Bethesda, MD 20814

AC325-1

Manufacturing
REPORT

mhi

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

April, 1986

Manufacturers shipped 23,063 mobile/manufactured homes to retail sales locations and permanent sites during April, 1986. This was down 12.6% from the 26,378 homes shipped in April, 1985.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.

For further information, call (703) 979-6620

Mobile/Manufactured Home Production

	Each Month				Cummulative for Year		
	1985	1986	% Change		1985	1986	% Change
January	18,578	18,863	1.5%	January	18,578	18,863	1.5%
February	19,655	18,703	- 4.8%	Jan-Feb	38,233	37,566	- 1.7%
March	23,975	20,473	- 14.6%	Jan-Mar	62,208	58,039	- 6.7%
April	26,196	22,934	- 12.5%	Jan-Apr	88,404	80,973	- 8.4%
May	27,987			Jan-May	116,391		
June	25,051			Jan-June	141,442		
July	24,274			Jan-July	165,716		
August	27,746			Jan-Aug	193,462		
September	24,533			Jan-Sep	217,995		
October	27,657			Jan-Oct	245,652		
November	20,927			Jan-Nov	266,579		
December	16,930			Jan-Dec	283,509		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cummulative for Year		
	1985	1986	% Change		1985	1986	% Change
January	18,397	18,809	2.2%	January	18,397	18,809	2.2%
February	19,669	18,623	- 5.3%	Jan-Feb	38,066	37,432	- 1.7%
March	24,065	20,457	- 15.0%	Jan-Mar	62,131	57,889	- 6.8%
April	26,378	23,063	- 12.6%	Jan-Apr	88,509	80,952	- 8.5%
May	27,883			Jan-May	116,392		
June	25,288			Jan-June	141,680		
July	24,135			Jan-July	165,815		
August	27,629			Jan-Aug	193,444		
September	24,640			Jan-Sep	218,084		
October	27,539			Jan-Oct	245,623		
November	20,956			Jan-Nov	266,579		
December	16,910			Jan-Dec	283,489		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1985	1986		1985	1986
January	5.0%	4.4%	January	936	829
February	4.7%	4.9%	February	922	909
March	3.5%	4.5%	March	832	925
April	2.5%	3.5%	April	650	796
May	2.7%		May	754	
June	2.1%		June	517	
July	2.7%		July	656	
August	2.8%		August	773	
September	2.7%		September	666	
October	2.8%		October	784	
November	3.6%		November	755	
December	4.6%		December	775	

Mobile/Manufactured Home Production

	April			Year-To-Date		
	1985	1986	% Change	1985	1986	% Change
Northeast						
Connecticut	0	0	0.0%	0	0	0.0%
Maine *	*	*	---	*	*	---
Massachusetts	0	0	0.0%	0	0	0.0%
New Hampshire	0	0	---	0	0	---
New Jersey	0	0	0.0%	0	0	0.0%
New York *	*	*	---	*	*	---
Pennsylvania	1,509	1,454	- 3.6%	4,167	4,352	4.4%
Rhode Island	0	0	0.0%	0	0	0.0%
Vermont *	*	*	---	*	*	---
Total	**1,509**	**1,454**	**- 3.6%**	**4,167**	**4,352**	**4.4%**
East North Central						
Illinois	0	0	---	0	0	---
Indiana	2,444	2,635	7.8%	6,962	7,942	14.1%
Michigan *	*	*	---	*	*	---
Ohio	362	366	1.1%	934	944	1.1%
Wisconsin	297	280	- 5.7%	720	771	7.1%
Total	**3,103**	**3,281**	**5.7%**	**8,616**	**9,657**	**12.1%**
West North Central						
Iowa	0	0	---	0	0	---
Kansas	467	244	- 47.8%	1,513	942	- 37.7%
Minnesota	278	166	- 40.3%	821	395	- 51.9%
Missouri	133	118	- 11.3%	436	328	- 24.8%
Nebraska	224	223	- 0.4%	780	706	- 9.5%
North Dakota	0	0	0.0%	0	0	0.0%
South Dakota *	*	*	---	*	*	---
Total	**1,102**	**751**	**- 31.9%**	**3,550**	**2,371**	**- 33.2%**
South Atlantic						
Delaware	0	0	0.0%	0	0	0.0%
Florida	1,849	1,459	- 21.1%	6,929	6,389	- 7.8%
Georgia	4,782	3,631	- 24.1%	16,528	13,985	- 15.4%
Maryland *	*	*	---	*	*	---
North Carolina	2,684	2,894	7.8%	9,675	10,409	7.6%
South Carolina *	*	*	---	*	*	---
Virginia	387	355	- 8.3%	1,250	1,328	6.2%
West Virginia	0	0	0.0%	0	0	0.0%
Total	**9,702**	**8,339**	**- 14.0%**	**34,382**	**32,111**	**- 6.6%**
South Central						
Alabama	2,372	1,763	- 25.7%	7,595	5,624	- 26.0%
Arkansas	166	105	- 36.7%	687	379	- 44.8%
Kentucky *	*	*	---	*	*	---
Louisiana	183	258	41.0%	559	897	60.5%
Mississippi	735	584	- 20.5%	2,477	2,366	- 4.5%
Oklahoma	55	28	- 49.1%	191	98	- 48.7%
Tennessee	1,180	1,209	2.5%	3,730	4,303	15.4%
Texas	3,035	2,116	- 30.3%	11,692	7,984	- 31.7%
Total	**7,726**	**6,063**	**- 21.5%**	**26,931**	**21,651**	**- 19.6%**

Mobile/Manufactured Home Production

	April			Year-To-Date		
	1985	1986	% Change	1985	1986	% Change
Mountain						
Arizona	375	390	4.0%	1,566	1,566	0.0%
Colorado	88	71	- 19.3%	301	246	- 18.3%
Idaho	399	320	- 19.8%	1,313	1,120	- 14.7%
Montana	0	0	---	0	0	---
Nevada	0	0	0.0%	0	0	0.0%
New Mexico	0	0	0.0%	0	0	0.0%
Utah *	*	*	---	*	*	---
Wyoming	0	0	---	0	0	---
Total	**862**	**781**	**- 9.4%**	**3,180**	**2,932**	**- 7.8%**
Pacific						
Alaska	0	0	---	0	0	---
California	1,026	1,152	12.3%	3,826	4,129	7.9%
Hawaii	0	0	0.0%	0	0	0.0%
Oregon	546	486	- 11.0%	1,864	1,652	- 11.4%
Washington	115	143	24.3%	380	552	45.3%
Total	**1,687**	**1,781**	**5.6%**	**6,070**	**6,333**	**4.3%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Government & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	505	484	- 4.2%	1,508	1,566	3.8%
Total Production	**26,196**	**22,934**	**- 12.5%**	**88,404**	**80,973**	**- 8.4%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	April			Year-To-Date		
	1985	1986	% Change	1985	1986	% Change
Northeast						
Connecticut	34	34	0.0%	90	133	47.8%
Maine	180	172	- 4.4%	389	486	24.9%
Massachusetts	76	73	- 3.9%	212	211	- 0.5%
New Hampshire	142	174	22.5%	334	414	24.0%
New Jersey	70	66	- 5.7%	202	262	29.7%
New York	713	722	1.3%	1,804	1,926	6.8%
Pennsylvania	661	739	11.8%	1,790	2,077	16.0%
Rhode Island	15	22	46.7%	44	62	40.9%
Vermont	73	80	9.6%	153	186	21.6%
Total	**1,964**	**2,082**	**6.0%**	**5,018**	**5,757**	**14.7%**
East North Central						
Illinois	299	266	- 11.0%	873	876	0.3%
Indiana	565	569	0.7%	1,514	1,636	8.1%
Michigan	692	799	15.5%	1,909	2,316	21.3%
Ohio	607	613	1.0%	1,668	1,872	12.2%
Wisconsin	201	192	- 4.5%	537	509	- 5.2%
Total	**2,364**	**2,439**	**3.2%**	**6,501**	**7,209**	**10.9%**
West North Central						
Iowa	83	73	- 12.0%	187	228	21.9%
Kansas	192	153	- 20.3%	655	583	- 11.0%
Minnesota	210	144	- 31.4%	525	365	- 30.5%
Missouri	523	566	8.2%	1,512	1,708	13.0%
Nebraska	68	50	- 26.5%	209	157	- 24.9%
North Dakota	53	28	- 47.2%	165	61	- 63.0%
South Dakota	74	61	- 17.6%	197	143	- 27.4%
Total	**1,203**	**1,075**	**- 10.6%**	**3,450**	**3,245**	**- 5.9%**
South Atlantic						
Delaware	222	250	12.6%	822	875	6.4%
Florida	2,821	1,972	- 30.1%	10,756	8,481	- 21.2%
Georgia	1,780	1,545	- 13.2%	6,620	6,206	- 6.3%
Maryland	105	134	27.6%	298	451	51.3%
North Carolina	2,252	2,090	- 7.2%	7,764	7,921	2.0%
South Carolina	1,361	1,141	- 16.2%	4,771	4,338	- 9.1%
Virginia	644	626	- 2.8%	1,948	1,906	- 2.2%
West Virginia	348	371	6.6%	928	1,038	11.9%
Total	**9,533**	**8,129**	**- 14.7%**	**33,907**	**31,216**	**- 7.9%**
South Central						
Alabama	1,157	974	- 15.8%	3,690	3,439	- 6.8%
Arkansas	574	465	- 19.0%	1,693	1,621	- 4.3%
Kentucky	554	492	- 11.2%	1,566	1,567	0.1%
Louisiana	845	510	- 39.6%	2,901	1,930	- 33.5%
Mississippi	661	619	- 6.4%	1,825	1,978	8.4%
Oklahoma	438	266	- 39.3%	1,568	851	- 45.7%
Tennessee	850	696	- 18.1%	2,310	2,391	3.5%
Texas	2,416	1,413	- 41.5%	9,752	5,580	- 42.8%
Total	**7,495**	**5,435**	**- 27.5%**	**25,305**	**19,357**	**- 23.5%**

Mobile/Manufactured Home Shipments

	April			Year-To-Date		
	1985	1986	% Change	1985	1986	% Change
Mountain						
Arizona	466	517	10.9%	1,893	2,074	9.6%
Colorado	100	68	- 32.0%	365	281	- 23.0%
Idaho	107	92	- 14.0%	394	259	- 34.3%
Montana	105	94	- 10.5%	301	223	- 25.9%
Nevada	103	137	33.0%	429	468	9.1%
New Mexico	361	331	- 8.3%	1,339	1,143	- 14.6%
Utah	84	57	- 32.1%	282	265	- 6.0%
Wyoming	51	33	- 35.3%	218	116	- 46.8%
Total	**1,377**	**1,329**	**- 3.5%**	**5,221**	**4,829**	**- 7.5%**
Pacific						
Alaska	17	1	- 94.1%	49	21	- 57.1%
California	843	985	16.8%	3,137	3,476	10.8%
Hawaii	0	0	0.0%	0	1	0.0%
Oregon	220	197	- 10.5%	694	736	6.1%
Washington	530	466	- 12.1%	1,782	1,661	- 6.8%
Total	**1,610**	**1,649**	**2.4%**	**5,662**	**5,895**	**4.1%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Government & Export	0	0	0.0%	0	6	0.0%
Beginning Inv.	832	925	11.2%	3,445	3,438	- 0.2%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**26,378**	**23,063**	**- 12.6%**	**88,509**	**80,952**	**- 8.5%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1986 Product Mix

	Jan-Apr Shipments			Jan-Apr Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut	106	27	133	0	0	0
Maine *	461	25	486	*	*	*
Massachusetts	114	97	211	0	0	0
New Hampshire	326	88	414	0	0	0
New Jersey	131	131	262	0	0	0
New York *	1,453	473	1,926	*	*	*
Pennsylvania	1,614	463	2,077	3,253	1,099	4,352
Rhode Island	42	20	62	0	0	0
Vermont *	166	20	186	*	*	*
Total	**4,413**	**1,344**	**5,757**	**3,253**	**1,099**	**4,352**
	76.7%	**23.3%**	**100.0%**	**74.7%**	**25.3%**	**100.0%**
East North Central						
Illinois	661	215	876	0	0	0
Indiana	1,247	389	1,636	5,880	2,062	7,942
Michigan *	1,631	685	2,316	*	*	*
Ohio	1,444	428	1,872	820	124	944
Wisconsin	450	59	509	689	82	771
Total	**5,433**	**1,776**	**7,209**	**7,389**	**2,268**	**9,657**
	75.4%	**24.6%**	**100.0%**	**76.5%**	**23.5%**	**100.0%**
West North Central						
Iowa	193	35	228	0	0	0
Kansas	430	153	583	773	169	942
Minnesota	314	51	365	326	69	395
Missouri	1,316	392	1,708	162	166	328
Nebraska	94	63	157	437	269	706
North Dakota	46	15	61	0	0	0
South Dakota *	94	49	143	*	*	*
Total	**2,487**	**758**	**3,245**	**1,698**	**673**	**2,371**
	76.6%	**23.4%**	**100.0%**	**71.6%**	**28.4%**	**100.0%**
South Atlantic						
Delaware	723	152	875	0	0	0
Florida	3,412	5,069	8,481	2,266	4,123	6,389
Georgia	3,636	2,570	6,206	7,968	6,017	13,985
Maryland *	345	106	451	*	*	*
North Carolina	5,804	2,117	7,921	8,249	2,160	10,409
South Carolina *	2,886	1,452	4,338	*	*	*
Virginia	1,492	414	1,906	1,188	140	1,328
West Virginia	779	259	1,038	0	0	0
Total	**19,077**	**12,139**	**31,216**	**19,671**	**12,440**	**32,111**
	61.1%	**38.9%**	**100.0%**	**61.3%**	**38.7%**	**100.0%**
South Central						
Alabama	2,703	736	3,439	4,732	892	5,624
Arkansas	1,314	307	1,621	325	54	379
Kentucky *	1,185	382	1,567	*	*	*
Louisiana	1,771	159	1,930	895	2	897

Year-To-Date
1986 Product Mix

	Jan-Apr Shipments			Jan-Apr Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Mississippi	1,717	261	1,978	2,279	87	2,366
Oklahoma	645	206	851	48	50	98
Tennessee	1,712	679	2,391	3,076	1,227	4,303
Texas	3,562	2,018	5,580	5,285	2,699	7,984
Total	**14,609**	**4,748**	**19,357**	**16,640**	**5,011**	**21,651**
	75.5%	**24.5%**	**100.0%**	**76.9%**	**23.1%**	**100.0%**
Mountain						
Arizona	1,192	882	2,074	937	629	1,566
Colorado	118	163	281	67	179	246
Idaho	70	189	259	333	787	1,120
Montana	108	115	223	0	0	0
Nevada	139	329	468	0	0	0
New Mexico	770	373	1,143	0	0	0
Utah *	114	151	265	*	*	*
Wyoming	30	86	116	0	0	0
Total	**2,541**	**2,288**	**4,829**	**1,337**	**1,595**	**2,932**
	52.6%	**47.4%**	**100.0%**	**45.6%**	**54.4%**	**100.0%**
Pacific						
Alaska	2	19	21	*	*	*
California	672	2,804	3,476	887	3,242	4,129
Hawaii	1	0	1	0	0	0
Oregon	106	630	736	172	1,480	1,652
Washington	348	1,313	1,661	220	332	552
Total	**1,129**	**4,766**	**5,895**	**1,279**	**5,054**	**6,333**
	19.2%	**80.8%**	**100.0%**	**20.2%**	**79.8%**	**100.0%**
DC & U.S. Terr.	0	0	0	0	0	0
Sub Total U.S	49,689	27,819	77,508	51,267	28,140	79,407
	64.1%	35.9%	100.0%	64.6%	35.4%	100.0%
Government & Export	5	1	6	0	0	0
Beginning Inv.	2,647	791	3,438	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	1,109	457	1,566
Total	**52,341**	**28,611**	**80,952**	**52,376**	**28,597**	**80,973**
	64.7%	**35.3%**	**100.0%**	**64.7%**	**35.3%**	**100.0%**

NOTE: FINAL 1985 PRODUCT MIX FOR TOTAL U.S. WAS 33% AND 67% FOR MULTI-SECTION AND SINGLE-SECTION HOMES RESPECTIVELY.

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
April 1986

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	2,090	9.4%	1	1,508	10.6%	1	582	7.3%	4
Florida	1,972	8.9%	2	730	5.1%	6	1,242	15.7%	1
Georgia	1,545	7.0%	3	913	6.4%	2	632	8.0%	3
Texas	1,413	6.4%	4	897	6.3%	3	516	6.5%	5
South Carolina	1,141	5.2%	5	732	5.2%	5	409	5.2%	6
California	985	4.4%	6	197	1.4%	23	788	9.9%	2
Alabama	974	4.4%	7	756	5.3%	4	218	2.7%	10
Michigan	799	3.6%	8	550	3.9%	8	249	3.1%	8
Pennsylvania	739	3.3%	9	570	4.0%	7	169	2.1%	13
New York	722	3.3%	10	536	3.8%	9	186	2.3%	12
Tennessee	696	3.1%	11	497	3.5%	11	199	2.5%	11
Virginia	626	2.8%	12	485	3.4%	12	141	1.8%	17
Mississippi	619	2.8%	13	527	3.7%	10	92	1.2%	22
Ohio	613	2.8%	14	463	3.3%	14	150	1.9%	16
Indiana	569	2.6%	15	413	2.9%	16	156	2.0%	15
Missouri	566	2.6%	16	430	3.0%	15	136	1.7%	18
Arizona	517	2.3%	17	288	2.0%	19	229	2.9%	9
Louisiana	510	2.3%	18	464	3.3%	13	46	0.6%	29
Kentucky	492	2.2%	19	366	2.6%	18	126	1.6%	19
Washington	466	2.1%	20	68	0.5%	33	398	5.0%	7
Arkansas	465	2.1%	21	389	2.7%	17	76	1.0%	24
West Virginia	371	1.7%	22	277	2.0%	20	94	1.2%	21
New Mexico	331	1.5%	23	215	1.5%	21	116	1.5%	20
Illinois	266	1.2%	24	194	1.4%	25	72	0.9%	26
Oklahoma	266	1.2%	25	196	1.4%	24	70	0.9%	27
Delaware	250	1.1%	26	212	1.5%	22	38	0.5%	32
Oregon	197	0.9%	27	32	0.2%	40	165	2.1%	14
Wisconsin	192	0.9%	28	159	1.1%	27	33	0.4%	36
New Hampshire	174	0.8%	29	132	0.9%	28	42	0.5%	30
Maine	172	0.8%	30	162	1.1%	26	10	0.1%	45
Kansas	153	0.7%	31	117	0.8%	30	36	0.5%	34
Minnesota	144	0.7%	32	126	0.9%	29	18	0.2%	41
Nevada	137	0.6%	33	51	0.4%	35	86	1.1%	23
Maryland	134	0.6%	34	97	0.7%	31	37	0.5%	33
Montana	94	0.4%	35	40	0.3%	38	54	0.7%	28
Idaho	92	0.4%	36	19	0.1%	46	73	0.9%	25
Vermont	80	0.4%	37	70	0.5%	32	10	0.1%	44
Iowa	73	0.3%	38	57	0.4%	34	16	0.2%	43
Massachusetts	73	0.3%	39	44	0.3%	36	29	0.4%	38
Colorado	68	0.3%	40	27	0.2%	41	41	0.5%	31
New Jersey	66	0.3%	41	35	0.2%	39	31	0.4%	37
South Dakota	61	0.3%	42	44	0.3%	37	17	0.2%	42
Utah	57	0.3%	43	24	0.2%	43	33	0.4%	35
Nebraska	50	0.2%	44	23	0.2%	44	27	0.3%	39
Connecticut	34	0.2%	45	25	0.2%	42	9	0.1%	46
Wyoming	33	0.1%	46	8	0.1%	48	25	0.3%	40
North Dakota	28	0.1%	47	23	0.2%	45	5	0.1%	48
Rhode Island	22	0.1%	48	16	0.1%	47	6	0.1%	47
Alaska	1	0.0%	49	1	0.0%	49	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	22,138	**100.0%**		**14,205**	**100.0%**		**7,933**	**100.0%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Apr 1986

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	8,481	10.9%	1	3,412	6.9%	4	5,069	18.2%	1
North Carolina	7,921	10.2%	2	5,804	11.7%	1	2,117	7.6%	4
Georgia	6,206	8.0%	3	3,636	7.3%	2	2,570	9.2%	3
Texas	5,580	7.2%	4	3,562	7.2%	3	2,018	7.3%	5
South Carolina	4,338	5.6%	5	2,886	5.8%	5	1,452	5.2%	6
California	3,476	4.5%	6	672	1.4%	23	2,804	10.1%	2
Alabama	3,439	4.4%	7	2,703	5.4%	6	736	2.6%	9
Tennessee	2,391	3.1%	8	1,712	3.4%	9	679	2.4%	11
Michigan	2,316	3.0%	9	1,631	3.3%	10	685	2.5%	10
Pennsylvania	2,077	2.7%	10	1,614	3.2%	11	463	1.7%	14
Arizona	2,074	2.7%	11	1,192	2.4%	18	882	3.2%	8
Mississippi	1,978	2.6%	12	1,717	3.5%	8	261	0.9%	23
Louisiana	1,930	2.5%	13	1,771	3.6%	7	159	0.6%	29
New York	1,926	2.5%	14	1,453	2.9%	13	473	1.7%	13
Virginia	1,906	2.5%	15	1,492	3.0%	12	414	1.5%	16
Ohio	1,872	2.4%	16	1,444	2.9%	14	428	1.5%	15
Missouri	1,708	2.2%	17	1,316	2.6%	15	392	1.4%	17
Washington	1,661	2.1%	18	348	0.7%	29	1,313	4.7%	7
Indiana	1,636	2.1%	19	1,247	2.5%	17	389	1.4%	18
Arkansas	1,621	2.1%	20	1,314	2.6%	16	307	1.1%	22
Kentucky	1,567	2.0%	21	1,185	2.4%	19	382	1.4%	19
New Mexico	1,143	1.5%	22	770	1.5%	21	373	1.3%	20
West Virginia	1,038	1.3%	23	779	1.6%	20	259	0.9%	24
Illinois	876	1.1%	24	661	1.3%	24	215	0.8%	25
Delaware	875	1.1%	25	723	1.5%	22	152	0.5%	31
Oklahoma	851	1.1%	26	645	1.3%	25	206	0.7%	26
Oregon	736	0.9%	27	106	0.2%	41	630	2.3%	12
Kansas	583	0.8%	28	430	0.9%	28	153	0.5%	30
Wisconsin	509	0.7%	29	450	0.9%	27	59	0.2%	40
Maine	486	0.6%	30	461	0.9%	26	25	0.1%	45
Nevada	468	0.6%	31	139	0.3%	35	329	1.2%	21
Maryland	451	0.6%	32	345	0.7%	30	106	0.4%	35
New Hampshire	414	0.5%	33	326	0.7%	31	88	0.3%	37
Minnesota	365	0.5%	34	314	0.6%	32	51	0.2%	41
Colorado	281	0.4%	35	118	0.2%	37	163	0.6%	28
Utah	265	0.3%	36	114	0.2%	39	151	0.5%	32
New Jersey	262	0.3%	37	131	0.3%	36	131	0.5%	33
Idaho	259	0.3%	38	70	0.1%	45	189	0.7%	27
Iowa	228	0.3%	39	193	0.4%	33	35	0.1%	43
Montana	223	0.3%	40	108	0.2%	40	115	0.4%	34
Massachusetts	211	0.3%	41	114	0.2%	38	97	0.3%	36
Vermont	186	0.2%	42	166	0.3%	34	20	0.1%	47
Nebraska	157	0.2%	43	94	0.2%	43	63	0.2%	39
South Dakota	143	0.2%	44	94	0.2%	44	49	0.2%	42
Connecticut	133	0.2%	45	106	0.2%	42	27	0.1%	44
Wyoming	116	0.1%	46	30	0.1%	48	86	0.3%	38
Rhode Island	62	0.1%	47	42	0.1%	47	20	0.1%	46
North Dakota	61	0.1%	48	46	0.1%	46	15	0.1%	49
Alaska	21	0.0%	49	2	0.0%	49	19	0.1%	48
Hawaii	1	0.0%	50	1	0.0%	50	0	0.0%	50
	77,508	**100.0%**		**49,689**	**100.0%**		**27,819**	**100.0%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

MANUFACTURED HOUSING INSTITUTE
1745 JEFFERSON DAVIS HIGHWAY, STE. 511
ARLINGTON, VA 22202

APRIL, 1986

A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

May, 1986

Manufacturers shipped 22,451 mobile/manufactured homes to retail sales locations and permanent sites during May, 1986. This was down 19.5% from the 27,883 in May, 1985.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.

For further information, call (703) 979-6620

Mobile/Manufactured Home Production

	Each Month				Cummulative for Year		
	1985	1986	% Change		1985	1986	% Change
January	18,578	18,863	1.5%	January	18,578	18,863	1.5%
February	19,655	18,703	- 4.8%	Jan-Feb	38,233	37,566	- 1.7%
March	23,975	20,473	- 14.6%	Jan-Mar	62,208	58,039	- 6.7%
April	26,196	22,934	- 12.5%	Jan-Apr	88,404	80,973	- 8.4%
May	27,987	22,454	- 19.8%	Jan-May	116,391	103,427	- 11.1%
June	25,051			Jan-June	141,442		
July	24,274			Jan-July	165,716		
August	27,746			Jan-Aug	193,462		
September	24,533			Jan-Sep	217,995		
October	27,657			Jan-Oct	245,652		
November	20,927			Jan-Nov	266,579		
December	16,930			Jan-Dec	283,509		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cummulative for Year		
	1985	1986	% Change		1985	1986	% Change
January	18,397	18,809	2.2%	January	18,397	18,809	2.2%
February	19,669	18,623	- 5.3%	Jan-Feb	38,066	37,432	- 1.7%
March	24,065	20,457	- 15.0%	Jan-Mar	62,131	57,889	- 6.8%
April	26,378	23,063	- 12.6%	Jan-Apr	88,509	80,952	- 8.5%
May	27,883	22,451	- 19.5%	Jan-May	116,392	103,403	- 11.2%
June	25,288			Jan-June	141,680		
July	24,135			Jan-July	165,815		
August	27,629			Jan-Aug	193,444		
September	24,640			Jan-Sep	218,084		
October	27,539			Jan-Oct	245,623		
November	20,956			Jan-Nov	266,579		
December	16,910			Jan-Dec	283,489		

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*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1985	1986		1985	1986
January	5.0%	4.4%	January	936	829
February	4.7%	4.9%	February	922	909
March	3.5%	4.5%	March	832	925
April	2.5%	3.5%	April	650	796
May	2.7%	3.6%	May	754	799
June	2.1%		June	517	
July	2.7%		July	656	
August	2.8%		August	773	
September	2.7%		September	666	
October	2.8%		October	784	
November	3.6%		November	755	
December	4.6%		December	775	

Mobile/Manufactured Home Production

	May			Year-To-Date		
	1985	1986	% Change	1985	1986	% Change
Northeast						
Connecticut	0	0	0.0%	0	0	0.0%
Maine *	*	*	---	*	*	---
Massachusetts	0	0	0.0%	0	0	0.0%
New Hampshire	0	0	0.0%	0	0	0.0%
New Jersey	0	0	0.0%	0	0	0.0%
New York *	*	*	---	*	*	---
Pennsylvania	1,550	1,467	- 5.4%	5,717	5,819	1.8%
Rhode Island	0	0	0.0%	0	0	0.0%
Vermont *	*	*	---	*	*	---
Total	**1,550**	**1,467**	**- 5.4%**	**5,717**	**5,819**	**1.8%**
East North Central						
Illinois	0	0	0.0%	0	0	0.0%
Indiana	2,734	2,585	- 5.4%	9,696	10,527	8.6%
Michigan *	*	*	---	*	*	---
Ohio	380	327	- 13.9%	1,314	1,271	- 3.3%
Wisconsin	353	337	- 4.5%	1,073	1,108	3.3%
Total	**3,467**	**3,249**	**- 6.3%**	**12,083**	**12,906**	**6.8%**
West North Central						
Iowa	0	0	0.0%	0	0	0.0%
Kansas	493	261	- 47.1%	2,006	1,203	- 40.0%
Minnesota	308	173	- 43.8%	1,129	568	- 49.7%
Missouri	146	96	- 34.2%	582	424	- 27.1%
Nebraska	222	223	0.5%	1,002	929	- 7.3%
North Dakota	0	0	0.0%	0	0	0.0%
South Dakota *	*	*	---	*	*	---
Total	**1,169**	**753**	**- 35.6%**	**4,719**	**3,124**	**- 33.8%**
South Atlantic						
Delaware	0	0	0.0%	0	0	0.0%
Florida	1,772	1,306	- 26.3%	8,701	7,695	- 11.6%
Georgia	4,902	3,539	- 27.8%	21,430	17,524	- 18.2%
Maryland *	*	*	---	*	*	---
North Carolina	2,998	2,843	- 5.2%	12,673	13,252	4.6%
South Carolina *	*	*	---	*	*	---
Virginia	454	389	- 14.3%	1,704	1,717	0.8%
West Virginia	0	0	0.0%	0	0	0.0%
Total	**10,126**	**8,077**	**- 20.2%**	**44,508**	**40,188**	**- 9.7%**
South Central						
Alabama	2,642	1,771	- 33.0%	10,237	7,395	- 27.8%
Arkansas	213	95	- 55.4%	900	474	- 47.3%
Kentucky *	*	*	---	*	*	---
Louisiana	169	175	3.6%	728	1,072	47.3%
Mississippi	733	561	- 23.5%	3,210	2,927	- 8.8%
Oklahoma	55	23	- 58.2%	246	121	- 50.8%
Tennessee	1,298	1,238	- 4.6%	5,028	5,541	10.2%
Texas	3,291	2,142	- 34.9%	14,983	10,126	- 32.4%
Total	**8,401**	**6,005**	**- 28.5%**	**35,332**	**27,656**	**- 21.7%**

Mobile/Manufactured Home Production

	May			Year-To-Date		
	1985	1986	% Change	1985	1986	% Change
Mountain						
Arizona	418	409	- 2.2%	1,984	1,975	- 0.5%
Colorado	89	66	- 25.8%	390	312	- 20.0%
Idaho	469	323	- 31.1%	1,782	1,443	- 19.0%
Montana	0	0	0.0%	0	0	0.0%
Nevada	0	0	0.0%	0	0	0.0%
New Mexico	0	0	0.0%	0	0	0.0%
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**976**	**798**	**- 18.2%**	**4,156**	**3,730**	**- 10.3%**
Pacific						
Alaska	0	0	0.0%	0	0	0.0%
California	1,041	1,046	0.5%	4,867	5,175	6.3%
Hawaii	0	0	0.0%	0	0	0.0%
Oregon	592	420	- 29.1%	2,456	2,072	- 15.6%
Washington	125	144	15.2%	505	696	37.8%
Total	**1,758**	**1,610**	**- 8.4%**	**7,828**	**7,943**	**1.5%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	540	495	- 8.3%	2,048	2,061	0.6%
Total Production	**27,987**	**22,454**	**- 19.8%**	**116,391**	**103,427**	**- 11.1%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	May			Year-To-Date		
	1985	1986	% Change	1985	1986	% Change
Northeast						
Connecticut	32	24	- 25.0%	122	157	28.7%
Maine	200	187	- 6.5%	589	673	14.3%
Massachusetts	93	80	- 14.0%	305	291	- 4.6%
New Hampshire	150	161	7.3%	484	575	18.8%
New Jersey	95	78	- 17.9%	297	340	14.5%
New York	772	694	- 10.1%	2,576	2,620	1.7%
Pennsylvania	668	762	14.1%	2,458	2,839	15.5%
Rhode Island	15	18	20.0%	59	80	35.6%
Vermont	52	64	23.1%	205	250	22.0%
Total	**2,077**	**2,068**	**- 0.4%**	**7,095**	**7,825**	**10.3%**
East North Central						
Illinois	341	305	- 10.6%	1,214	1,181	- 2.7%
Indiana	573	548	- 4.4%	2,087	2,184	4.6%
Michigan	893	848	- 5.0%	2,802	3,164	12.9%
Ohio	646	566	- 12.4%	2,314	2,438	5.4%
Wisconsin	286	226	- 21.0%	823	735	- 10.7%
Total	**2,739**	**2,493**	**- 9.0%**	**9,240**	**9,702**	**5.0%**
West North Central						
Iowa	77	76	- 1.3%	264	304	15.2%
Kansas	175	172	- 1.7%	830	755	- 9.0%
Minnesota	241	176	- 27.0%	766	541	- 29.4%
Missouri	566	488	- 13.8%	2,078	2,196	5.7%
Nebraska	86	68	- 20.9%	295	225	- 23.7%
North Dakota	51	39	- 23.5%	216	100	- 53.7%
South Dakota	99	42	- 57.6%	296	185	- 37.5%
Total	**1,295**	**1,061**	**- 18.1%**	**4,745**	**4,306**	**- 9.3%**
South Atlantic						
Delaware	207	214	3.4%	1,029	1,089	5.8%
Florida	2,801	1,774	- 36.7%	13,557	10,255	- 24.4%
Georgia	1,907	1,538	- 19.3%	8,527	7,744	- 9.2%
Maryland	106	100	- 5.7%	404	551	36.4%
North Carolina	2,564	2,174	- 15.2%	10,328	10,095	- 2.3%
South Carolina	1,391	1,257	- 9.6%	6,162	5,595	- 9.2%
Virginia	651	552	- 15.2%	2,599	2,458	- 5.4%
West Virginia	344	344	0.0%	1,272	1,382	8.6%
Total	**9,971**	**7,953**	**- 20.2%**	**43,878**	**39,169**	**- 10.7%**
South Central						
Alabama	1,298	986	- 24.0%	4,988	4,425	- 11.3%
Arkansas	615	407	- 33.8%	2,308	2,028	- 12.1%
Kentucky	576	499	- 13.4%	2,142	2,066	- 3.5%
Louisiana	979	437	- 55.4%	3,880	2,367	- 39.0%
Mississippi	658	554	- 15.8%	2,483	2,532	2.0%
Oklahoma	381	202	- 47.0%	1,949	1,053	- 46.0%
Tennessee	875	728	- 16.8%	3,185	3,119	- 2.1%
Texas	2,564	1,408	- 45.1%	12,316	6,988	- 43.3%
Total	**7,946**	**5,221**	**- 34.3%**	**33,251**	**24,578**	**- 26.1%**

Mobile/Manufactured Home Shipments

	May 1985	1986	% Change	Year-To-Date 1985	1986	% Change
Mountain						
Arizona	512	510	- 0.4%	2,405	2,584	7.4%
Colorado	100	96	- 4.0%	465	377	- 18.9%
Idaho	176	95	- 46.0%	570	354	- 37.9%
Montana	110	77	- 30.0%	411	300	- 27.0%
Nevada	103	117	13.6%	532	585	10.0%
New Mexico	374	339	- 9.4%	1,713	1,482	- 13.5%
Utah	68	67	- 1.5%	350	332	- 5.1%
Wyoming	63	35	- 44.4%	281	151	- 46.3%
Total	**1,506**	**1,336**	**- 11.3%**	**6,727**	**6,165**	**- 8.4%**
Pacific						
Alaska	11	1	- 90.9%	60	22	- 63.3%
California	886	903	1.9%	4,023	4,379	8.8%
Hawaii	0	0	0.0%	0	1	0.0%
Oregon	251	184	- 26.7%	945	920	- 2.6%
Washington	551	434	- 21.2%	2,333	2,095	- 10.2%
Total	**1,699**	**1,522**	**- 10.4%**	**7,361**	**7,417**	**0.8%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	1	0.0%	0	7	0.0%
Beginning Inv.	650	796	22.5%	4,095	4,234	3.4%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**27,883**	**22,451**	**- 19.5%**	**116,392**	**103,403**	**- 11.2%**

Cumulative Beginning Inventory -- Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1986 Product Mix

	Jan-May Shipments			Jan-May Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut	127	30	157	0	0	0
Maine *	635	38	673	*	*	*
Massachusetts	168	123	291	0	0	0
New Hampshire	447	128	575	0	0	0
New Jersey	164	176	340	0	0	0
New York *	1,931	689	2,620	*	*	*
Pennsylvania	2,168	671	2,839	4,299	1,520	5,819
Rhode Island	54	26	80	0	0	0
Vermont *	214	36	250	*	*	*
Total	**5,908**	**1,917**	**7,825**	**4,299**	**1,520**	**5,819**
	75.5%	**24.5%**	**100.0%**	**73.9%**	**26.1%**	**100.0%**
East North Central						
Illinois	879	302	1,181	0	0	0
Indiana	1,652	532	2,184	7,680	2,847	10,527
Michigan *	2,201	963	3,164	*	*	*
Ohio	1,859	579	2,438	1,098	173	1,271
Wisconsin	656	79	735	982	126	1,108
Total	**7,247**	**2,455**	**9,702**	**9,760**	**3,146**	**12,906**
	74.7%	**25.3%**	**100.0%**	**75.6%**	**24.4%**	**100.0%**
West North Central						
Iowa	260	44	304	0	0	0
Kansas	567	188	755	991	212	1,203
Minnesota	448	93	541	460	108	568
Missouri	1,696	500	2,196	198	226	424
Nebraska	129	96	225	574	355	929
North Dakota	78	22	100	0	0	0
South Dakota *	127	58	185	*	*	*
Total	**3,305**	**1,001**	**4,306**	**2,223**	**901**	**3,124**
	76.8%	**23.2%**	**100.0%**	**71.2%**	**28.8%**	**100.0%**
South Atlantic						
Delaware	890	199	1,089	0	0	0
Florida	4,047	6,208	10,255	2,608	5,087	7,695
Georgia	4,509	3,235	7,744	9,918	7,606	17,524
Maryland *	420	131	551	*	*	*
North Carolina	7,333	2,762	10,095	10,390	2,862	13,252
South Carolina *	3,695	1,900	5,595	*	*	*
Virginia	1,920	538	2,458	1,529	188	1,717
West Virginia	1,032	350	1,382	0	0	0
Total	**23,846**	**15,323**	**39,169**	**24,445**	**15,743**	**40,188**
	60.9%	**39.1%**	**100.0%**	**60.8%**	**39.2%**	**100.0%**

Year-To-Date
1986 Product Mix

	Jan-May Shipments			Jan-May Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	3,464	961	4,425	6,179	1,216	7,395
Arkansas	1,642	386	2,028	405	69	474
Kentucky *	1,554	512	2,066	*	*	*
Louisiana	2,177	190	2,367	1,070	2	1,072
Mississippi	2,175	357	2,532	2,817	110	2,927
Oklahoma	781	272	1,053	60	61	121
Tennessee	2,246	873	3,119	4,028	1,513	5,541
Texas	4,479	2,509	6,988	6,725	3,401	10,126
Total	**18,518**	**6,060**	**24,578**	**21,284**	**6,372**	**27,656**
	75.3%	**24.7%**	**100.0%**	**77.0%**	**23.0%**	**100.0%**
Mountain						
Arizona	1,459	1,125	2,584	1,165	810	1,975
Colorado	156	221	377	82	230	312
Idaho	95	259	354	417	1,026	1,443
Montana	137	163	300	0	0	0
Nevada	174	411	585	0	0	0
New Mexico	999	483	1,482	0	0	0
Utah *	140	192	332	*	*	*
Wyoming *	42	109	151	*	*	*
Total	**3,202**	**2,963**	**6,165**	**1,664**	**2,066**	**3,730**
	51.9%	**48.1%**	**100.0%**	**44.6%**	**55.4%**	**100.0%**
Pacific						
Alaska	2	20	22	0	0	0
California	827	3,552	4,379	1,088	4,087	5,175
Hawaii	1	0	1	0	0	0
Oregon	134	786	920	210	1,862	2,072
Washington	413	1,682	2,095	262	434	696
Total	**1,377**	**6,040**	**7,417**	**1,560**	**6,383**	**7,943**
	18.6%	**81.4%**	**100.0%**	**19.6%**	**80.4%**	**100.0%**
DC & U.S. Terr.	0	0	0	0	0	0
Sub Total U.S	63,403	35,759	99,162	65,235	36,131	101,366
	63.9%	36.1%	100.0%	64.4%	35.6%	100.0%
Gov't & Export	6	1	7	0	0	0
Beginning Inv.	3,265	969	4,234	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	1,450	611	2,061
Total	**66,674**	**36,729**	**103,403**	**66,685**	**36,742**	**103,427**
	64.5%	**35.5%**	**100.0%**	**64.5%**	**35.5%**	**100.0%**

NOTE: FINAL 1985 PRODUCT MIX FOR U.S. WAS 33% AND 67% FOR MULTI-SECTION AND SINGLE-SECTION HOMES RESPECTIVELY.

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
May 1986

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	2,174	10.0%	1	1,529	11.1%	1	645	8.1%	4
Florida	1,774	8.2%	2	635	4.6%	6	1,139	14.3%	1
Georgia	1,538	7.1%	3	873	6.4%	3	665	8.4%	3
Texas	1,408	6.5%	4	917	6.7%	2	491	6.2%	5
South Carolina	1,257	5.8%	5	809	5.9%	4	448	5.6%	6
Alabama	986	4.6%	6	761	5.5%	5	225	2.8%	10
California	903	4.2%	7	155	1.1%	26	748	9.4%	2
Michigan	848	3.9%	8	570	4.2%	7	278	3.5%	8
Pennsylvania	762	3.5%	9	554	4.0%	8	208	2.6%	12
Tennessee	728	3.4%	10	534	3.9%	9	194	2.4%	13
New York	694	3.2%	11	478	3.5%	10	216	2.7%	11
Ohio	566	2.6%	12	415	3.0%	13	151	1.9%	15
Mississippi	554	2.6%	13	458	3.3%	11	96	1.2%	21
Virginia	552	2.5%	14	428	3.1%	12	124	1.6%	18
Indiana	548	2.5%	15	405	3.0%	15	143	1.8%	16
Arizona	510	2.4%	16	267	1.9%	19	243	3.1%	9
Kentucky	499	2.3%	17	369	2.7%	17	130	1.6%	17
Missouri	488	2.3%	18	380	2.8%	16	108	1.4%	20
Louisiana	437	2.0%	19	406	3.0%	14	31	0.4%	37
Washington	434	2.0%	20	65	0.5%	33	369	4.6%	7
Arkansas	407	1.9%	21	328	2.4%	18	79	1.0%	25
West Virginia	344	1.6%	22	253	1.8%	20	91	1.1%	22
New Mexico	339	1.6%	23	229	1.7%	21	110	1.4%	19
Illinois	305	1.4%	24	218	1.6%	22	87	1.1%	23
Wisconsin	226	1.0%	25	206	1.5%	23	20	0.3%	41
Delaware	214	1.0%	26	167	1.2%	25	47	0.6%	30
Oklahoma	202	0.9%	27	136	1.0%	28	66	0.8%	27
Maine	187	0.9%	28	174	1.3%	24	13	0.2%	43
Oregon	184	0.8%	29	28	0.2%	43	156	2.0%	14
Minnesota	176	0.8%	30	134	1.0%	29	42	0.5%	32
Kansas	172	0.8%	31	137	1.0%	27	35	0.4%	35
New Hampshire	161	0.7%	32	121	0.9%	30	40	0.5%	34
Nevada	117	0.5%	33	35	0.3%	38	82	1.0%	24
Maryland	100	0.5%	34	75	0.5%	31	25	0.3%	39
Colorado	96	0.4%	35	38	0.3%	36	58	0.7%	28
Idaho	95	0.4%	36	25	0.2%	45	70	0.9%	26
Massachusetts	80	0.4%	37	54	0.4%	34	26	0.3%	38
New Jersey	78	0.4%	38	33	0.2%	39	45	0.6%	31
Montana	77	0.4%	39	29	0.2%	42	48	0.6%	29
Iowa	76	0.4%	40	67	0.5%	32	9	0.1%	44
Nebraska	68	0.3%	41	35	0.3%	37	33	0.4%	36
Utah	67	0.3%	42	26	0.2%	44	41	0.5%	33
Vermont	64	0.3%	43	48	0.4%	35	16	0.2%	42
South Dakota	42	0.2%	44	33	0.2%	40	9	0.1%	45
North Dakota	39	0.2%	45	32	0.2%	41	7	0.1%	46
Wyoming	35	0.2%	46	12	0.1%	48	23	0.3%	40
Connecticut	24	0.1%	47	21	0.2%	46	3	0.0%	48
Rhode Island	18	0.1%	48	12	0.1%	47	6	0.1%	47
Alaska	1	0.0%	49	0	0.0%	49	1	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	21,654	**100.0%**		**13,714**	**100.1%**		**7,940**	**100.0%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-May 1986

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	10,255	10.3%	1	4,047	6.4%	4	6,208	17.4%	1
North Carolina	10,095	10.2%	2	7,333	11.6%	1	2,762	7.7%	4
Georgia	7,744	7.8%	3	4,509	7.1%	2	3,235	9.0%	3
Texas	6,988	7.0%	4	4,479	7.1%	3	2,509	7.0%	5
South Carolina	5,595	5.6%	5	3,695	5.8%	5	1,900	5.3%	6
Alabama	4,425	4.5%	6	3,464	5.5%	6	961	2.7%	10
California	4,379	4.4%	7	827	1.3%	24	3,552	9.9%	2
Michigan	3,164	3.2%	8	2,201	3.5%	8	963	2.7%	9
Tennessee	3,119	3.1%	9	2,246	3.5%	7	873	2.4%	11
Pennsylvania	2,839	2.9%	10	2,168	3.4%	11	671	1.9%	14
New York	2,620	2.6%	11	1,931	3.0%	12	689	1.9%	13
Arizona	2,584	2.6%	12	1,459	2.3%	19	1,125	3.1%	8
Mississippi	2,532	2.6%	13	2,175	3.4%	10	357	1.0%	23
Virginia	2,458	2.5%	14	1,920	3.0%	13	538	1.5%	16
Ohio	2,438	2.5%	15	1,859	2.9%	14	579	1.6%	15
Louisiana	2,367	2.4%	16	2,177	3.4%	9	190	0.5%	31
Missouri	2,196	2.2%	17	1,696	2.7%	15	500	1.4%	19
Indiana	2,184	2.2%	18	1,652	2.6%	16	532	1.5%	17
Washington	2,095	2.1%	19	413	0.7%	32	1,682	4.7%	7
Kentucky	2,066	2.1%	20	1,554	2.5%	18	512	1.4%	18
Arkansas	2,028	2.0%	21	1,642	2.6%	17	386	1.1%	22
New Mexico	1,482	1.5%	22	999	1.6%	21	483	1.4%	20
West Virginia	1,382	1.4%	23	1,032	1.6%	20	350	1.0%	24
Illinois	1,181	1.2%	24	879	1.4%	23	302	0.8%	25
Delaware	1,089	1.1%	25	890	1.4%	22	199	0.6%	29
Oklahoma	1,053	1.1%	26	781	1.2%	25	272	0.8%	26
Oregon	920	0.9%	27	134	0.2%	41	786	2.2%	12
Kansas	755	0.8%	28	567	0.9%	28	188	0.5%	32
Wisconsin	735	0.7%	29	656	1.0%	26	79	0.2%	41
Maine	673	0.7%	30	635	1.0%	27	38	0.1%	44
Nevada	585	0.6%	31	174	0.3%	35	411	1.1%	21
New Hampshire	575	0.6%	32	447	0.7%	30	128	0.4%	36
Maryland	551	0.6%	33	420	0.7%	31	131	0.4%	35
Minnesota	541	0.5%	34	448	0.7%	29	93	0.3%	40
Colorado	377	0.4%	35	156	0.2%	38	221	0.6%	28
Idaho	354	0.4%	36	95	0.1%	45	259	0.7%	27
New Jersey	340	0.3%	37	164	0.3%	37	176	0.5%	33
Utah	332	0.3%	38	140	0.2%	39	192	0.5%	30
Iowa	304	0.3%	39	260	0.4%	33	44	0.1%	43
Montana	300	0.3%	40	137	0.2%	40	163	0.5%	34
Massachusetts	291	0.3%	41	168	0.3%	36	123	0.3%	37
Vermont	250	0.3%	42	214	0.3%	34	36	0.1%	45
Nebraska	225	0.2%	43	129	0.2%	42	96	0.3%	39
South Dakota	185	0.2%	44	127	0.2%	44	58	0.2%	42
Connecticut	157	0.2%	45	127	0.2%	43	30	0.1%	46
Wyoming	151	0.2%	46	42	0.1%	48	109	0.3%	38
North Dakota	100	0.1%	47	78	0.1%	46	22	0.1%	48
Rhode Island	80	0.1%	48	54	0.1%	47	26	0.1%	47
Alaska	22	0.0%	49	2	0.0%	49	20	0.1%	49
Hawaii	1	0.0%	50	1	0.0%	50	0	0.0%	50
	99,162	**100.0%**		**63,403**	**99.9%**		**35,759**	**100.0%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202

May, 1986

Congressional Information Ser.
SRI Department
4520 East West Highway
Bethesda, MD 20814

A6325-1

Manufacturing
REPORT

mhi

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

June 1986

Manufacturers shipped 22,441 mobile/manufactured homes to retail sales locations and permanent sites during June, 1986. This was down 14.4% from the 25,051 homes shipped in June, 1985

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.

For further information, Call (703) 979-6620

Mobile/Manufactured Home Production

	Each Month				Cummulative for Year		
	1985	1986	% Change		1985	1986	% Change
January	18,578	18,863	1.5%	January	18,578	18,863	1.5%
February	19,655	18,703	- 4.8%	Jan-Feb	38,233	37,566	- 1.7%
March	23,975	20,473	- 14.6%	Jan-Mar	62,208	58,039	- 6.7%
April	26,196	22,934	- 12.5%	Jan-Apr	88,404	80,973	- 8.4%
May	27,987	22,454	- 19.8%	Jan-May	116,391	103,427	- 11.1%
June	25,051	21,441	- 14.4%	Jan-June	141,442	124,868	- 11.7%
July	24,274			Jan-July	165,716		
August	27,746			Jan-Aug	193,462		
September	24,533			Jan-Sep	217,995		
October	27,657			Jan-Oct	245,652		
November	20,927			Jan-Nov	266,579		
December	16,930			Jan-Dec	283,509		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cummulative for Year		
	1985	1986	% Change		1985	1986	% Change
January	18,397	18,809	2.2%	January	18,397	18,809	2.2%
February	19,669	18,623	- 5.3%	Jan-Feb	38,066	37,432	- 1.7%
March	24,065	20,457	- 15.0%	Jan-Mar	62,131	57,889	- 6.8%
April	26,378	23,063	- 12.6%	Jan-Apr	88,509	80,952	- 8.5%
May	27,883	22,451	- 19.5%	Jan-May	116,392	103,403	- 11.2%
June	25,288	21,648	- 14.4%	Jan-June	141,680	125,051	- 11.7%
July	24,135			Jan-July	165,815		
August	27,629			Jan-Aug	193,444		
September	24,640			Jan-Sep	218,084		
October	27,539			Jan-Oct	245,623		
November	20,956			Jan-Nov	266,579		
December	16,910			Jan-Dec	283,489		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1985	1986		1985	1986
January	5.0%	4.4%	January	936	829
February	4.7%	4.9%	February	922	909
March	3.5%	4.5%	March	832	925
April	2.5%	3.5%	April	650	796
May	2.7%	3.6%	May	754	799
June	2.1%	2.8%	June	517	592
July	2.7%		July	656	
August	2.8%		August	773	
September	2.7%		September	666	
October	2.8%		October	784	
November	3.6%		November	755	
December	4.6%		December	775	

Mobile/Manufactured Home Production

	June			Year-To-Date		
	1985	1986	% Change	1985	1986	% Change
Northeast						
Connecticut	0	0	0.0%	0	0	0.0%
Maine *	*	*	---	*	*	---
Massachusetts	0	0	0.0%	0	0	0.0%
New Hampshire	0	0	0.0%	0	0	0.0%
New Jersey	0	0	0.0%	0	0	0.0%
New York *	*	*	---	*	*	---
Pennsylvania	1,399	1,402	0.2%	7,116	7,221	1.5%
Rhode Island	0	0	0.0%	0	0	0.0%
Vermont *	*	*	---	*	*	---
Total	**1,399**	**1,402**	**0.2%**	**7,116**	**7,221**	**1.5%**
East North Central						
Illinois	0	0	0.0%	0	0	0.0%
Indiana	2,572	2,642	2.7%	12,268	13,169	7.3%
Michigan *	*	*	---	*	*	---
Ohio	349	342	- 2.0%	1,663	1,613	- 3.0%
Wisconsin	300	300	0.0%	1,373	1,408	2.5%
Total	**3,221**	**3,284**	**2.0%**	**15,304**	**16,190**	**5.8%**
West North Central						
Iowa	0	0	0.0%	0	0	0.0%
Kansas	431	195	- 54.8%	2,437	1,398	- 42.6%
Minnesota	224	198	- 11.6%	1,353	766	- 43.4%
Missouri	109	82	- 24.8%	691	506	- 26.8%
Nebraska	189	192	1.6%	1,191	1,121	- 5.9%
North Dakota	0	0	0.0%	0	0	0.0%
South Dakota *	*	*	---	*	*	---
Total	**953**	**667**	**- 30.0%**	**5,672**	**3,791**	**- 33.2%**
South Atlantic						
Delaware	0	0	0.0%	0	0	0.0%
Florida	1,638	1,319	- 19.5%	10,339	9,014	- 12.8%
Georgia	4,438	3,306	- 25.5%	25,868	20,830	- 19.5%
Maryland *	*	*	---	*	*	---
North Carolina	2,770	2,724	- 1.7%	15,443	15,976	3.5%
South Carolina *	*	*	---	*	*	---
Virginia	367	392	6.8%	2,071	2,109	1.8%
West Virginia	0	0	0.0%	0	0	0.0%
Total	**9,213**	**7,741**	**- 16.0%**	**53,721**	**47,929**	**- 10.8%**
South Central						
Alabama	2,222	1,575	- 29.1%	12,459	8,970	- 28.0%
Arkansas	159	107	- 32.7%	1,059	581	- 45.1%
Kentucky *	*	*	---	*	*	---
Louisiana	184	166	- 9.8%	912	1,238	35.7%
Mississippi	655	487	- 25.6%	3,865	3,414	- 11.7%
Oklahoma	45	21	- 53.3%	291	142	- 51.2%
Tennessee	1,209	1,203	- 0.5%	6,237	6,744	8.1%
Texas	2,855	1,911	- 33.1%	17,838	12,037	- 32.5%
Total	**7,329**	**5,470**	**- 25.4%**	**42,661**	**33,126**	**- 22.4%**

Mobile/Manufactured Home Production

	June			Year-To-Date		
	1985	1986	% Change	1985	1986	% Change
Mountain						
Arizona	370	363	- 1.9%	2,354	2,338	- 0.7%
Colorado	82	67	- 18.3%	472	379	- 19.7%
Idaho	397	313	- 21.2%	2,179	1,756	- 19.4%
Montana	0	0	0.0%	0	0	0.0%
Nevada	0	0	0.0%	0	0	0.0%
New Mexico	0	0	0.0%	0	0	0.0%
Utah *	*	*	---	*	*	---
Wyoming	0	0	0.0%	0	0	0.0%
Total	**849**	**743**	**- 12.5%**	**5,005**	**4,473**	**- 10.6%**
Pacific						
Alaska	0	0	0.0%	0	0	0.0%
California	927	990	6.8%	5,794	6,165	6.4%
Hawaii	0	0	0.0%	0	0	0.0%
Oregon	503	455	- 9.5%	2,959	2,527	- 14.6%
Washington	129	162	25.6%	634	858	35.3%
Total	**1,559**	**1,607**	**3.1%**	**9,387**	**9,550**	**1.7%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	528	527	- 0.2%	2,576	2,588	0.5%
Total Production	**25,051**	**21,441**	**- 14.4%**	**141,442**	**124,868**	**- 11.7%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	June			Year-To-Date		
	1985	1986	% Change	1985	1986	% Change
Northeast						
Connecticut	42	37	- 11.9%	164	194	18.3%
Maine	178	234	31.5%	767	907	18.3%
Massachusetts	78	83	6.4%	383	374	- 2.3%
New Hampshire	164	159	- 3.0%	648	734	13.3%
New Jersey	77	71	- 7.8%	374	411	9.9%
New York	706	737	4.4%	3,282	3,357	2.3%
Pennsylvania	614	701	14.2%	3,072	3,540	15.2%
Rhode Island	17	28	64.7%	76	108	42.1%
Vermont	60	63	5.0%	265	313	18.1%
Total	**1,936**	**2,113**	**9.1%**	**9,031**	**9,938**	**10.0%**
East North Central						
Illinois	334	313	- 6.3%	1,548	1,494	- 3.5%
Indiana	588	601	2.2%	2,675	2,785	4.1%
Michigan	849	909	7.1%	3,651	4,073	11.6%
Ohio	588	563	- 4.3%	2,902	3,001	3.4%
Wisconsin	223	179	- 19.7%	1,046	914	- 12.6%
Total	**2,582**	**2,565**	**- 0.7%**	**11,822**	**12,267**	**3.8%**
West North Central						
Iowa	80	65	- 18.8%	344	369	7.3%
Kansas	177	132	- 25.4%	1,007	887	- 11.9%
Minnesota	166	178	7.2%	932	719	- 22.9%
Missouri	543	505	- 7.0%	2,621	2,701	3.1%
Nebraska	64	37	- 42.2%	359	262	- 27.0%
North Dakota	51	36	- 29.4%	267	136	- 49.1%
South Dakota	58	67	15.5%	354	252	- 28.8%
Total	**1,139**	**1,020**	**- 10.4%**	**5,884**	**5,326**	**- 9.5%**
South Atlantic						
Delaware	180	177	- 1.7%	1,209	1,266	4.7%
Florida	2,612	1,795	- 31.3%	16,169	12,050	- 25.5%
Georgia	1,899	1,453	- 23.5%	10,426	9,197	- 11.8%
Maryland	104	93	- 10.6%	508	644	26.8%
North Carolina	2,285	2,108	- 7.7%	12,613	12,203	- 3.3%
South Carolina	1,261	1,130	- 10.4%	7,423	6,725	- 9.4%
Virginia	566	586	3.5%	3,165	3,044	- 3.8%
West Virginia	310	355	14.5%	1,582	1,737	9.8%
Total	**9,217**	**7,697**	**- 16.5%**	**53,095**	**46,866**	**- 11.7%**
South Central						
Alabama	1,084	831	- 23.3%	6,072	5,256	- 13.4%
Arkansas	600	360	- 40.0%	2,908	2,388	- 17.9%
Kentucky	446	384	- 13.9%	2,588	2,450	- 5.3%
Louisiana	762	407	- 46.6%	4,642	2,774	- 40.2%
Mississippi	594	488	- 17.8%	3,077	3,020	- 1.9%
Oklahoma	293	208	- 29.0%	2,242	1,261	- 43.8%
Tennessee	773	774	0.1%	3,958	3,893	- 1.6%
Texas	2,217	1,321	- 40.4%	14,533	8,309	- 42.8%
Total	**6,769**	**4,773**	**- 29.5%**	**40,020**	**29,351**	**- 26.7%**

Mobile/Manufactured Home Shipments

	June			Year-To-Date		
	1985	1986	% Change	1985	1986	% Change
Mountain						
Arizona	406	450	10.8%	2,811	3,034	7.9%
Colorado	113	81	- 28.3%	578	458	- 20.8%
Idaho	106	99	- 6.6%	676	453	- 33.0%
Montana	113	80	- 29.2%	524	380	- 27.5%
Nevada	110	119	8.2%	642	704	9.7%
New Mexico	381	243	- 36.2%	2,094	1,725	- 17.6%
Utah	89	65	- 27.0%	439	397	- 9.6%
Wyoming	49	34	- 30.6%	330	185	- 43.9%
Total	**1,367**	**1,171**	**- 14.3%**	**8,094**	**7,336**	**- 9.4%**
Pacific						
Alaska	22	0	-100.0%	82	22	- 73.2%
California	808	868	7.4%	4,831	5,247	8.6%
Hawaii	0	0	0.0%	0	1	0.0%
Oregon	211	235	11.4%	1,156	1,155	- 0.1%
Washington	483	407	- 15.7%	2,816	2,502	- 11.2%
Total	**1,524**	**1,510**	**- 0.9%**	**8,885**	**8,927**	**0.5%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	7	0.0%
Beginning Inv.	754	799	6.0%	4,849	5,033	3.8%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**25,288**	**21,648**	**- 14.4%**	**141,680**	**125,051**	**- 11.7%**

Cumulative Beginning Inventory — Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1986 Product Mix

	Jan-June Shipments			Jan-June Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut	157	37	194	0	0	0
Maine *	848	59	907	*	*	*
Massachusetts	228	146	374	0	0	0
New Hampshire	556	178	734	0	0	0
New Jersey	187	224	411	0	0	0
New York *	2,409	948	3,357	*	*	*
Pennsylvania	2,674	866	3,540	5,242	1,979	7,221
Rhode Island	70	38	108	0	0	0
Vermont *	265	48	313	*	*	*
Total	**7,394**	**2,544**	**9,938**	**5,242**	**1,979**	**7,221**
	74.4%	**25.6%**	**100.0%**	**72.6%**	**27.4%**	**100.0%**
East North Central						
Illinois	1,105	389	1,494	0	0	0
Indiana	2,099	686	2,785	9,511	3,658	13,169
Michigan *	2,783	1,290	4,073	*	*	*
Ohio	2,271	730	3,001	1,389	224	1,613
Wisconsin	810	104	914	1,237	171	1,408
Total	**9,068**	**3,199**	**12,267**	**12,137**	**4,053**	**16,190**
	73.9%	**26.1%**	**100.0%**	**75.0%**	**25.0%**	**100.0%**
West North Central						
Iowa	313	56	369	0	0	0
Kansas	660	227	887	1,140	258	1,398
Minnesota	599	120	719	629	137	766
Missouri	2,087	614	2,701	232	274	506
Nebraska	157	105	262	698	423	1,121
North Dakota	110	26	136	0	0	0
South Dakota *	173	79	252	*	*	*
Total	**4,099**	**1,227**	**5,326**	**2,699**	**1,092**	**3,791**
	77.0%	**23.0%**	**100.0%**	**71.2%**	**28.8%**	**100.0%**
South Atlantic						
Delaware	1,008	258	1,266	0	0	0
Florida	4,697	7,353	12,050	2,954	6,060	9,014
Georgia	5,343	3,854	9,197	11,792	9,038	20,830
Maryland *	483	161	644	*	*	*
North Carolina	8,817	3,386	12,203	12,429	3,547	15,976
South Carolina *	4,475	2,250	6,725	*	*	*
Virginia	2,358	686	3,044	1,882	227	2,109
West Virginia	1,297	440	1,737	0	0	0
Total	**28,478**	**18,388**	**46,866**	**29,057**	**18,872**	**47,929**
	60.8%	**39.2%**	**100.0%**	**60.6%**	**39.4%**	**100.0%**

Year-To-Date
1986 Product Mix

	Jan-June Shipments			Jan-June Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	4,127	1,129	5,256	7,481	1,489	8,970
Arkansas	1,925	463	2,388	500	81	581
Kentucky *	1,857	593	2,450	*	*	*
Louisiana	2,550	224	2,774	1,236	2	1,238
Mississippi	2,566	454	3,020	3,287	127	3,414
Oklahoma	921	340	1,261	69	73	142
Tennessee	2,807	1,086	3,893	4,923	1,821	6,744
Texas	5,329	2,980	8,309	7,973	4,064	12,037
Total	**22,082**	**7,269**	**29,351**	**25,469**	**7,657**	**33,126**
	75.2%	**24.8%**	**100.0%**	**76.9%**	**23.1%**	**100.0%**
Mountain						
Arizona	1,691	1,343	3,034	1,367	971	2,338
Colorado	187	271	458	93	286	379
Idaho	120	333	453	499	1,257	1,756
Montana	166	214	380	0	0	0
Nevada	197	507	704	0	0	0
New Mexico	1,140	585	1,725	0	0	0
Utah *	163	234	397	*	*	*
Wyoming	51	134	185	0	0	0
Total	**3,715**	**3,621**	**7,336**	**1,959**	**2,514**	**4,473**
	50.6%	**49.4%**	**100.0%**	**43.8%**	**56.2%**	**100.0%**
Pacific						
Alaska	2	20	22	0	0	0
California	996	4,251	5,247	1,275	4,890	6,165
Hawaii	1	0	1	0	0	0
Oregon	164	991	1,155	252	2,275	2,527
Washington	460	2,042	2,502	293	565	858
Total	**1,623**	**7,304**	**8,927**	**1,820**	**7,730**	**9,550**
	18.2%	**81.8%**	**100.0%**	**19.1%**	**80.9%**	**100.0%**
DC & U.S. Terr.	0	0	0	0	0	0
Sub Total U.S	76,459	43,552	120,011	78,383	43,897	122,280
	63.7%	36.3%	100.0%	64.1%	35.9%	100.0%
Gov't & Export	6	1	7	0	0	0
Beginning Inv.	3,859	1,174	5,033	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	1,788	800	2,588
Total	**80,324**	**44,727**	**125,051**	**80,171**	**44,697**	**124,868**
	64.2%	**35.8%**	**100.0%**	**64.2%**	**35.8%**	**100.0%**

NOTE: FINAL 1985 PRODUCT MIX FOR U.S. WAS 33% AND 67% FOR MULTI-SECTION AND SINGLE-SECTION HOMES RESPECTIVELY.

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
June 1986

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	2,108	10.1%	1	1,484	11.4%	1	624	8.0%	3
Florida	1,795	8.6%	2	650	5.0%	6	1,145	14.7%	1
Georgia	1,453	7.0%	3	834	6.4%	3	619	7.9%	4
Texas	1,321	6.3%	4	850	6.5%	2	471	6.0%	5
South Carolina	1,130	5.4%	5	780	6.0%	4	350	4.5%	7
Michigan	909	4.4%	6	582	4.5%	7	327	4.2%	8
California	868	4.2%	7	169	1.3%	23	699	9.0%	2
Alabama	831	4.0%	8	663	5.1%	5	168	2.2%	14
Tennessee	774	3.7%	9	561	4.3%	8	213	2.7%	11
New York	737	3.5%	10	478	3.7%	10	259	3.3%	9
Pennsylvania	701	3.4%	11	506	3.9%	9	195	2.5%	13
Indiana	601	2.9%	12	447	3.4%	11	154	2.0%	15
Virginia	586	2.8%	13	438	3.4%	12	148	1.9%	17
Ohio	563	2.7%	14	412	3.2%	13	151	1.9%	16
Missouri	505	2.4%	15	391	3.0%	14	114	1.5%	18
Mississippi	488	2.3%	16	391	3.0%	15	97	1.2%	20
Arizona	450	2.2%	17	232	1.8%	20	218	2.8%	10
Louisiana	407	2.0%	18	373	2.9%	16	34	0.4%	35
Washington	407	2.0%	19	47	0.4%	35	360	4.6%	6
Kentucky	384	1.8%	20	303	2.3%	17	81	1.0%	24
Arkansas	360	1.7%	21	283	2.2%	18	77	1.0%	25
West Virginia	355	1.7%	22	265	2.0%	19	90	1.2%	22
Illinois	313	1.5%	23	226	1.7%	21	87	1.1%	23
New Mexico	243	1.2%	24	141	1.1%	26	102	1.3%	19
Oregon	235	1.1%	25	30	0.2%	39	205	2.6%	12
Maine	234	1.1%	26	213	1.6%	22	21	0.3%	41
Oklahoma	208	1.0%	27	140	1.1%	27	68	0.9%	27
Wisconsin	179	0.9%	28	154	1.2%	24	25	0.3%	39
Minnesota	178	0.9%	29	151	1.2%	25	27	0.3%	37
Delaware	177	0.8%	30	118	0.9%	28	59	0.8%	28
New Hampshire	159	0.8%	31	109	0.8%	29	50	0.6%	31
Kansas	132	0.6%	32	93	0.7%	30	39	0.5%	34
Nevada	119	0.6%	33	23	0.2%	45	96	1.2%	21
Idaho	99	0.5%	34	25	0.2%	43	74	0.9%	26
Maryland	93	0.4%	35	63	0.5%	31	30	0.4%	36
Massachusetts	83	0.4%	36	60	0.5%	32	23	0.3%	40
Colorado	81	0.4%	37	31	0.2%	38	50	0.6%	30
Montana	80	0.4%	38	29	0.2%	41	51	0.7%	29
New Jersey	71	0.3%	39	23	0.2%	46	48	0.6%	32
South Dakota	67	0.3%	40	46	0.4%	36	21	0.3%	42
Utah	65	0.3%	41	23	0.2%	44	42	0.5%	33
Iowa	65	0.3%	42	53	0.4%	33	12	0.2%	45
Vermont	63	0.3%	43	51	0.4%	34	12	0.2%	44
Nebraska	37	0.2%	44	28	0.2%	42	9	0.1%	46
Connecticut	37	0.2%	45	30	0.2%	40	7	0.1%	47
North Dakota	36	0.2%	46	32	0.2%	37	4	0.1%	48
Wyoming	34	0.2%	47	9	0.1%	48	25	0.3%	38
Rhode Island	28	0.1%	48	16	0.1%	47	12	0.2%	43
Hawaii	0	0.0%	49	0	0.0%	49	0	0.0%	50
Alaska	0	0.0%	50	0	0.0%	50	0	0.0%	49
	20,849	**100.0%**		**13,056**	**100.0%**		**7,793**	**100.0%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Jun 1986

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	12,203	10.2%	1	8,817	11.5%	1	3,386	7.8%	4
Florida	12,050	10.0%	2	4,697	6.1%	4	7,353	16.9%	1
Georgia	9,197	7.7%	3	5,343	7.0%	2	3,854	8.8%	3
Texas	8,309	6.9%	4	5,329	7.0%	3	2,980	6.8%	5
South Carolina	6,725	5.6%	5	4,475	5.9%	5	2,250	5.2%	6
Alabama	5,256	4.4%	6	4,127	5.4%	6	1,129	2.6%	10
California	5,247	4.4%	7	996	1.3%	24	4,251	9.8%	2
Michigan	4,073	3.4%	8	2,783	3.6%	8	1,290	3.0%	9
Tennessee	3,893	3.2%	9	2,807	3.7%	7	1,086	2.5%	11
Pennsylvania	3,540	2.9%	10	2,674	3.5%	9	866	2.0%	14
New York	3,357	2.8%	11	2,409	3.2%	12	948	2.2%	13
Virginia	3,044	2.5%	12	2,358	3.1%	13	686	1.6%	17
Arizona	3,034	2.5%	13	1,691	2.2%	19	1,343	3.1%	8
Mississippi	3,020	2.5%	14	2,566	3.4%	10	454	1.0%	23
Ohio	3,001	2.5%	15	2,271	3.0%	14	730	1.7%	15
Indiana	2,785	2.3%	16	2,099	2.7%	15	686	1.6%	16
Louisiana	2,774	2.3%	17	2,550	3.3%	11	224	0.5%	33
Missouri	2,701	2.3%	18	2,087	2.7%	16	614	1.4%	18
Washington	2,502	2.1%	19	460	0.6%	32	2,042	4.7%	7
Kentucky	2,450	2.0%	20	1,857	2.4%	18	593	1.4%	19
Arkansas	2,388	2.0%	21	1,925	2.5%	17	463	1.1%	22
West Virginia	1,737	1.4%	22	1,297	1.7%	20	440	1.0%	24
New Mexico	1,725	1.4%	23	1,140	1.5%	21	585	1.3%	20
Illinois	1,494	1.2%	24	1,105	1.4%	22	389	0.9%	25
Delaware	1,266	1.1%	25	1,008	1.3%	23	258	0.6%	29
Oklahoma	1,261	1.1%	26	921	1.2%	25	340	0.8%	26
Oregon	1,155	1.0%	27	164	0.2%	41	991	2.3%	12
Wisconsin	914	0.8%	28	810	1.1%	27	104	0.2%	41
Maine	907	0.8%	29	848	1.1%	26	59	0.1%	43
Kansas	887	0.7%	30	660	0.9%	28	227	0.5%	31
New Hampshire	734	0.6%	31	556	0.7%	30	178	0.4%	35
Minnesota	719	0.6%	32	599	0.8%	29	120	0.3%	39
Nevada	704	0.6%	33	197	0.3%	36	507	1.2%	21
Maryland	644	0.5%	34	483	0.6%	31	161	0.4%	36
Colorado	458	0.4%	35	187	0.2%	37	271	0.6%	28
Idaho	453	0.4%	36	120	0.2%	45	333	0.8%	27
New Jersey	411	0.3%	37	187	0.2%	38	224	0.5%	32
Utah	397	0.3%	38	163	0.2%	42	234	0.5%	30
Montana	380	0.3%	39	166	0.2%	40	214	0.5%	34
Massachusetts	374	0.3%	40	228	0.3%	35	146	0.3%	37
Iowa	369	0.3%	41	313	0.4%	33	56	0.1%	44
Vermont	313	0.3%	42	265	0.3%	34	48	0.1%	45
Nebraska	262	0.2%	43	157	0.2%	44	105	0.2%	40
South Dakota	252	0.2%	44	173	0.2%	39	79	0.2%	42
Connecticut	194	0.2%	45	157	0.2%	43	37	0.1%	47
Wyoming	185	0.2%	46	51	0.1%	48	134	0.3%	38
North Dakota	136	0.1%	47	110	0.1%	46	26	0.1%	48
Rhode Island	108	0.1%	48	70	0.1%	47	38	0.1%	46
Alaska	22	0.0%	49	2	0.0%	49	20	0.0%	49
Hawaii	1	0.0%	50	1	0.0%	50	0	0.0%	50
	120,011	**100.0%**		**76,459**	**100.0%**		**43,552**	**100.0%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

July, 1986

Manufacturers shipped 20,364 mobile/manufactured homes to retail sales locations and permanent sites during July, 1986. This was down 15.6% from the 24,135 homes shipped in July, 1985.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.

For further information, call (703) 979-6620

Mobile/Manufactured Home Production

	Each Month				Cummulative for Year		
	1985	1986	% Change		1985	1986	% Change
January	18,578	18,863	1.5%	January	18,578	18,863	1.5%
February	19,655	18,703	- 4.8%	Jan-Feb	38,233	37,566	- 1.7%
March	23,975	20,473	- 14.6%	Jan-Mar	62,208	58,039	- 6.7%
April	26,196	22,934	- 12.5%	Jan-Apr	88,404	80,973	- 8.4%
May	27,987	22,454	- 19.8%	Jan-May	116,391	103,427	- 11.1%
June	25,051	21,441	- 14.4%	Jan-June	141,442	124,868	- 11.7%
July	24,274	20,318	- 16.3%	Jan-July	165,716	145,186	- 12.4%
August	27,746			Jan-Aug	193,462		
September	24,533			Jan-Sep	217,995		
October	27,657			Jan-Oct	245,652		
November	20,927			Jan-Nov	266,579		
December	16,930			Jan-Dec	283,509		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cummulative for Year		
	1985	1986	% Change		1985	1986	% Change
January	18,397	18,809	2.2%	January	18,397	18,809	2.2%
February	19,669	18,623	- 5.3%	Jan-Feb	38,066	37,432	- 1.7%
March	24,065	20,457	- 15.0%	Jan-Mar	62,131	57,889	- 6.8%
April	26,378	23,063	- 12.6%	Jan-Apr	88,509	80,952	- 8.5%
May	27,883	22,451	- 19.5%	Jan-May	116,392	103,403	- 11.2%
June	25,288	21,648	- 14.4%	Jan-June	141,680	125,051	- 11.7%
July	24,135	20,364	- 15.6%	Jan-July	165,815	145,415	- 12.3%
August	27,629			Jan-Aug	193,444		
September	24,640			Jan-Sep	218,084		
October	27,539			Jan-Oct	245,623		
November	20,956			Jan-Nov	266,579		
December	16,910			Jan-Dec	283,489		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1985	1986		1985	1986
January	5.0%	4.4%	January	936	829
February	4.7%	4.9%	February	922	909
March	3.5%	4.5%	March	832	925
April	2.5%	3.5%	April	650	796
May	2.7%	3.6%	May	754	799
June	2.1%	2.8%	June	517	592
July	2.7%	2.7%	July	656	546
August	2.8%		August	773	
September	2.7%		September	666	
October	2.8%		October	784	
November	3.6%		November	755	
December	4.6%		December	775	

Mobile/Manufactured Home Production

	July			Year-To-Date		
	1985	1986	% Change	1985	1986	% Change
Northeast						
Connecticut	0	0	0.0%	0	0	0.0%
Maine *	*	*	---	*	*	---
Massachusetts	0	0	0.0%	0	0	0.0%
New Hampshire	0	0	0.0%	0	0	0.0%
New Jersey	0	0	0.0%	0	0	0.0%
New York *	*	*	---	*	*	---
Pennsylvania	1,345	1,338	- 0.5%	8,461	8,559	1.2%
Rhode Island	0	0	0.0%	0	0	0.0%
Vermont *	*	*	---	*	*	---
Total	**1,345**	**1,338**	**- 0.5%**	**8,461**	**8,559**	**1.2%**
East North Central						
Illinois	0	0	0.0%	0	0	0.0%
Indiana	2,398	2,552	6.4%	14,666	15,721	7.2%
Michigan *	*	*	---	*	*	---
Ohio	315	330	4.8%	1,978	1,943	- 1.8%
Wisconsin	246	293	19.1%	1,619	1,701	5.1%
Total	**2,959**	**3,175**	**7.3%**	**18,263**	**19,365**	**6.0%**
West North Central						
Iowa	0	0	0.0%	0	0	0.0%
Kansas	397	212	- 46.6%	2,834	1,610	- 43.2%
Minnesota	209	183	- 12.4%	1,562	949	- 39.2%
Missouri	111	60	- 45.9%	802	566	- 29.4%
Nebraska	181	213	17.7%	1,372	1,334	- 2.8%
North Dakota	0	0	0.0%	0	0	0.0%
South Dakota *	*	*	---	*	*	---
Total	**898**	**668**	**- 25.6%**	**6,570**	**4,459**	**- 32.1%**
South Atlantic						
Delaware	0	0	0.0%	0	0	0.0%
Florida	1,621	1,409	- 13.1%	11,960	10,423	- 12.9%
Georgia	4,608	3,133	- 32.0%	30,476	23,963	- 21.4%
Maryland *	*	*	---	*	*	---
North Carolina	2,664	2,460	- 7.7%	18,107	18,436	1.8%
South Carolina *	*	*	---	*	*	---
Virginia	385	387	0.5%	2,456	2,496	1.6%
West Virginia	0	0	0.0%	0	0	0.0%
Total	**9,278**	**7,389**	**- 20.4%**	**62,999**	**55,318**	**- 12.2%**
South Central						
Alabama	2,049	1,548	- 24.5%	14,508	10,518	- 27.5%
Arkansas	139	75	- 46.0%	1,198	656	- 45.2%
Kentucky *	*	*	---	*	*	---
Louisiana	263	176	- 33.1%	1,175	1,414	20.3%
Mississippi	694	426	- 38.6%	4,559	3,840	- 15.8%
Oklahoma	36	23	- 36.1%	327	165	- 49.5%
Tennessee	1,176	1,061	- 9.8%	7,413	7,805	5.3%
Texas	2,684	1,703	- 36.5%	20,522	13,740	- 33.0%
Total	**7,041**	**5,012**	**- 28.8%**	**49,702**	**38,138**	**- 23.3%**

Mobile/Manufactured Home Production

	July			Year-To-Date		
	1985	1986	% Change	1985	1986	% Change
Mountain						
Arizona	342	295	- 13.7%	2,696	2,633	- 2.3%
Colorado	78	67	- 14.1%	550	446	- 18.9%
Idaho	363	293	- 19.3%	2,542	2,049	- 19.4%
Montana	0	0	0.0%	0	0	0.0%
Nevada	0	0	0.0%	0	0	0.0%
New Mexico	0	0	0.0%	0	0	0.0%
Utah *	*	*	---	*	*	---
Wyoming	0	0	0.0%	0	0	0.0%
Total	**783**	**655**	**- 16.3%**	**5,788**	**5,128**	**- 11.4%**
Pacific						
Alaska	0	0	0.0%	0	0	0.0%
California	929	994	7.0%	6,723	7,159	6.5%
Hawaii	0	0	0.0%	0	0	0.0%
Oregon	479	446	- 6.9%	3,438	2,973	- 13.5%
Washington	132	116	- 12.1%	766	974	27.2%
Total	**1,540**	**1,556**	**1.0%**	**10,927**	**11,106**	**1.6%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	430	525	22.1%	3,006	3,113	3.6%
Total Production	**24,274**	**20,318**	**- 16.3%**	**165,716**	**145,186**	**- 12.4%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	July			Year-To-Date		
	1985	1986	% Change	1985	1986	% Change
Northeast						
Connecticut	37	34	- 8.1%	201	228	13.4%
Maine	144	218	51.4%	911	1,125	23.5%
Massachusetts	91	83	- 8.8%	474	457	- 3.6%
New Hampshire	146	171	17.1%	794	905	14.0%
New Jersey	81	57	- 29.6%	455	468	2.9%
New York	744	746	0.3%	4,026	4,103	1.9%
Pennsylvania	568	695	22.4%	3,640	4,235	16.3%
Rhode Island	15	16	6.7%	91	124	36.3%
Vermont	46	77	67.4%	311	390	25.4%
Total	**1,872**	**2,097**	**12.0%**	**10,903**	**12,035**	**10.4%**
East North Central						
Illinois	282	265	- 6.0%	1,830	1,759	- 3.9%
Indiana	537	588	9.5%	3,212	3,373	5.0%
Michigan	741	868	17.1%	4,392	4,941	12.5%
Ohio	567	585	3.2%	3,469	3,586	3.4%
Wisconsin	204	196	- 3.9%	1,250	1,110	- 11.2%
Total	**2,331**	**2,502**	**7.3%**	**14,153**	**14,769**	**4.4%**
West North Central						
Iowa	63	88	39.7%	407	457	12.3%
Kansas	152	132	- 13.2%	1,159	1,019	- 12.1%
Minnesota	161	170	5.6%	1,093	889	- 18.7%
Missouri	506	422	- 16.6%	3,127	3,123	- 0.1%
Nebraska	59	51	- 13.6%	418	313	- 25.1%
North Dakota	41	23	- 43.9%	308	159	- 48.4%
South Dakota	69	62	- 10.1%	423	314	- 25.8%
Total	**1,051**	**948**	**- 9.8%**	**6,935**	**6,274**	**- 9.5%**
South Atlantic						
Delaware	147	151	2.7%	1,356	1,417	4.5%
Florida	2,727	1,879	- 31.1%	18,896	13,929	- 26.3%
Georgia	1,717	1,315	- 23.4%	12,143	10,512	- 13.4%
Maryland	79	136	72.2%	587	780	32.9%
North Carolina	2,294	1,962	- 14.5%	14,907	14,165	- 5.0%
South Carolina	1,320	1,090	- 17.4%	8,743	7,815	- 10.6%
Virginia	524	533	1.7%	3,689	3,577	- 3.0%
West Virginia	266	289	8.6%	1,848	2,026	9.6%
Total	**9,074**	**7,355**	**- 18.9%**	**62,169**	**54,221**	**- 12.8%**
South Central						
Alabama	1,029	892	- 13.3%	7,101	6,148	- 13.4%
Arkansas	551	315	- 42.8%	3,459	2,703	- 21.9%
Kentucky	492	349	- 29.1%	3,080	2,799	- 9.1%
Louisiana	814	332	- 59.2%	5,456	3,106	- 43.1%
Mississippi	595	393	- 33.9%	3,672	3,413	- 7.1%
Oklahoma	281	159	- 43.4%	2,523	1,420	- 43.7%
Tennessee	706	665	- 5.8%	4,664	4,558	- 2.3%
Texas	2,097	1,184	- 43.5%	16,630	9,493	- 42.9%
Total	**6,565**	**4,289**	**- 34.7%**	**46,585**	**33,640**	**- 27.8%**

Mobile/Manufactured Home Shipments

	July 1985	1986	% Change	Year-To-Date 1985	1986	% Change
Mountain						
Arizona	390	370	- 5.1%	3,201	3,404	6.3%
Colorado	129	84	- 34.9%	707	542	- 23.3%
Idaho	93	83	- 10.8%	769	536	- 30.3%
Montana	86	55	- 36.0%	610	435	- 28.7%
Nevada	106	145	36.8%	748	849	13.5%
New Mexico	335	306	- 8.7%	2,429	2,031	- 16.4%
Utah	63	45	- 28.6%	502	442	- 12.0%
Wyoming	37	24	- 35.1%	367	209	- 43.1%
Total	**1,239**	**1,112**	**- 10.3%**	**9,333**	**8,448**	**- 9.5%**
Pacific						
Alaska	12	0	-100.0%	94	22	- 76.6%
California	794	857	7.9%	5,625	6,104	8.5%
Hawaii	0	0	0.0%	0	1	0.0%
Oregon	198	196	- 1.0%	1,354	1,351	- 0.2%
Washington	482	416	- 13.7%	3,298	2,918	- 11.5%
Total	**1,486**	**1,469**	**- 1.1%**	**10,371**	**10,396**	**0.2%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	7	0.0%
Beginning Inv.	517	592	14.5%	5,366	5,625	4.8%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**24,135**	**20,364**	**- 15.6%**	**165,815**	**145,415**	**- 12.3%**

Cumulative Beginning Inventory -- Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1986 Product Mix

	Jan-July Shipments			Jan-July Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut	185	43	228	0	0	0
Maine *	1,044	81	1,125	*	*	*
Massachusetts	281	176	457	0	0	0
New Hampshire	670	235	905	0	0	0
New Jersey	209	259	468	0	0	0
New York *	2,918	1,185	4,103	*	*	*
Pennsylvania	3,185	1,050	4,235	6,172	2,387	8,559
Rhode Island	80	44	124	0	0	0
Vermont *	326	64	390	*	*	*
Total	**8,898**	**3,137**	**12,035**	**6,172**	**2,387**	**8,559**
	73.9Z	**26.1Z**	**100.0Z**	**72.1Z**	**27.9Z**	**100.0Z**
East North Central						
Illinois	1,294	465	1,759	0	0	0
Indiana	2,536	837	3,373	11,270	4,451	15,721
Michigan *	3,340	1,601	4,941	*	*	*
Ohio	2,688	898	3,586	1,665	278	1,943
Wisconsin	982	128	1,110	1,483	218	1,701
Total	**10,840**	**3,929**	**14,769**	**14,418**	**4,947**	**19,365**
	73.4Z	**26.6Z**	**100.0Z**	**74.5Z**	**25.5Z**	**100.0Z**
West North Central						
Iowa	381	76	457	0	0	0
Kansas	749	270	1,019	1,298	312	1,610
Minnesota	726	163	889	766	183	949
Missouri	2,410	713	3,123	251	315	566
Nebraska	192	121	313	832	502	1,334
North Dakota	125	34	159	0	0	0
South Dakota *	222	92	314	*	*	*
Total	**4,805**	**1,469**	**6,274**	**3,147**	**1,312**	**4,459**
	76.6Z	**23.4Z**	**100.0Z**	**70.6Z**	**29.4Z**	**100.0Z**
South Atlantic						
Delaware	1,127	290	1,417	0	0	0
Florida	5,336	8,593	13,929	3,334	7,089	10,423
Georgia	6,060	4,452	10,512	13,494	10,469	23,963
Maryland *	581	199	780	*	*	*
North Carolina	10,227	3,938	14,165	14,249	4,187	18,436
South Carolina *	5,144	2,671	7,815	*	*	*
Virginia	2,742	835	3,577	2,231	265	2,496
West Virginia	1,515	511	2,026	0	0	0
Total	**32,732**	**21,489**	**54,221**	**33,308**	**22,010**	**55,318**
	60.4Z	**39.6Z**	**100.0Z**	**60.2Z**	**39.8Z**	**100.0Z**

Year-To-Date
1986 Product Mix

	Jan-July Shipments			Jan-July Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	4,849	1,299	6,148	8,746	1,772	10,518
Arkansas	2,165	538	2,703	569	87	656
Kentucky *	2,101	698	2,799	*	*	*
Louisiana	2,847	259	3,106	1,412	2	1,414
Mississippi	2,892	521	3,413	3,682	158	3,840
Oklahoma	1,030	390	1,420	81	84	165
Tennessee	3,292	1,266	4,558	5,702	2,103	7,805
Texas	6,138	3,355	9,493	9,127	4,613	13,740
Total	**25,314**	**8,326**	**33,640**	**29,319**	**8,819**	**38,138**
	75.2%	**24.8%**	**100.0%**	**76.9%**	**23.1%**	**100.0%**
Mountain						
Arizona	1,872	1,532	3,404	1,522	1,111	2,633
Colorado	217	325	542	115	331	446
Idaho	150	386	536	570	1,479	2,049
Montana	188	247	435	0	0	0
Nevada	228	621	849	0	0	0
New Mexico	1,342	689	2,031	0	0	0
Utah *	180	262	442	*	*	*
Wyoming	61	148	209	0	0	0
Total	**4,238**	**4,210**	**8,448**	**2,207**	**2,921**	**5,128**
	50.2%	**49.8%**	**100.0%**	**43.0%**	**57.0%**	**100.0%**
Pacific						
Alaska	2	20	22	0	0	0
California	1,152	4,952	6,104	1,458	5,701	7,159
Hawaii	1	0	1	0	0	0
Oregon	196	1,155	1,351	296	2,677	2,973
Washington	512	2,406	2,918	324	650	974
Total	**1,863**	**8,533**	**10,396**	**2,078**	**9,028**	**11,106**
	17.9%	**82.1%**	**100.0%**	**18.7%**	**81.3%**	**100.0%**
DC & U.S. Terr.	0	0	0	0	0	0
Sub Total U.S	88,690	51,093	139,783	90,649	51,424	142,073
	63.4%	36.6%	100.0%	63.8%	36.2%	100.0%
Gov't & Export	6	1	7	0	0	0
Beginning Inv.	4,289	1,336	5,625	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	2,146	967	3,113
Total	**92,985**	**52,430**	**145,415**	**92,795**	**52,391**	**145,186**
	63.9%	**36.1%**	**100.0%**	**63.9%**	**36.1%**	**100.0%**

NOTE: FINAL 1985 PRODUCT MIX FOR U.S. WAS 33% AND 67% FOR MULTI-SECTION AND SINGLE-SECTION HOMES RESPECTIVELY.

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
July 1986

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	1,962	9.9%	1	1,410	11.5%	1	552	7.3%	4
Florida	1,879	9.5%	2	639	5.2%	6	1,240	16.4%	1
Georgia	1,315	6.7%	3	717	5.9%	4	598	7.9%	3
Texas	1,184	6.0%	4	809	6.6%	2	375	5.0%	6
South Carolina	1,090	5.5%	5	669	5.5%	5	421	5.6%	5
Alabama	892	4.5%	6	722	5.9%	3	170	2.3%	13
Michigan	868	4.4%	7	557	4.6%	7	311	4.1%	8
California	857	4.3%	8	156	1.3%	25	701	9.3%	2
New York	746	3.8%	9	509	4.2%	9	237	3.1%	9
Pennsylvania	695	3.5%	10	511	4.2%	8	184	2.4%	11
Tennessee	665	3.4%	11	485	4.0%	10	180	2.4%	12
Indiana	588	3.0%	12	437	3.6%	11	151	2.0%	16
Ohio	585	3.0%	13	417	3.4%	12	168	2.2%	14
Virginia	533	2.7%	14	384	3.1%	13	149	2.0%	17
Missouri	422	2.1%	15	323	2.6%	15	99	1.3%	21
Washington	416	2.1%	16	52	0.4%	35	364	4.8%	7
Mississippi	393	2.0%	17	326	2.7%	14	67	0.9%	25
Arizona	370	1.9%	18	181	1.5%	23	189	2.5%	10
Kentucky	349	1.8%	19	244	2.0%	17	105	1.4%	19
Louisiana	332	1.7%	20	297	2.4%	16	35	0.5%	34
Arkansas	315	1.6%	21	240	2.0%	18	75	1.0%	23
New Mexico	306	1.5%	22	202	1.7%	20	104	1.4%	20
West Virginia	289	1.5%	23	218	1.8%	19	71	0.9%	24
Illinois	265	1.3%	24	189	1.5%	22	76	1.0%	22
Maine	218	1.1%	25	196	1.6%	21	22	0.3%	40
Oregon	196	1.0%	26	32	0.3%	38	164	2.2%	15
Wisconsin	196	1.0%	27	172	1.4%	24	24	0.3%	39
New Hampshire	171	0.9%	28	114	0.9%	28	57	0.8%	26
Minnesota	170	0.9%	29	127	1.0%	26	43	0.6%	31
Oklahoma	159	0.8%	30	109	0.9%	29	50	0.7%	29
Delaware	151	0.8%	31	119	1.0%	27	32	0.4%	36
Nevada	145	0.7%	32	31	0.3%	39	114	1.5%	18
Maryland	136	0.7%	33	98	0.8%	30	38	0.5%	32
Kansas	132	0.7%	34	89	0.7%	31	43	0.6%	30
Iowa	88	0.4%	35	68	0.6%	32	20	0.3%	41
Colorado	84	0.4%	36	30	0.2%	41	54	0.7%	27
Massachusetts	83	0.4%	37	53	0.4%	34	30	0.4%	37
Idaho	83	0.4%	38	30	0.2%	40	53	0.7%	28
Vermont	77	0.4%	39	61	0.5%	33	16	0.2%	42
South Dakota	62	0.3%	40	49	0.4%	36	13	0.2%	45
New Jersey	57	0.3%	41	22	0.2%	43	35	0.5%	33
Montana	55	0.3%	42	22	0.2%	44	33	0.4%	35
Nebraska	51	0.3%	43	35	0.3%	37	16	0.2%	43
Utah	45	0.2%	44	17	0.1%	45	28	0.4%	38
Connecticut	34	0.2%	45	28	0.2%	42	6	0.1%	47
Wyoming	24	0.1%	46	10	0.1%	47	14	0.2%	44
North Dakota	23	0.1%	47	15	0.1%	46	8	0.1%	46
Rhode Island	16	0.1%	48	10	0.1%	48	6	0.1%	48
Alaska	0	0.0%	49	0	0.0%	49	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	19,772	**100.0%**		**12,231**	**100.0%**		**7,541**	**100.0%**	

Does Not Include Destination Pending (Beginning Inventory)

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Jul 1986

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	14,165	10.1%	1	10,227	11.5%	1	3,938	7.7%	4
Florida	13,929	10.0%	2	5,336	6.0%	4	8,593	16.8%	1
Georgia	10,512	7.5%	3	6,060	6.8%	3	4,452	8.7%	3
Texas	9,493	6.8%	4	6,138	6.9%	2	3,355	6.6%	5
South Carolina	7,815	5.6%	5	5,144	5.8%	5	2,671	5.2%	6
Alabama	6,148	4.4%	6	4,849	5.5%	6	1,299	2.5%	10
California	6,104	4.4%	7	1,152	1.3%	23	4,952	9.7%	2
Michigan	4,941	3.5%	8	3,340	3.8%	7	1,601	3.1%	8
Tennessee	4,558	3.3%	9	3,292	3.7%	8	1,266	2.5%	11
Pennsylvania	4,235	3.0%	10	3,185	3.6%	9	1,050	2.1%	14
New York	4,103	2.9%	11	2,918	3.3%	10	1,185	2.3%	12
Ohio	3,586	2.6%	12	2,688	3.0%	14	898	1.8%	15
Virginia	3,577	2.6%	13	2,742	3.1%	13	835	1.6%	17
Mississippi	3,413	2.4%	14	2,892	3.3%	11	521	1.0%	23
Arizona	3,404	2.4%	15	1,872	2.1%	19	1,532	3.0%	9
Indiana	3,373	2.4%	16	2,536	2.9%	15	837	1.6%	16
Missouri	3,123	2.2%	17	2,410	2.7%	16	713	1.4%	18
Louisiana	3,106	2.2%	18	2,847	3.2%	12	259	0.5%	33
Washington	2,918	2.1%	19	512	0.6%	32	2,406	4.7%	7
Kentucky	2,799	2.0%	20	2,101	2.4%	18	698	1.4%	19
Arkansas	2,703	1.9%	21	2,165	2.4%	17	538	1.1%	22
New Mexico	2,031	1.5%	22	1,342	1.5%	21	689	1.3%	20
West Virginia	2,026	1.4%	23	1,515	1.7%	20	511	1.0%	24
Illinois	1,759	1.3%	24	1,294	1.5%	22	465	0.9%	25
Oklahoma	1,420	1.0%	25	1,030	1.2%	26	390	0.8%	26
Delaware	1,417	1.0%	26	1,127	1.3%	24	290	0.6%	29
Oregon	1,351	1.0%	27	196	0.2%	40	1,155	2.3%	13
Maine	1,125	0.8%	28	1,044	1.2%	25	81	0.2%	43
Wisconsin	1,110	0.8%	29	982	1.1%	27	128	0.3%	40
Kansas	1,019	0.7%	30	749	0.8%	28	270	0.5%	30
New Hampshire	905	0.6%	31	670	0.8%	30	235	0.5%	35
Minnesota	889	0.6%	32	726	0.8%	29	163	0.3%	38
Nevada	849	0.6%	33	228	0.3%	36	621	1.2%	21
Maryland	780	0.6%	34	581	0.7%	31	199	0.4%	36
Colorado	542	0.4%	35	217	0.2%	38	325	0.6%	28
Idaho	536	0.4%	36	150	0.2%	45	386	0.8%	27
New Jersey	468	0.3%	37	209	0.2%	39	259	0.5%	32
Iowa	457	0.3%	38	381	0.4%	33	76	0.1%	44
Massachusetts	457	0.3%	39	281	0.3%	35	176	0.3%	37
Utah	442	0.3%	40	180	0.2%	44	262	0.5%	31
Montana	435	0.3%	41	188	0.2%	42	247	0.5%	34
Vermont	390	0.3%	42	326	0.4%	34	64	0.1%	45
South Dakota	314	0.2%	43	222	0.3%	37	92	0.2%	42
Nebraska	313	0.2%	44	192	0.2%	41	121	0.2%	41
Connecticut	228	0.2%	45	185	0.2%	43	43	0.1%	47
Wyoming	209	0.1%	46	61	0.1%	48	148	0.3%	39
North Dakota	159	0.1%	47	125	0.1%	46	34	0.1%	48
Rhode Island	124	0.1%	48	80	0.1%	47	44	0.1%	46
Alaska	22	0.0%	49	2	0.0%	49	20	0.0%	49
Hawaii	1	0.0%	50	1	0.0%	50	0	0.0%	50
	139,783	**99.7%**		**88,690**	**100.1%**		**51,093**	**100.0%**	

Does Not Include Destination Pending (Beginning Inventory)

A6325-1

Manufacturing
REPORT

mhi

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

August, 1986

Manufacturers shipped 21,677 mobile/manufactured homes to retail sales locations and permanent sites during August, 1986. This was down 21.5% from the 27,629 homes shipped in August, 1985.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.

For further information, call (703) 979-6620

Mobile/Manufactured Home Production

	Each Month				Cummulative for Year		
	1985	1986	% Change		1985	1986	% Change
January	18,578	18,863	1.5%	January	18,578	18,863	1.5%
February	19,655	18,703	- 4.8%	Jan-Feb	38,233	37,566	- 1.7%
March	23,975	20,473	- 14.6%	Jan-Mar	62,208	58,039	- 6.7%
April	26,196	22,934	- 12.5%	Jan-Apr	88,404	80,973	- 8.4%
May	27,987	22,454	- 19.8%	Jan-May	116,391	103,427	- 11.1%
June	25,051	21,441	- 14.4%	Jan-June	141,442	124,868	- 11.7%
July	24,274	20,318	- 16.3%	Jan-July	165,716	145,186	- 12.4%
August	27,746	21,633	- 22.0%	Jan-Aug	193,462	166,819	- 13.8%
September	24,533			Jan-Sep	217,995		
October	27,657			Jan-Oct	245,652		
November	20,927			Jan-Nov	266,579		
December	16,930			Jan-Dec	283,509		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cummulative for Year		
	1985	1986	% Change		1985	1986	% Change
January	18,397	18,809	2.2%	January	18,397	18,809	2.2%
February	19,669	18,623	- 5.3%	Jan-Feb	38,066	37,432	- 1.7%
March	24,065	20,457	- 15.0%	Jan-Mar	62,131	57,889	- 6.8%
April	26,378	23,063	- 12.6%	Jan-Apr	88,509	80,952	- 8.5%
May	27,883	22,451	- 19.5%	Jan-May	116,392	103,403	- 11.2%
June	25,288	21,648	- 14.4%	Jan-June	141,680	125,051	- 11.7%
July	24,135	20,364	- 15.6%	Jan-July	165,815	145,415	- 12.3%
August	27,629	21,677	- 21.5%	Jan-Aug	193,444	167,092	- 13.6%
September	24,640			Jan-Sep	218,084		
October	27,539			Jan-Oct	245,623		
November	20,956			Jan-Nov	266,579		
December	16,910			Jan-Dec	283,489		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1985	1986		1985	1986
January	5.0%	4.4%	January	936	829
February	4.7%	4.9%	February	922	909
March	3.5%	4.5%	March	832	925
April	2.5%	3.5%	April	650	796
May	2.7%	3.6%	May	754	799
June	2.1%	2.8%	June	517	592
July	2.7%	2.7%	July	656	546
August	2.8%	2.3%	August	773	502
September	2.7%		September	666	
October	2.8%		October	784	
November	3.6%		November	755	
December	4.6%		December	775	

Mobile/Manufactured Home Production

	August			Year-To-Date		
	1985	1986	% Change	1985	1986	% Change
Northeast						
Connecticut	0	0	0.0%	0	0	0.0%
Maine *	*	*	---	*	*	---
Massachusetts	0	0	0.0%	0	0	0.0%
New Hampshire	0	0	0.0%	0	0	0.0%
New Jersey	0	0	0.0%	0	0	0.0%
New York *	*	*	---	*	*	---
Pennsylvania	1,651	1,556	- 5.8%	10,112	10,115	0.0%
Rhode Island	0	0	0.0%	0	0	0.0%
Vermont *	*	*	---	*	*	---
Total	**1,651**	**1,556**	**- 5.8%**	**10,112**	**10,115**	**0.0%**
East North Central						
Illinois	0	0	0.0%	0	0	0.0%
Indiana	3,062	2,931	- 4.3%	17,728	18,652	5.2%
Michigan *	*	*	---	*	*	---
Ohio	373	382	2.4%	2,351	2,325	- 1.1%
Wisconsin	304	277	- 8.9%	1,923	1,978	2.9%
Total	**3,739**	**3,590**	**- 4.0%**	**22,002**	**22,955**	**4.3%**
West North Central						
Iowa	0	0	0.0%	0	0	0.0%
Kansas	423	231	- 45.4%	3,257	1,841	- 43.5%
Minnesota	235	209	- 11.1%	1,797	1,158	- 35.6%
Missouri	95	67	- 29.5%	897	633	- 29.4%
Nebraska	187	214	14.4%	1,559	1,548	- 0.7%
North Dakota	0	0	0.0%	0	0	0.0%
South Dakota *	*	*	---	*	*	---
Total	**940**	**721**	**- 23.3%**	**7,510**	**5,180**	**- 31.0%**
South Atlantic						
Delaware	0	0	0.0%	0	0	0.0%
Florida	2,023	1,582	- 21.8%	13,983	12,005	- 14.1%
Georgia	4,801	3,163	- 34.1%	35,277	27,126	- 23.1%
Maryland *	*	*	---	*	*	---
North Carolina	3,018	2,690	- 10.9%	21,125	21,126	0.0%
South Carolina *	*	*	---	*	*	---
Virginia	385	349	- 9.4%	2,841	2,845	0.1%
West Virginia	0	0	0.0%	0	0	0.0%
Total	**10,227**	**7,784**	**- 23.9%**	**73,226**	**63,102**	**- 13.8%**
South Central						
Alabama	2,252	1,669	- 25.9%	16,760	12,187	- 27.3%
Arkansas	161	87	- 46.0%	1,359	743	- 45.3%
Kentucky *	*	*	---	*	*	---
Louisiana	281	168	- 40.2%	1,456	1,582	8.7%
Mississippi	779	419	- 46.2%	5,338	4,259	- 20.2%
Oklahoma	35	20	- 42.9%	362	185	- 48.9%
Tennessee	1,342	1,110	- 17.3%	8,755	8,915	1.8%
Texas	2,877	1,613	- 43.9%	23,399	15,353	- 34.4%
Total	**7,727**	**5,086**	**- 34.2%**	**57,429**	**43,224**	**- 24.7%**

Mobile/Manufactured Home Production

	August			Year-To-Date		
	1985	1986	% Change	1985	1986	% Change
Mountain						
Arizona	438	398	- 9.1%	3,134	3,031	- 3.3%
Colorado	103	54	- 47.6%	653	500	- 23.4%
Idaho	413	274	- 33.7%	2,955	2,323	- 21.4%
Montana	0	0	0.0%	0	0	0.0%
Nevada	0	0	0.0%	0	0	0.0%
New Mexico	0	0	0.0%	0	0	0.0%
Utah *	*	*	---	*	*	---
Wyoming	0	0	0.0%	0	0	0.0%
Total	**954**	**726**	**- 23.9%**	**6,742**	**5,854**	**- 13.2%**
Pacific						
Alaska	0	0	0.0%	0	0	0.0%
California	1,141	1,067	- 6.5%	7,864	8,226	4.6%
Hawaii	0	0	0.0%	0	0	0.0%
Oregon	575	501	- 12.9%	4,013	3,474	- 13.4%
Washington	166	120	- 27.7%	932	1,094	17.4%
Total	**1,882**	**1,688**	**- 10.3%**	**12,809**	**12,794**	**- 0.1%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	626	482	- 23.0%	3,632	3,595	- 1.0%
Total Production	**27,746**	**21,633**	**- 22.0%**	**193,462**	**166,819**	**- 13.8%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	August			Year-To-Date		
	1985	1986	% Change	1985	1986	% Change
Northeast						
Connecticut	39	37	- 5.1%	240	265	10.4%
Maine	216	262	21.3%	1,127	1,387	23.1%
Massachusetts	98	86	- 12.2%	572	543	- 5.1%
New Hampshire	217	197	- 9.2%	1,011	1,102	9.0%
New Jersey	94	82	- 12.8%	549	550	0.2%
New York	882	801	- 9.2%	4,908	4,904	- 0.1%
Pennsylvania	708	772	9.0%	4,348	5,007	15.2%
Rhode Island	21	16	- 23.8%	112	140	25.0%
Vermont	61	77	26.2%	372	467	25.5%
Total	**2,336**	**2,330**	**- 0.3%**	**13,239**	**14,365**	**8.5%**
East North Central						
Illinois	361	380	5.3%	2,191	2,139	- 2.4%
Indiana	627	586	- 6.5%	3,839	3,959	3.1%
Michigan	998	1,014	1.6%	5,390	5,955	10.5%
Ohio	708	712	0.6%	4,177	4,298	2.9%
Wisconsin	239	204	- 14.6%	1,489	1,314	- 11.8%
Total	**2,933**	**2,896**	**- 1.3%**	**17,086**	**17,665**	**3.4%**
West North Central						
Iowa	82	79	- 3.7%	489	536	9.6%
Kansas	176	144	- 18.2%	1,335	1,163	- 12.9%
Minnesota	201	175	- 12.9%	1,294	1,064	- 17.8%
Missouri	565	405	- 28.3%	3,692	3,528	- 4.4%
Nebraska	55	53	- 3.6%	473	366	- 22.6%
North Dakota	42	22	- 47.6%	350	181	- 48.3%
South Dakota	70	64	- 8.6%	493	378	- 23.3%
Total	**1,191**	**942**	**- 20.9%**	**8,126**	**7,216**	**- 11.2%**
South Atlantic						
Delaware	200	152	- 24.0%	1,556	1,569	0.8%
Florida	3,022	2,060	- 31.8%	21,918	15,989	- 27.1%
Georgia	1,740	1,335	- 23.3%	13,883	11,847	- 14.7%
Maryland	103	131	27.2%	690	911	32.0%
North Carolina	2,608	2,106	- 19.2%	17,515	16,271	- 7.1%
South Carolina	1,345	1,096	- 18.5%	10,088	8,911	- 11.7%
Virginia	609	552	- 9.4%	4,298	4,129	- 3.9%
West Virginia	358	337	- 5.9%	2,206	2,363	7.1%
Total	**9,985**	**7,769**	**- 22.2%**	**72,154**	**61,990**	**- 14.1%**
South Central						
Alabama	1,122	970	- 13.5%	8,223	7,118	- 13.4%
Arkansas	607	329	- 45.8%	4,066	3,032	- 25.4%
Kentucky	598	436	- 27.1%	3,678	3,235	- 12.0%
Louisiana	824	345	- 58.1%	6,280	3,451	- 45.0%
Mississippi	696	416	- 40.2%	4,368	3,829	- 12.3%
Oklahoma	376	150	- 60.1%	2,899	1,570	- 45.8%
Tennessee	803	726	- 9.6%	5,467	5,284	- 3.3%
Texas	2,142	1,104	- 48.5%	18,772	10,597	- 43.5%
Total	**7,168**	**4,476**	**- 37.6%**	**53,753**	**38,116**	**- 29.1%**

Mobile/Manufactured Home Shipments

	August			Year-To-Date		
	1985	1986	% Change	1985	1986	% Change
Mountain						
Arizona	536	502	- 6.3%	3,737	3,906	4.5%
Colorado	123	66	- 46.3%	830	608	- 26.7%
Idaho	117	101	- 13.7%	886	637	- 28.1%
Montana	97	54	- 44.3%	707	489	- 30.8%
Nevada	119	127	6.7%	867	976	12.6%
New Mexico	392	241	- 38.5%	2,821	2,272	- 19.5%
Utah	93	50	- 46.2%	595	492	- 17.3%
Wyoming	60	34	- 43.3%	427	243	- 43.1%
Total	**1,537**	**1,175**	**- 23.6%**	**10,870**	**9,623**	**- 11.5%**
Pacific						
Alaska	9	1	- 88.9%	103	23	- 77.7%
California	996	921	- 7.5%	6,621	7,025	6.1%
Hawaii	1	0	-100.0%	1	1	0.0%
Oregon	237	224	- 5.5%	1,591	1,575	- 1.0%
Washington	580	397	- 31.6%	3,878	3,315	- 14.5%
Total	**1,823**	**1,543**	**- 15.4%**	**12,194**	**11,939**	**- 2.1%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	7	0.0%
Beginning Inv.	656	546	- 16.8%	6,022	6,171	2.5%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**27,629**	**21,677**	**- 21.5%**	**193,444**	**167,092**	**- 13.6%**

Cumulative Beginning Inventory -- Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1986 Product Mix

	Jan-Aug Shipments			Jan-Aug Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut	213	52	265	0	0	0
Maine *	1,284	103	1,387	*	*	*
Massachusetts	331	212	543	0	0	0
New Hampshire	810	292	1,102	0	0	0
New Jersey	244	306	550	0	0	0
New York *	3,463	1,441	4,904	*	*	*
Pennsylvania	3,707	1,300	5,007	7,205	2,910	10,115
Rhode Island	90	50	140	0	0	0
Vermont *	383	84	467	*	*	*
Total	**10,525**	**3,840**	**14,365**	**7,205**	**2,910**	**10,115**
	73.3%	**26.7%**	**100.0%**	**71.2%**	**28.8%**	**100.0%**
East North Central						
Illinois	1,572	567	2,139	0	0	0
Indiana	2,948	1,011	3,959	13,274	5,378	18,652
Michigan *	3,966	1,989	5,955	*	*	*
Ohio	3,224	1,074	4,298	1,979	346	2,325
Wisconsin	1,165	149	1,314	1,725	253	1,978
Total	**12,875**	**4,790**	**17,665**	**16,978**	**5,977**	**22,955**
	72.9%	**27.1%**	**100.0%**	**74.0%**	**26.0%**	**100.0%**
West North Central						
Iowa	449	87	536	0	0	0
Kansas	853	310	1,163	1,477	364	1,841
Minnesota	861	203	1,064	921	237	1,158
Missouri	2,708	820	3,528	279	354	633
Nebraska	222	144	366	969	579	1,548
North Dakota	136	45	181	0	0	0
South Dakota *	266	112	378	*	*	*
Total	**5,495**	**1,721**	**7,216**	**3,646**	**1,534**	**5,180**
	76.2%	**23.8%**	**100.0%**	**70.4%**	**29.6%**	**100.0%**
South Atlantic						
Delaware	1,236	333	1,569	0	0	0
Florida	6,054	9,935	15,989	3,791	8,214	12,005
Georgia	6,803	5,044	11,847	15,216	11,910	27,126
Maryland *	668	243	911	*	*	*
North Carolina	11,696	4,575	16,271	16,232	4,894	21,126
South Carolina *	5,835	3,076	8,911	*	*	*
Virginia	3,166	963	4,129	2,538	307	2,845
West Virginia	1,760	603	2,363	0	0	0
Total	**37,218**	**24,772**	**61,990**	**37,777**	**25,325**	**63,102**
	60.0%	**40.0%**	**100.0%**	**59.9%**	**40.1%**	**100.0%**

Year-To-Date
1986 Product Mix

	Jan-Aug Shipments			Jan-Aug Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	5,625	1,493	7,118	10,123	2,064	12,187
Arkansas	2,420	612	3,032	646	97	743
Kentucky *	2,415	820	3,235	*	*	*
Louisiana	3,162	289	3,451	1,580	2	1,582
Mississippi	3,239	590	3,829	4,069	190	4,259
Oklahoma	1,130	440	1,570	90	95	185
Tennessee	3,826	1,458	5,284	6,525	2,390	8,915
Texas	6,825	3,772	10,597	10,133	5,220	15,353
Total	**28,642**	**9,474**	**38,116**	**33,166**	**10,058**	**43,224**
	75.1%	**24.9%**	**100.0%**	**76.7%**	**23.3%**	**100.0%**
Mountain						
Arizona	2,131	1,775	3,906	1,739	1,292	3,031
Colorado	243	365	608	123	377	500
Idaho	177	460	637	646	1,677	2,323
Montana	207	282	489	0	0	0
Nevada	256	720	976	0	0	0
New Mexico	1,484	788	2,272	0	0	0
Utah *	202	290	492	*	*	*
Wyoming	69	174	243	0	0	0
Total	**4,769**	**4,854**	**9,623**	**2,508**	**3,346**	**5,854**
	49.6%	**50.4%**	**100.0%**	**42.8%**	**57.2%**	**100.0%**
Pacific						
Alaska	2	21	23	0	0	0
California	1,311	5,714	7,025	1,658	6,568	8,226
Hawaii	1	0	1	0	0	0
Oregon	225	1,350	1,575	336	3,138	3,474
Washington	553	2,762	3,315	351	743	1,094
Total	**2,092**	**9,847**	**11,939**	**2,345**	**10,449**	**12,794**
	17.5%	**82.5%**	**100.0%**	**18.3%**	**81.7%**	**100.0%**
DC & U.S. Terr.	0	0	0	0	0	0
Sub Total U.S	101,616	59,298	160,914	103,625	59,599	163,224
	63.1%	36.9%	100.0%	63.5%	36.5%	100.0%
Gov't & Export	6	1	7	0	0	0
Beginning Inv.	4,682	1,489	6,171	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	2,448	1,147	3,595
Total	**106,304**	**60,788**	**167,092**	**106,073**	**60,746**	**166,819**
	63.6%	**36.4%**	**100.0%**	**63.6%**	**36.4%**	**100.0%**

NOTE: FINAL 1985 PRODUCT MIX FOR U.S. WAS 33% AND 67% FOR MULTI-SECTION AND SINGLE-SECTION HOMES RESPECTIVELY.

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
August 1986

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	2,106	10.0%	1	1,469	11.4%	1	637	7.8%	3
Florida	2,060	9.7%	2	718	5.6%	4	1,342	16.4%	1
Georgia	1,335	6.3%	3	743	5.7%	3	592	7.2%	4
Texas	1,104	5.2%	4	687	5.3%	6	417	5.1%	5
South Carolina	1,096	5.2%	5	691	5.3%	5	405	4.9%	6
Michigan	1,014	4.8%	6	626	4.8%	7	388	4.7%	7
Alabama	970	4.6%	7	776	6.0%	2	194	2.4%	13
California	921	4.4%	8	159	1.2%	24	762	9.3%	2
New York	801	3.8%	9	545	4.2%	8	256	3.1%	9
Pennsylvania	772	3.7%	10	522	4.0%	11	250	3.0%	10
Tennessee	726	3.4%	11	534	4.1%	10	192	2.3%	14
Ohio	712	3.4%	12	536	4.1%	9	176	2.1%	15
Indiana	586	2.8%	13	412	3.2%	13	174	2.1%	16
Virginia	552	2.6%	14	424	3.3%	12	128	1.6%	17
Arizona	502	2.4%	15	259	2.0%	19	243	3.0%	11
Kentucky	436	2.1%	16	314	2.4%	16	122	1.5%	18
Mississippi	416	2.0%	17	347	2.7%	14	69	0.8%	26
Missouri	405	1.9%	18	298	2.3%	17	107	1.3%	19
Washington	397	1.9%	19	41	0.3%	36	356	4.3%	8
Illinois	380	1.8%	20	278	2.2%	18	102	1.2%	20
Louisiana	345	1.6%	21	315	2.4%	15	30	0.4%	37
West Virginia	337	1.6%	22	245	1.9%	21	92	1.1%	23
Arkansas	329	1.6%	23	255	2.0%	20	74	0.9%	25
Maine	262	1.2%	24	240	1.9%	22	22	0.3%	41
New Mexico	241	1.1%	25	142	1.1%	25	99	1.2%	22
Oregon	224	1.1%	26	29	0.2%	39	195	2.4%	12
Wisconsin	204	1.0%	27	183	1.4%	23	21	0.3%	42
New Hampshire	197	0.9%	28	140	1.1%	26	57	0.7%	27
Minnesota	175	0.8%	29	135	1.0%	27	40	0.5%	34
Delaware	152	0.7%	30	109	0.8%	28	43	0.5%	31
Oklahoma	150	0.7%	31	100	0.8%	30	50	0.6%	28
Kansas	144	0.7%	32	104	0.8%	29	40	0.5%	33
Maryland	131	0.6%	33	87	0.7%	31	44	0.5%	30
Nevada	127	0.6%	34	28	0.2%	41	99	1.2%	21
Idaho	101	0.5%	35	27	0.2%	42	74	0.9%	24
Massachusetts	86	0.4%	36	50	0.4%	34	36	0.4%	35
New Jersey	82	0.4%	37	35	0.3%	37	47	0.6%	29
Iowa	79	0.4%	38	68	0.5%	32	11	0.1%	45
Vermont	77	0.4%	39	57	0.4%	33	20	0.2%	44
Colorado	66	0.3%	40	26	0.2%	43	40	0.5%	32
South Dakota	64	0.3%	41	44	0.3%	35	20	0.2%	43
Montana	54	0.3%	42	19	0.1%	45	35	0.4%	36
Nebraska	53	0.3%	43	30	0.2%	38	23	0.3%	40
Utah	50	0.2%	44	22	0.2%	44	28	0.3%	38
Connecticut	37	0.2%	45	28	0.2%	40	9	0.1%	47
Wyoming	34	0.2%	46	8	0.1%	48	26	0.3%	39
North Dakota	22	0.1%	47	11	0.1%	46	11	0.1%	46
Rhode Island	16	0.1%	48	10	0.1%	47	6	0.1%	48
Alaska	1	0.0%	49	0	0.0%	50	1	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	49	0	0.0%	50
	21,131	**100.0%**		**12,926**	**100.0%**		**8,205**	**100.0%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Aug 1986

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	16,271	10.1%	1	11,696	11.5%	1	4,575	7.7%	4
Florida	15,989	9.9%	2	6,054	6.0%	4	9,935	16.8%	1
Georgia	11,847	7.4%	3	6,803	6.7%	3	5,044	8.5%	3
Texas	10,597	6.6%	4	6,825	6.7%	2	3,772	6.4%	5
South Carolina	8,911	5.5%	5	5,835	5.7%	5	3,076	5.2%	6
Alabama	7,118	4.4%	6	5,625	5.5%	6	1,493	2.5%	10
California	7,025	4.4%	7	1,311	1.3%	23	5,714	9.6%	2
Michigan	5,955	3.7%	8	3,966	3.9%	7	1,989	3.4%	8
Tennessee	5,284	3.3%	9	3,826	3.8%	8	1,458	2.5%	11
Pennsylvania	5,007	3.1%	10	3,707	3.6%	9	1,300	2.2%	14
New York	4,904	3.0%	11	3,463	3.4%	10	1,441	2.4%	12
Ohio	4,298	2.7%	12	3,224	3.2%	12	1,074	1.8%	15
Virginia	4,129	2.6%	13	3,166	3.1%	13	963	1.6%	17
Indiana	3,959	2.5%	14	2,948	2.9%	15	1,011	1.7%	16
Arizona	3,906	2.4%	15	2,131	2.1%	19	1,775	3.0%	9
Mississippi	3,829	2.4%	16	3,239	3.2%	11	590	1.0%	24
Missouri	3,528	2.2%	17	2,708	2.7%	16	820	1.4%	18
Louisiana	3,451	2.1%	18	3,162	3.1%	14	289	0.5%	34
Washington	3,315	2.1%	19	553	0.5%	32	2,762	4.7%	7
Kentucky	3,235	2.0%	20	2,415	2.4%	18	820	1.4%	19
Arkansas	3,032	1.9%	21	2,420	2.4%	17	612	1.0%	22
West Virginia	2,363	1.5%	22	1,760	1.7%	20	603	1.0%	23
New Mexico	2,272	1.4%	23	1,484	1.5%	22	788	1.3%	20
Illinois	2,139	1.3%	24	1,572	1.5%	21	567	1.0%	25
Oregon	1,575	1.0%	25	225	0.2%	40	1,350	2.3%	13
Oklahoma	1,570	1.0%	26	1,130	1.1%	27	440	0.7%	27
Delaware	1,569	1.0%	27	1,236	1.2%	25	333	0.6%	29
Maine	1,387	0.9%	28	1,284	1.3%	24	103	0.2%	43
Wisconsin	1,314	0.8%	29	1,165	1.1%	26	149	0.3%	40
Kansas	1,163	0.7%	30	853	0.8%	29	310	0.5%	30
New Hampshire	1,102	0.7%	31	810	0.8%	30	292	0.5%	32
Minnesota	1,064	0.7%	32	861	0.8%	28	203	0.3%	38
Nevada	976	0.6%	33	256	0.3%	37	720	1.2%	21
Maryland	911	0.6%	34	668	0.7%	31	243	0.4%	36
Idaho	637	0.4%	35	177	0.2%	45	460	0.8%	26
Colorado	608	0.4%	36	243	0.2%	39	365	0.6%	28
New Jersey	550	0.3%	37	244	0.2%	38	306	0.5%	31
Massachusetts	543	0.3%	38	331	0.3%	35	212	0.4%	37
Iowa	536	0.3%	39	449	0.4%	33	87	0.1%	44
Utah	492	0.3%	40	202	0.2%	44	290	0.5%	33
Montana	489	0.3%	41	207	0.2%	43	282	0.5%	35
Vermont	467	0.3%	42	383	0.4%	34	84	0.1%	45
South Dakota	378	0.2%	43	266	0.3%	36	112	0.2%	42
Nebraska	366	0.2%	44	222	0.2%	41	144	0.2%	41
Connecticut	265	0.2%	45	213	0.2%	42	52	0.1%	46
Wyoming	243	0.2%	46	69	0.1%	48	174	0.3%	39
North Dakota	181	0.1%	47	136	0.1%	46	45	0.1%	48
Rhode Island	140	0.1%	48	90	0.1%	47	50	0.1%	47
Alaska	23	0.0%	49	2	0.0%	49	21	0.0%	49
Hawaii	1	0.0%	50	1	0.0%	50	0	0.0%	50
	160,914	**100.0%**		**101,616**	**100.0%**		**59,298**	**100.0%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding